



Job Description

Title: Head of Development

Location: Marin County, California

About Noria Energy

Noria Energy is driven by a passion to increase solar adoption by bringing creative solutions to project development. We develop solar energy projects that deliver clean energy to wastewater treatment plants, heavy industries, hydroelectric power plants, and other commercial customers. Our pipeline includes rooftop, ground mount and floating solar systems - often coupled with energy storage technologies. In addition, we are developing products and solutions to improve project value and the environment.

Our rapidly growing team comes from leading renewable energy roles in academia, the non-profit sector, corporate R&D, and sales. We value an open and flexible workplace culture that encourages self-motivation and diversity of thought. For more information about Noria Energy, please visit www.noriaenergy.com

About the Position

Reporting to the CEO, this senior position will lead all aspects of project development. The Head of Development will work with finance and engineering to take projects from origination through start of construction, including site acquisition, interconnection, state and local permits, support in contract negotiations, and construction. The Head of Development will be supported by Noria staff and external partners in all phases of development. In addition, the Head of Development will work closely with the CTO, Director of Finance, and Director of Business Development to shape the future direction of the company. The employee will receive a competitive salary, company equity, and excellent benefits with large growth potential.

Responsibilities

- Lead Noria's project development team in the US
- Advise Noria's Latin American team on their project development activities
- Manage and drive key project development activities including, but not limited to site control, contracting, interconnection, surveys, permitting, title, zoning, and GIS
- Collaborate with Noria design and engineering team for initial designs through final stamped drawings
- Work with finance and engineering to optimize pricing and bidding strategies to win more projects while meeting corporate revenue goals
- Experience negotiating power purchase agreements, permitting documents, and interconnection agreements
- Work with senior management to reach financial close
- Lead interconnection strategy and process
- Work with consultants to de-risk projects
- Manage development expense budget
- Perform site visits for project proposals or during project development

Qualifications

- 5+ years' experience in renewable energy project development
- Experience starting and leading a project development team
- Proven track record developing through to Notice to Proceed for C&I and utility-scale renewable projects
- Deep understanding of the regulatory environment

Equal Opportunity Employer

We believe our employees are our greatest resource. We offer competitive salary and benefits for all full-time, permanent positions. We are proud to be an equal opportunity workplace. We are committed to equal employment opportunity regardless of race, color, ancestry, religion, sex, national origin, sexual orientation, age,



citizenship, marital status, disability, gender identity, or Veteran status. If you have a disability or special need that requires accommodation, please let us know. Must be eligible to work in the U.S. without need for employer sponsored visa (work permit).

Please send resume and cover letter to careers@noriaenergy.com.