

JULY 2026

TRAINING CALENDAR

Monday



06 Breakthrough120: Session 1 The Millionaire Real Estate Database (ZM) 9:30 - 1 PM
Know & Show Call w/James (ZM) 1:30 - 2 PM

13 Know & Show Call w/James (ZM) 1:30 - 2 PM

20 Know & Show Call w/James (ZM) 1:30 - 2 PM

27 Know & Show Call w/James (ZM) 1:30 - 2 PM

Tuesday



07 Breakthrough120: Session 2 Lead Follow Up (ZM) 9:30 - 1 PM
Team Meeting (IP/ZM) 11 - 12 PM

14 ALC Meeting (IP) 9:45 - 10:45 AM
Team Meeting (IP/ZM) 11 - 12 PM

21 Applied 6 Personal Perspectives (ZM) 9:30 - 12:30 PM
Team Meeting (IP/ZM) 11 - 12 PM
Market Center Cookout 12 - 1 PM

28 Tailored Lead Gen (ZM) 9:30 - 11:30 AM
Team Meeting (IP/ZM) 11 - 12 PM

Wednesday

01 Forms w/Janet English (IP) 11 - 12 PM

08 Breakthrough120: Session 3 Appointments (ZM) 9:30 - 1 PM
Forms w/Janet English (IP) 11 - 12 PM
Transact 101 w/Amy Stack (ZM) 1 - 2 PM

15 Forms w/Janet English (IP) 11 - 12 PM
Finance Committee Meeting (IP) 1 - 1:45 PM

22 Forms w/Janet English (IP) 11 - 12 PM
Commercial Committee Meeting (IP) 12 - 1 PM

29 Forms w/Janet English (IP) 11 - 12 PM
Q2 Capper Lunch (IP) 12 - 1:30 PM

Thursday

02 Take Advantage: Using NAR Survey Data to Inform Your Strategy 9:30 - 11 AM
Lone Wolf Transact w/Chris F (IP) 2 - 3 PM

09 Breakthrough120: Session 4 Open Houses (ZM) 9:30 - 1 PM
Crawfordsville Office Meeting (IP) 10 - 11 PM

16 Able, Ready, & Willing: Qualify Your Customers Effectively (ZM) 9:30 - 11 AM

23 Education Committee Meeting (IP) 10 - 11 AM

30

Friday

03 Closed Fourth of July
HAPPY 4TH of JULY

10 Breakthrough120: Session 5 Social Media (ZM) 9:30 - 1 PM

17

24 What Now?!: Overwhelm Session (ZM) 9:30 - 11 AM

31

Market Center Events

Trainings

Meetings

Board Events

(IP) IN-Person Only

(IP/ZM) In-Person & Zoom

(GM) Google Meet

(ZM) Zoom

(RG) Regional

Office Hours

Monday - Friday
8:30 AM - 5:30 PM

Visit gottraining.org for more on our market center events and agent resources.



This calendar is subject to change; for the most recent updates, kindly refer to the qr code above