

HOW DIFFERENT ARE YOU?



30/11/2018

Director, Business Development

Tirep Finance is not like other financial offices. While they analyze central bank action and guess whether the markets are going up or down, we build quantitative models that strive to identify trends and other patterns in global financial markets. Tirep Finance was founded in 2018 and has become one of the LATAM leading firms in model-based asset management and financial consulting. The company is headquartered in Dominican Republic but also has offices in Delaware and Miami, Florida and employs 10 people, most of whom are research-oriented. Tirep Finance is jointly owned by Traders International & Real Estate Partners LLC a Delaware limited liability Company that work managing a wide range investment portfolio.

HOW DIFFERENT ARE YOU?

DIRECTOR, BUSINESS DEVELOPMENT

First | 1

Tirep Finance is entering an exciting phase as a company where we are committed to leverage on our strong position in the quantitative asset management industry, financial consulting and invest in our journey to further strengthen our offering. As a part of this effort we are now looking to hire a Director to our Business Development team. The team currently consists of four employees and we would like to expand this with a candidate focusing on investor relations and sales targeting institutional investors in continental Europe, UK, LATAM, and Asia.

Candidate must understand our mission and values; our mission is to serve as a trusted partner to our clients by responsibly providing financial services that enable growth and economic progress. Our core activities are safeguarding assets, lending money, making payments and accessing the capital markets as advisors on behalf of our clients.

Second | 2

Description of employment

You're the brains behind our work.



You're ready to bring your knowledge to growth your career. Tirep Finance wants to help you get to the top. Whether it's honing your skills or building your network, we know that success can't come without growth. Our programs equip you with the knowledge and training you need to play a valuable role on your team and establish a long-term career here. At Tirep, we value internal mobility and career growth is not a question of if; but when. Tirep is looking for Business Development Director to join us, is seeking a long term partnership.

Your time here will look something like this...

Rotations Could Be Within These Business Areas

The Full Time Independent Business Development Program Sales, who is dedicated to giving future business leaders a complete view of Consumer financial business, Through rotations and career development planning, Candidate can expect to finish the program with deep expertise in Consumer financial as well as operational intricacies of Tirep Finances.

- Retail Banking
- Wealth Management
- Consumer Lending
- Strategy Consulting
- Digital Banking
- Customer Experience
- Decision Management
- Marketing
- Sales and Distribution
- Operations & Technology
- Risk Management
- Compliance & Controls
- Finance

We provide you with the knowledge and skills you need to succeed.

We provide you with the knowledge and skills you need to succeed. We're committed to teaching you the ropes. The Full Time Consumer financial business Program trains and cultivates key players in today's changing economic environment. You can look forward to a structured 3 month program comprising development-focused rotations, continuous skills training, dedicated mentorship, and access to regional best practices. Developing your career in our program will enable you to grow quickly into positions of responsibility and help you to achieve your professional ambitions. The full time program typically commences with intensive training followed by an independent sales period that will provide essential skills knowledge as well as a comprehensive orientation to TIREP's culture. After initial training and sales period, participants will rotate across business areas to gain a comprehensive understanding of TIREP.

We want to hear from you if...

You are in your final Master's degree year or have a Master's degree in any management or marketing discipline at a top academic institution.

Third | 3

Who We Think Will Be a Great Fit...

The successful candidate will have several years of experience from working in the financial consulting and asset management industry, a solid experience from institutional sales and a proven track record. A habit of being pro-active in the market and being used to initiating, developing and managing relationships is crucial. The right candidate is service minded, interested to learn and able to pay attention to details. He/she should furthermore be able to work independently and be ready to take initiative. We look for a candidate that can articulate complex investment processes to a client audience consisting of high heritage individuals, private companies, pension funds, insurance companies, endowments and banks across the world. The role involves a great deal of interaction with external stakeholders; hence the candidate should be a good communicator, both verbally and in writing, be a trustworthy counterpart and display high integrity. The candidate will be based in Europe but should be open to spend significant time travelling.

Extensive work experience is not a requirement, but dedication to learning and a true passion for the business are vital. As industries all over the globe continue to restructure and grow, we are hiring individuals who have a global perspective on the future of financial business and want to make an impact on the corporate level. We value diversity and so do you. We'll also be looking for the following:

- Commitment to personal growth and career development; a strong desire/curiosity to learn; collaborative in team environments
- Genuine interest in Consumer Banking/digital trends with a strong initiative to constantly learn and apply what they have acquired onto their work
- Strong communication, planning, and organizational skills
- Analytical and quantitative skills
- Desire to develop a deep understanding of the financial industry
- Knowledge of the global or domestic business landscape (preferred, but not required)
- Ability in effectively planning and executing assigned tasks
- Focus on client delivery, value additions
- A self-starter, able to create and execute robust plans
- Flexible and willing to adapt to different environments
- Strong written and verbal communications skills



For this search we will work together with Franklin Peña Beras. Please contact at, info@tirepfinances.com or info.tieb@gmail.com or +829.696.6434 if you have any questions regarding the position.

Tirep Finance

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