

# JANUARY 2026 COURSES

*with Mish*

You don't need to be a member of an association to take class with them. Simply go to their website using one of the links at the bottom of this page. Then, sign up as a non-member or call directly for registration assistance.

Date/ Time	Course Title(s)	Information	Host(s)	Zoom/ In-Person
6 <sup>th</sup> 1p-4p	The Forms You Need to Know™	Real estate laws changed January 1, 2026. Do you know which contracts changed, too?	Houston Asso. of REALTORS®	 Zoom ONLY
8 <sup>th</sup> 9a-1p	Commercial Sales 101: From Client To Contract To Close™	Ready to learning about commercial sales. Start here!	MetroTex Asso. of REALTORS®	 Zoom ONLY
15 <sup>th</sup> 1) Morning 9a-12p Lunch 12:30p-1p 2) Afternoon 12:30p-3:30p	1) Commercial Leasing 101™ <b>COMPLIMENTARY LUNCH</b> 2) Commercial Leasing Contracts 101™ All	<b>Register on this website.</b> <b>LOCATION: Providence Title</b> 4400 Post Oak Pkwy Suite 430 Houston, TX 77027	Monarch Commercial & Lunch by Raifail Insurance	In Person ONLY 
20 <sup>th</sup> & 21 <sup>st</sup> 8:30a-5p	Texas Accredited Commercial Specialist (TACS) Part 1 – Days 3 & 4 <b>All 4 Days Must Be Taken to receive credit</b>	Days 1 & 2 taught by Ginger Unger on 15th & 16th	HAR, MetroTex & SABOR	 Zoom ONLY
22 <sup>nd</sup> 1) Morning 9a-12p 2) Afternoon 12:30p-3:30p	1) Commercial Leasing 101™ 2) Commercial Leasing Contracts 101™	<b>Register on THIS website.</b> It is highly recommended you take BOTH courses!	Amarillo Asso. of REALTORS®	 Zoom ONLY
23 <sup>rd</sup> 1) Morning 9a-12p 2) Afternoon 12:30p-2:30p	1) Com. Letters of Intent 101- Leasing & Sales™ 2) Things You Need to Know About Practicing Law in Commercial Real Estate™	<b>Register on THIS website.</b> Again, both courses are essential for your CRE learning!	Amarillo Asso. of REALTORS®	 Zoom ONLY

