

# AUGUST 2025



Monday

Tuesday

Wednesday

Thursday

Friday

1<sup>st</sup> Day of School  
Aug 6<sup>th</sup> - Lafayette, West Lafayette, & Rossville  
Aug 12<sup>th</sup> - Tippecanoe County & Central Catholic

<div>04</div> <div>IGNITE 1 - Spark Your Career (IP) 9 - 11 AM</div> <div>SLM - What can SLM do for you? (ZM) 1 - 2 PM</div>	<div>05</div> <div>IGNITE 2 - Embrace Your Job (IP) 9 - 11 AM</div> <div>Team Meeting (IP/ZM) 11 - 12 PM</div> <div>SLM - NEW! Command Website Setup (ZM) 1 - 2 PM</div>	<div>06</div> <div>IGNITE 3 - Connect with Your Market (IP) 9 - 11 AM</div> <div>Culture Committee Meeting (IP) 11 - 12 PM</div> <div>SLM - Database Overview (ZM) 1 - 2 PM</div>	<div>07</div> <div>IGNITE 4 - Define Your Value (IP) 9 - 11 AM</div> <div>12 Weeks of Listing w/Adam(IP) 1 - 3 PM</div> <div>SLM - Nurture Your Database: Designs (ZM) 1 - 2 PM</div>	<div>01</div> <div>Chamber's Rise &amp; Shine 7 - 8:30 AM</div> <div>SLM - Opportunities / Sales Pipeline (ZM) 1 - 2 PM</div>
<div>11</div> <div>IGNITE 6 - Grow Your Database (IP) 9 - 11 AM</div> <div>SLM - Command Overview (ZM) 1 - 2 PM</div>	<div>12</div> <div>IGNITE 7 - Capture Leads w/Open Houses (IP) 9 - 11 AM</div> <div>Team Meeting (IP/ZM) 11 - 12 PM</div> <div>Market Center Cookout (IP) 12 - 1 PM</div> <div>Tech Committee Meeting (IP) 1-2PM</div>	<div>13</div> <div>IGNITE 8 - Capture Leads w/Social Media (IP) 9 - 11 AM</div> <div>SLM - Paid Ads &amp; Social Posts Overview (ZM) 1 - 2 PM</div>	<div>14</div> <div>IGNITE 9 - Capture More Leads (IP) 9 - 11 AM</div> <div>12 Weeks of Listing w/Adam (IP) 1 - 3 PM</div> <div>SLM - Nurture Your Database: Campains (ZM) 1 - 2 PM</div>	<div>08</div> <div>IGNITE 5 - Generate Your Leads (IP) 9 - 11 AM</div>
<div>18</div> <div>IGNITE 11 - Follow Up w/Leads (IP) 9 - 11 AM</div> <div>SLM - What can SLM do for you? (ZM) 1 - 2 PM</div>	<div>19</div> <div>IGNITE 12 - Strengthen Relationships (IP) 9 - 11 AM</div> <div>Team Meeting (IP/ZM) 11 - 12 PM</div> <div>Plug, Play &amp; Prospect w/Amy Stack (ZM) 9 - 11 AM</div>	<div>20</div> <div>IGNITE 13 - Qualify Potential Buyers (IP) 9 - 11 AM</div> <div>SLM - NEW! Paid Ads 101 (ZM) 1 - 2 PM</div>	<div>21</div> <div>IGNITE 14 - Win the Buyer (IP) 9 - 11 AM</div> <div>ALC Meeting (IP) 11:00 - 12:30 PM</div> <div>12 Weeks of Listing w/Adam (IP) 1 - 3 PM</div> <div>Canva Class presented by Ruoff TBD w/Lunch provided</div>	<div>15</div> <div>IGNITE 10 - Keep Every Lead (IP) 9 - 11 AM</div> <div>SLM - DocuSign 101 (ZM) 1 - 2 PM</div>
<div>25</div> <div>IGNITE 16 - Work with Buyers (IP) 9 - 11 AM</div> <div>SLM - Command Overview (ZM) 1 - 2 PM</div>	<div>26</div> <div>IGNITE 17 - Make/Receive Offers (IP) 9 - 11 AM</div> <div>Team Meeting (IP/ZM) 11 - 12 PM</div> <div>SLM - Referrals Overview (ZM) 1 - 2 PM</div>	<div>27</div> <div>IGNITE 18 - Negotiate Offers (IP) 9 - 11 AM</div> <div>SLM - Command Mobile App Overview (ZM) 1 - 2 PM</div>	<div>28</div> <div>IGNITE 19 - Get to Close (IP) 9 - 11 AM</div> <div>SLM - Nurture Your Database: Direct Mailers (ZM) 1 - 2 PM</div>	<div>22</div> <div>IGNITE 15 - Win the Seller (IP) 9 - 11 AM</div>
				<div>29</div> <div>IGNITE 20 - Plan Your Future (IP) 9 - 11 AM</div>

Market Center Events

## TRAINING CALENDAR

Market Center Events

Trainings

Meetings

Board Events

(IP) IN-Person Only

(IP/ZM) In-Person & Zoom

(GM) Google Meet

(ZM) Zoom

(RG) Regional

Office Hours

Monday - Friday  
8:30 AM - 5:30 PM

Visit [gottraining.org](https://gottraining.org) for more on our market center events and agent resources.

*\*\*This calendar is subject to change; for the most recent updates, kindly refer to the qr code above\*\**

