### B-SOUNC ACRARIANS ->>

































































# Young Agrarians is the largest educational resource network for new and young ecological farmers in Canada.

We offer farmer-to-farmer programming to grow the next generation of farmers.



Currently, program delivery is Western Canada focused. The network of farmers and collaborating organizations is national.



### Context:

.7% of the CDN population are farm operators. There are 22,635 farm operators 35 and younger, of 262,455 (Stats Canada).



### Context:

Cost of land and production creates significant entry barriers.



### YA Program goals:

Support new farmers to access education, training, land, business mentorship, and

resources.

# YA GROW-A-FARMER PROGRAM PILLARS



APPRENTICESHIP TRAINING LAND ACCESS & TRANSITION

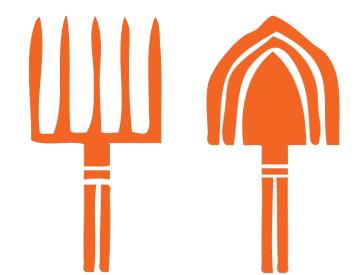
#### BUSINESS MENTORSHIPS

# IMPACT: IN 2022 YA WORKED WITH

2,000 Farmers 1,600 Farms

630 Landholders

260 Organizations





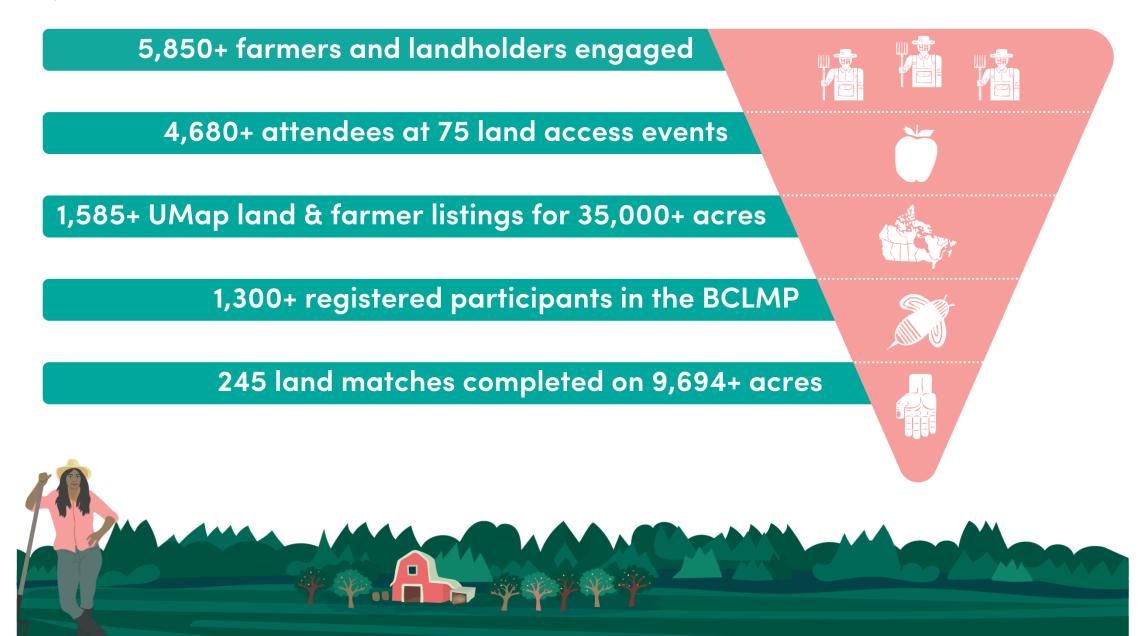
### LAND MATCHING

- B.C. Land Matching Program adapted from Quebec's ARTERRE.
- Provides a pathway to agricultural succession, economic development, and rural revitalization by:
  - Addressing farmer and landholder lack of knowledge around leasing and farm start up;
  - Encouraging development of secure, long-term agreements;
  - Supporting the establishment of new farm businesses;
  - Putting new land into production & ensuring existing farmland continues to be farmed;
  - Supporting agricultural area plans; and
  - Telling a positive story on how government is supporting the next generation of farmers and agriculture.

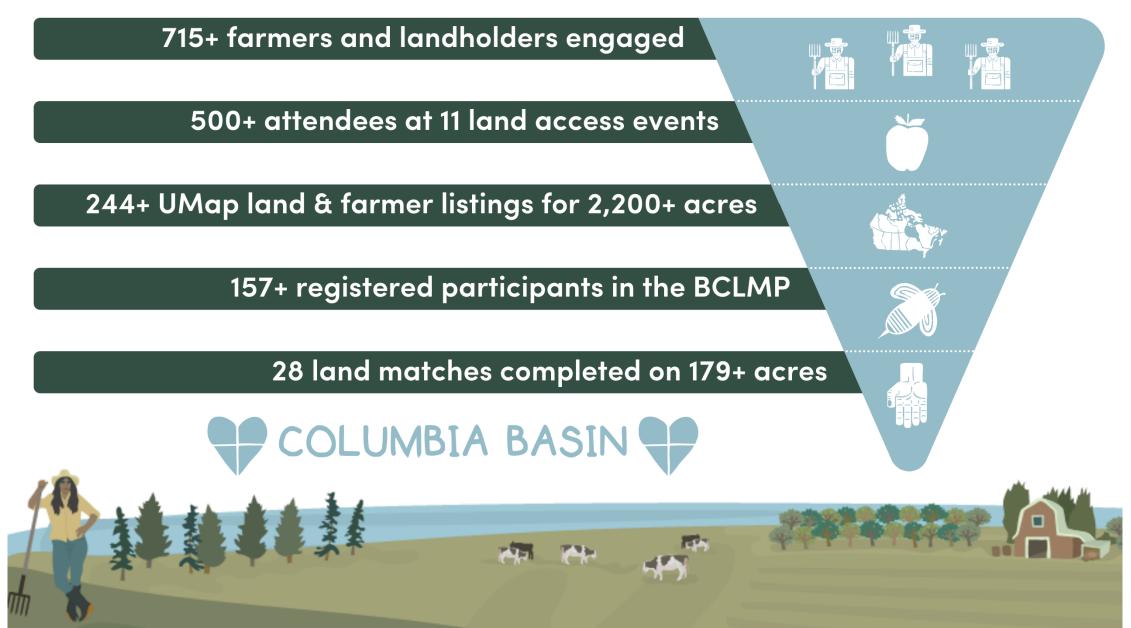
### LAND MATCHING

- Land Matchers provide personalized, hands-on support connecting farmers with landholders, including:
  - Development of inventory of farmland opportunities
  - Supporting new farmers to get "enterprise ready" by connecting them with business planning and farm extension support to develop their farm businesses.
  - Matching of farmers to farmland opportunities, including services and supports to farmers and landholders to ensure successful matches and the creation of viable farms.
  - Outreach and educational events to increase knowledge and facilitate matches between new farmers and landholders.
- Land Matchers are working across B.C. in the Okanagan, Metro Vancouver / Fraser Valley, Vancouver Island, Columbia Basin, and Central / North.

## B.C. LAND MATCHING PROGRAM



### B.C. LAND MATCHING PROGRAM



### COLUMBIA BASIN SUCCESS STORY: LINDEN LANE FARMS

"The BCLMP allowed us to expand our operations by helping us find and secure suitable land for our crop production needs.

By mediating between landholders and farmers, this program has taken a lot of worry off of both parties to create mutually beneficial agreements.

Our leases have allowed us to produce nearly 30% more product than two years ago, a success for both the business and our customers dependent on local food."

- Matt Carr, Owner of Linden Lane Farms



### LOCAL FARMS BUILD THE LOCAL ECOMONY





- Farms have a bigger economic impact on local communities than any other industry
- Economic multiplier effect is 1.6-3 times revenue generated
- Estimating that a farm will earn \$10,000 revenues in year 1:
  - 8 CB matches in 2022 = \$128,000-\$240,000 in potential economic impact
  - If annual revenues stay at \$10,000, impact of 28 total CB matches is \$448,000-\$840,000 **per year**
- Case Story 22-acre mixed livestock and market garden operation on Vancouver Island, signed spring 2021:
  - \$165,000 in gross revenue in 2021
  - 5 seasonal employees
  - Economic multiplier effect means impact on the local community = \$264,000 to \$495,000 in 2021 alone

#### LAND EVENTS BUILD KNOWLEDGE AND NET WORKS













SOUNC ACRARIANS | KOOTENAY & BOUNDARY FARM ADVISORS FARM TOUR AT BENT PLOW FARM MONDAY, SEPTEMBER 27 | 5-7PM | BLEWETT, BC

#### CHALLENGES AND OPPORTUNITIES

#### Challenges:

- Climate change and volatile weather means farmers will continue to have tough seasons
- Inflation and rising costs of inputs, insurance, etc. mean navigating start-up is increasingly difficult
- Limited housing supply on and near farmland

#### Opportunities:

- Current farmers looking to retire need succession planning support
- Continue to build inventory of quality land opportunities
- Explore ways to attract farmers to the region
- Outreach, networking, and education opportunities to collaborate

#### THANK YOU TO OUR FUNDERS

The B.C. Land Matching Program is funded by the Province of British Columbia and supported regionally by Cowichan Valley Regional District, Columbia Basin Trust, Bullitt Foundation, and the Real Estate Foundation of BC.











