

Business Strategy Checklist



www.get-ingear.com

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Janice Jokkel
Founder/CEO

Our WHY:

We are passionate about delivering solutions and helping to solve issues holding organizations back from achieving more!

We do this by providing advisory sessions, training, and outsourced sales/marketing solutions to drive growth with measurable results.

**Years of experience in the
FEC Industry!**



Gabrielle Pagura
Director of Client Success



Sally Brown
**Director of Fractional
Sales / Marketing**

Business Strategy Checklist

Let's see how you are doing in your business!

Answer the following questions with YES or NO

___ Clear and consistent processes and procedures that can be easily followed by anyone. Each new hire is consistently trained on the same onboarding information and a checklist is completed to ensure success.

___ Our company goals are clearly stated, visually displayed, and tracked so they are thoroughly understood by everyone, including myself.

___ Our purpose, mission, and core values are introduced to every new team member during onboarding, visually displayed, and thoroughly understood by everyone, including myself.

___ I have a sales process in place, goals, and accountability for the sales team.

___ I have a plan in place if I am taken out of the business unexpectedly.

___ I have provided a responsibility chart so each team member knows whom they report to and track organizational performance to positively create needed change.

___ I hold weekly meetings with my leadership team with a well-defined agenda, report card and dig deep into issues holding us back from growing.

___ I monitor tasks delegated out to be completed within 7 days.

___ I have professional development and a take a break out of the business built in my monthly schedule.

___ I successfully completed an expense forecast that includes equipment, capital expenditures, and organizational expenses.

___ I have an attorney, CPA, and business coach holding me accountable to keep me on course and tracking my plan for growth.



How did you do?

Count up your yes answers.....

9-11 You are a rockstar!

6-8 There's room for improvement
under 5 You need to give us a call!

**We are passionate about helping business owners
"GET UNSTUCK"!**

**Our journey begins with a
60-minute complimentary conversation.
We will... Dialogue and Dive Deep!**

Let us help YOU get your business back in gear to grow!

Get in Gear Business Solutions

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