



Couple Sells Propane Business to EDP – Cites Buyer’s Integrity and Customer Focus

Nearly 13 years after making the transition from displaced propane industry veterans to entrepreneurs, Jay and Shelli Sweede made another career pivot – this time on their terms – to become retirees. In late summer of 2017, the Sweedes transitioned CC Propane of Wapakoneta, Ohio, to Energy Distribution Partners (EDP).

According to Jay, selling to EDP was a logical decision due to how he felt his customers would be treated. Said Jay, “I got comfortable selling to EDP by watching their local managers, and how the employees transacted business.”

The Sweedes, with 30+ years of collective industry experience by late 2004, found themselves on the outside looking in when their longtime employer changed hands. Knowing the market and the industry, they launched CC Propane in early 2005. “We knew there was a need for a mom and pop-style service, and it only made sense to continue in the market that we knew,” said Jay. They subsequently grew the CC Propane brand by providing hands-on service to more than 2,000 customers in a multi-county area.

Over time, CC Propane earned the attention of several suitors. But when the time came for the Sweedes to consider a change, it was EDP that stood out. “What we really liked,” said Shelli Sweede, “was that EDP was professional and treated us with respect, even having CEO Tom

Knauff answer several of our concerns.”

With the transition complete, Jay and Shelli can relax. “We’re ready to see CC Propane grow to the next level,” said Jay, “and we’re glad it won’t just get folded into a bigger industry play, as a different partner might have done.”



Mark Zimora, 30-year industry veteran and EDP VP Operations and Corporate Development, congratulates Jay and Shelli Sweede on the sale of CC Propane. For more information, contact Mark at 312-254-5954 or mzimora@edplp.net. All inquiries are held in strict confidence.