

THE INTERNSHIP

Learn sales. Build real business.

Build a business from the ground up. Learn practical business-to-business sales.

ABOUT PREPTEXT USA

Instead of relying on traditional fundraising, PrepText USA helps youth sports teams generate revenue by receiving daily offers from local restaurants. Each participating team hosts a text-message network for people in its community who choose to receive restaurant offers.

A COMPETITIVE SALES ENVIRONMENT

You'll be part of a five-person cohort of sales interns. Each intern will be evaluated on performance, including their ability to develop opportunities, deliver presentations, follow up, and close business. Your ranking within the cohort will help determine your potential starting base salary if you're selected for a full-time position after the internship.

THE OPPORTUNITY

Throughout the eight-week internship, you'll work toward weekly presentation goals, receive feedback on your performance, and develop the skills needed to succeed in a business-to-business sales role. Full-time employment is not guaranteed; offers will depend on performance and business needs.

WHAT YOU'LL BE DOING

You'll help grow PrepText USA by building relationships with youth sports organizations and presenting our service to local restaurants.

CONNECT WITH YOUTH SPORTS ORGANIZATIONS

Identify teams and organizations that could benefit from participating in PrepText USA, introduce the opportunity, and help bring new organizations into the program.

PRESENT TO LOCAL RESTAURANTS

Connect with restaurant owners and decision-makers, explain how PrepText USA works, and deliver product presentations that demonstrate the opportunity for their business.

BUILD RELATIONSHIPS AND FOLLOW UP

Communicate with prospective partners, answer questions, follow up after presentations, and help move conversations toward a decision.

DEVELOP REAL-WORLD SALES SKILLS

Gain hands-on experience with prospecting, business communication, product demonstrations, relationship building, and closing sales.

COMPENSATION & CAREER OPPORTUNITY

Your time is paid. Your performance matters.

A clear compensation structure for the eight-week sales internship and potential full-time opportunity.

01 | INTERNSHIP COMPENSATION

\$35 PER HOUR	10 PAID HOURS PER WEEK	8 WEEKS
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Interns will be paid \$35 per hour for 10 hours per week throughout the eight-week internship.

02 | POTENTIAL FULL-TIME OFFER

A full-time position is not guaranteed. If a job offer is extended after the internship, the starting base salary will be determined by the intern's final ranking within the five-person cohort.

COHORT RANK	POTENTIAL STARTING BASE SALARY
1	\$75,000
2	\$68,750
3	\$62,500
4	\$56,250
5	\$50,000

Salary figures represent potential annual starting base salary and depend on both cohort ranking and the decision to extend a full-time offer.

THE EIGHT-WEEK PLAN

A week-by-week breakdown.

A structured path from team acquisition to restaurant sales performance.

	8 WEEKS	10 PAID HOURS / WEEK	10 DEMOS + PRESENTATIONS / WEEK
01	TEAM ACQUISITION Choose one youth sport and develop a strategy to identify, approach, and acquire four participating teams.		
02	RESTAURANT SALES Complete 10 product demonstrations and 10 restaurant presentations. Follow up with prospects and work to move opportunities forward.		
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07	RESTAURANT SALES Complete 10 product demonstrations and 10 restaurant presentations. Follow up with prospects and work to move opportunities forward.		
08	EVALUATION & CAREER DISCUSSION Complete performance evaluations and exit interviews. Final cohort rankings will inform potential full-time offers and starting base salary, if offers are extended.		

Weeks 2–7 follow the same weekly targets: 10 product demonstrations and 10 restaurant presentations.

YOUR NEXT STEP

The Next Step

If you'd like to move forward in the PrepText USA sales internship process, the next step is simple.

Text INTERN to (833) 400-1174

BE READY TO DISCUSS TWO THINGS

01**THE SPORT YOU'LL TARGET**

Identify the youth sport you would focus on for acquiring participating teams.

02**YOUR ACQUISITION STRATEGY**

Explain how you would approach and acquire four teams for the free PrepText USA program.

You don't need a formal presentation. Be prepared to explain your thinking clearly and describe the approach you would take.