

# EXECUTIVE SUMMARY

The Executive Summary is a multi-dimensional tool, developed over 25-years, to answer any company's hiring and selection questions. The Executive Summary demystifies human performance questions with concrete performance answers and recommendations. This revolutionary instrument works by measuring and integrating:

- The applicant's critical thinking capacity via **The Hartman Value Profile**.
- The applicant's likely action steps, based upon what *they want*, via the Harvard based **Motivators** research.
- The applicant's **DISC** behavior/communication style utilizing a newly integrated model that was developed to specifically identify the individual's level of effective interpersonal workplace dynamics.

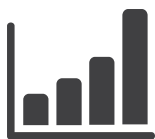
Each Executive Summary report provides users actual answers and specific recommendations, calibrated to one of FOUR different job categories...

**1** LEADERSHIP & MANAGEMENT

**2** SALES & MARKETING

**3** CUSTOMER SERVICE

**4** GENERAL ADMINISTRATIVE



Revealing scoring and data that's easy to understand at-a-glance. Aren't you tired of assessment reports that reference hundreds of disconnected data points? Now, you can get both a performance overview and a hiring recommendation.



Time-tested social science integrating Nobel nominated decision capacity research with Harvard based studies into internal motivation. The Executive Summary only draws from the most credited assessments, with proven track records of accuracy and efficacy.



An easy-to-understand eight-page report that extracts & integrates the essential performance elements from a more detailed 54-page analysis. This already concise report dovetails even further by providing end users with a one-page summary containing specific recommendations.