

MAY 2025

Market Center Events

TRAINING CALENDAR

Monday

Tuesday

Wednesday

Thursday

Friday



MEMORIAL DAY

04 Breakthrough 120 - Millionaire RE Database w/James (ZM)
9:30 AM - 1 PM
Vendor Committee Meeting (IP)
10 - 11 AM
Know & Show Call w/James (ZM)
1:30 - 2 PM

05 Breakthrough 120 - Lead follow up w/James (ZM)
9:30 AM - 1 PM
Team Meeting (IP/ZM)
11 - 12 PM

06 Breakthrough 120 - Appointments w/James (ZM)
9:30 AM - 1 PM
Community Committee Meeting (IP)
9:30 - 10:30 AM
Forms w/Janet English (IP)
11 - 12 PM

07 Breakthrough 120 - Open Houses w/James (ZM)
9:30 AM - 1 PM
Phase 3 - Conversion w/Miguel Lagunes (IP)
11 - 12 PM

08 **Mother's Day Flower Deliveries**
Breakthrough 120 - Open Houses w/James (ZM)
9:30 AM - 1 PM

11 Know & Show Call w/James (ZM)
1:30 - 2 PM

12 Value2: How to Articulate Your Value to Clients w/James (ZM)
9:30 AM - 12:30 PM
ALC Meeting (IP)
9:45 - 10:45 AM
Team Meeting (IP/ZM)
11 - 12 PM

13 Forms w/Janet English (IP)
11 - 12 PM
Tech Training w/Amy Stack (ZM)
1 - 2 PM
Digital Roadshow w/Patrick Ferry (ZM)
4 - 5:30 PM

14 **RED DAY**
9 - 11:30 AM 1st Shift
Lunch @ Office
1 - 3:30 PM 2nd Shift

15 Listings: Price it Right w/James (ZM)
9:30 - 11 AM

18 Know & Show Call w/James (ZM)
1:30 - 2 PM

19 Applied 6 Personal Perspectives w/James (ZM)
9:30 AM - 12:30 PM
Culture Committee Meeting (IP)
10 - 11 AM
Team Meeting (IP/ZM)
11 - 12 PM
Market Center Cookout
12 - 1 PM

20 Career Visioning w/Pete Economos (IP)
10 - 5 PM
Forms w/Janet English (IP)
11 - 12 PM

21 Listings: Market it Well w/James (ZM)
9:30 - 11 AM
Phase 4 - Active Client w/Miguel Lagunes (IP)
11 - 12 PM

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25 **Closed Memorial Day**

26 Tailored Lead Gen w/James (ZM)
9:30 - 11:30 AM
Team Meeting (IP/ZM)
11 - 12 PM

27 Forms w/Janet English (IP)
11 - 12 PM
Commercial Committee Meeting (IP)
12 - 1 PM

28 Learn Your Market w/James (ZM)
9:30 - 11:30 AM
Education Committee Meeting (IP)
12 - 1 PM

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- Market Center Events
- Trainings
- Meetings
- Board Events

- (IP) IN-Person Only
- (IP/ZM) In-Person & Zoom
- (GM) Google Meet
- (ZM) Zoom
- (RG) Regional

Office Hours

Monday - Friday
8:30 AM - 5:30 PM

Visit gottraining.org for more on our market center events and agent resources.



This calendar is subject to change; for the most recent updates, kindly refer to the qr code above