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GENERAL NOTICE

Trade and Industry, Department of

General Notice

GENERAL NOTICE

NOTICE 1162 OF 2009

Issued in terms of Section 9 (1) of the BBBEE Act 53, 2003 (DEPARTMENT OF TRADE AND INDUSTRY)

CODES OF GOOD PRACTICE ON BROAD BASED BLACK ECONOMIC EMPOWERMENT

Whereas, the Minister of Trade and Industry:

- (a) Has issued a DRAFT TRANSPORT SECTOR CODE (THE DRAFT CODE) provided for in Code 000 Statement 003 of the Codes of Good Practice under Section 9 (5) of the Broad-Based Black Economic Empowerment (Act No. 53 of 2003) on the 24th December 2008
- (b) In terms of which the public and interested persons were invited to comment on the Draft Sector Charter within a period of 60 days from the date on which the Draft Sector having been published,
- (c) The public having commented, I, **Dr Rob Davies**, now publish the TRANSPORT SUB-SECTOR CODES as a SECTOR CODES on black economic empowerment in terms of **Section 9 (1)** of the BBBEE Act, 53 of 2003.

This notice is effective from the date of publishing and means that the TRANSPORT SUB-SECTOR CODES are binding on all stakeholders operating in the TRANSPORT Sector within which the Sub-Sector Codes apply.

DR ROB DAVIES

MINISTER OF TRADE AND INDUSTRY

DATE: 28/7/09

INTEGRATED TRANSPORT SECTOR CODES

GAZETTED IN TERMS OF SECTION 9 (1) OF THE BBBBEE ACT 53 OF 2003

JULY 2009

PREAMBLE

The parties to this Charter, organized as Government, Organised Labour, Industry and Interest groups, commit themselves to actively promote a transformed, vibrant, and globally competitive transport sector that reflects the demographics of South Africa, and contributes to the establishment of an equitable society by effectively providing accessible transport services to all South Africans, particularly Black people, and their participation in the transport industry.

The parties to this Sector Codes attest that this Integrated Transport Sector Codes provides guidelines for transformation in the transport sector and represents a partnership of programmes as outlined in the Government's Strategy for Broad-based Black Economic Empowerment and is aligned with the Department of Trade and Industry's Code of Good Practice.

The parties to this Sector Codes concur that the Sector Codes constitutes a framework that establishes the principles upon which Broad-Based Black Economic Empowerment will be implemented in the transport sector and in terms of which each principle shall be underpinned by targets, responsibilities, implementation mechanism and monitoring tools for the transformation of the sector.

The parties to this Sector Codes confirm that all the processes of targets, responsibilities, reviews, implementation and monitoring, shall be carried out primarily by the Transport Sector Black Economic Empowerment Council that shall be established specifically for this purpose.

The parties to this Sector Codes, commit to use Black Economic Empowerment as a tool to unlock efficiencies throughout the transport sector, maximizing all the sub sectors to promote an integrated, intermodal and multifaceted transport logistics system that supports both public and freight for the benefit of our economy.

Lastly the parties to this Sector Codes agree on embarking on a deliberate strategy to increase access to skills, capital and economic opportunities and, therefore raise the economic value added (or productivity) of every employee and enterprise in the transportation industry, while creating opportunities for the unemployed and working poor to enter the formal economy.

DEFINITIONS

For purposes of clarification and for avoidance of ambiguity, the following terms apply to the all the gazetted Broad Based Economic Empowerment (B-BBEE) Sub-Sector Codes:

TERM	DEFINITION
Acceptable Valuation Standard	Means a valuation of an asset, an Economic Interest, an Enterprise or another instrument or right relevant to measurement under the ownership indicator undertaken in accordance with normal valuation methodologies which represent standard market practice in the context of the nature as well as the stage of development of the asset, Equity Interest or Enterprise being valued.
Aged Persons Act	Means the Aged Persons Act 81 of 1967, as amended.
Airline Service Providers	Are those service providers that give services to airlines companies e.g catering services, travel news magazines etc
Allowable Exclusions From Total Procurement	Refers to procurement by a measured entity as defined in Code 500 of the Generic Codes of Good Practice gazetted on February 2007 and subsequent amendments.
Associated Enterprise	Means any black Enterprise other than the Measured Enterprise with which the Measured Enterprise has concluded a Qualifying Transaction.
Black aged people	Black people who are also aged people as defined in the Aged Persons Act 81 of 1967, as amended or substituted.
Black designated groups	 (a) means unemployed black people not attending and not required by law to attend an educational institution and not awaiting admission to an educational institution. (b) Black people who are youth as defined in the National Youth Commission Act of 1996. (c) Black people who are persons with disabilities as defined in the Code of Good Practise on employment of people with disabilities issued under the Employment Equity Act. (d) Black people living in rural and under-developed areas.
Black Enterprise	Is one that is 50,1% owned by black persons and where there is substantial management control.
Black Empowered Enterprise	Is one that is at least 25.1% owned by black persons and where there is substantial management control.
Black New Entrants	Means a black Partnership(s) (which includes without limitation, black Participants in Broad-Based Ownership Schemes) holding in aggregate in excess of 5% of the total Voting Rights and Economic Interest in a Measured Enterprise who has not, prior to their acquisition of their Equity Interest in the Measured Enterprise, concluded similar transactions in respect of any other Enterprise, which in aggregate have a cumulative value of

TERM	DEFINITION
	R20,000,000.00 measured in accordance with an
Black Beople	Acceptable Valuation.
Black People	has the meaning defined in the Act qualified as including only natural persons who are citizens of the Republic of South Africa by birth or descent; or are citizens of the republic of South Africa by naturalisation: (a) occurring before the commencement date of the constitution of the Republic of South Africa Act of 1993; or (b) occurring after the commencement date of the Constitution of the Republic of South Africa Act of 1993, but who, without the Apartheid policy would have qualified for naturalisation before then.
Black unemployed people	Black people who are unemployed, are not attending or are not required by law to attend an educational institution and who are not awaiting admission to an educational institution
Black Women-Owned Enterprise	is one with a minimum of 50,1% representation of black women in the ownership structure, which includes related economic interest and exercisable voting rights.
Black workers	Black Persons employed in market production activities are those (aged 15-64 years) who during the reference week, even if it was for only one hour, did any of the following: a) Worked for a wage, salary, commission or payment in kind (including paid domestic work). b) Ran any kind of business, big or small, on their own or with one or more partners. c) Helped without being paid in a business run by another household member. d) Were temporarily absent from their jobs or businesses to which they would definitely return.
Black youth	Black persons who are also youth as defined in the National Youth Commission Act 19 of 1996, as amended or substituted.
Broad Based Black Economic Empowerment (B-BBEE)	Government defines B-BBEE as an integrated and coherent socio-economic process that directly contributes to the economic transformation of South Africa and brings about significant increases in the numbers of black people that manage, own and control the country's economy, as

TERM	DEFINITION
	well as significant decreases in income inequalities. Thus
	the B-BBEE process will include elements of human
	resource development, employment equity, enterprise
	development, preferential procurement, as well as
	investment, ownership and control of enterprises and
	economic assets.
Community or broad based	has an empowerment shareholder who represents a broad
enterprise	base of members such as a local community or where the
	benefits support a target group, for example black women,
	people living with disabilities, the youth and workers.
Control	of a business entity can be achieved in a number of ways
	a) a majority shareholding position i.e. 50% + 1 share, b)
	an effective controlling shareholding; c) a majority of a
	board of directors; and/or d) a shareholders agreement.
Co-operative or Collective	An autonomous association of persons who voluntarily join
Enterprise	together to meet their economic, social and cultural needs
	and aspirations through the formation of a jointly – owned
	enterprise and democratically controlled enterprise.
Development	Includes but not limited to Joint Ventures, sub-contracting,
	and supplier development initiatives. It also includes but
	not limited to the facilitation provided by established
	company to its B-BBEE partners e.g. discounts, access to
	cash flow, guarantees or put options deferred payments,
Direct Empowers	and other vendor financing models.
Direct Empowerment	The process of BEE should/may result in an increase in
	the ownership and control of the economy by black
	persons. This means that a significant portion of a black persons ownership of assets and enterprises must be a
	controlling interest, reflecting genuine participation in
	decision making at board executive management and
	operational levels, and the assumption of real risk. In this
	Charter, direct empowerment focuses on ownership of
	enterprises and assets through shares and other
	instruments that provide the holder thereof with voting
	rights and economic benefits such as dividends or interest
	payments.
Disabled employees	For the purpose of this Charter, the definition of
	employees with disabilities as contained in the
	Employment Equity Act is used. It means employees who
	have a long-term or recurring physical or mental
	impairment, which substantially limits their prospects of
	entry into or advancement in employment. The total
	number of employees with disabilities (irrespective of race
	or gender) is expressed as a percentage of the total
	number of employees (irrespective of race or gender) in all
Entorprise Development	levels of the organisation.
Enterprise Development ventures	Includes business ventures such as sub-contracting, joint
ventures	ventures, driver owner schemes, twinning, etc, which involves the development or setting up of business
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TERM	DEFINITION
	ventures which involves black operators, suppliers and especially or black SMME's (small, medium and micro enterprises).
Exclusions from Total Measured Procurement	Generally has the same meaning as that contained in the Codes of Goods Practice gazetted on the 9 February 2007 and as amended however the list of inclusions/exclusions as per Annexure A of this Charter takes precedence.
Executive Management	Means the most senior position in the organisation as well as the overall heads of major divisions or functions (e.g. finance, engineering, operations, human resources etc.) responsible for planning, policymaking and directing of such functions.
Exempted Micro Enterprises	These are enterprises with a turnover of R5 million or less for the purposes of this charter. They have an automatic recognition level of Level 4 in the B-BBEE Recognition Levels in the B-BBEE Codes of Good Practice. This affords companies procuring from these entities 100% B-BBEE recognition of spend.
Fronting	The deliberate misrepresentation of information in order to gain an advantage over another individual or entity. In addition, it includes the use of questionable ownership structures in order to unjustifiably gain points to get preference points in any business/ tender adjudication process.
Growth	Relates to the National Economic Growth, Industry Growth as well as Enterprise Development growth
Indicator	The indicator represent the key measurement yardstick included to determine the BEE contribution made by taxi enterprises within each broad-based BEE factor of Ownership, Strategic Representation (Management), Employment Equity, Skills Development, Preferential Procurement, Enterprise Development, Social Development and Industry Specific.
Indirect Empowerment	a core component of this BEE Strategy is the creation and nurturing of new enterprises established or owned by black people. Preferential procurement by the State, Parastatals and the private sector is an effective and efficient instrument to drive BEE. A second element of indirect empowerment is enterprise development. This can take two forms: • Investment in black owned and black empowered enterprises. • Joint Ventures with black owned and black empowered enterprises that result in substantive skills transfers.

TERM	DEFINITION
Indirect ownership	Occurs where a company or any other institution owns equity in a company on behalf of beneficiaries and there is no direct participation by the beneficiaries in the voting rights.
Job Creation	Refers to the creation of opportunities for sustainable permanent employment.
Job Creation Target	This is not a payroll tax but refers to a stakeholder commitment to create opportunities for unemployed learners for which there is a tax rebate from government. These employees must account for 5% of the workforce.
Learners	Refers to the people participating in learnerships or other learning interventions.
Leviable Amount	Bears the meaning as defined in the Skills Development Levies Act of 1999 as determined using the Fourth Schedule to the Income Tax Act.
Locally-owned Enterprise	A commercial undertaking or business where 50% or more of shareholding is held within the borders of the Republic of South Africa.
Management	Refers to the effective control of economic activities and resources. This involves the power to determine policies as well as the direction of economic activities and resources. Management control measures black representation at board of directors' level and executive management level.
Managerial or Supervisory Employees	Means employees who are working in supervisory or managerial positions i.e. those who have other employees reporting to them and who are responsible to oversee and supervise subordinates and/or processes.
Midibus	Minibus means a motor vehicle designed, or lawfully adapted by a registered manufacturer in compliance with Road Traffic Act, 1989 (Act No. 29 of 1989), to carry from nine to 18 seated persons, excluding the driver.
Net Asset Value	Within the context of this Sub-Sector Code this term refers to Total Asset less Liabilities.
Net Value	This is the portion of equity in the hands of black shareholders that is fully paid up. Essentially it is the value of the shareholding, less the outstanding amounts owed by that shareholder to third party funders or the principle entity in which the stake was acquired.
Net Economic Interest	Is the percentage of the shareholding by black shareholders that is unencumbered by any financial obligations to third parties or to the principle company in which the stake is held.
Non-Discretionary spend	Non-discretionary spending is spending that is required and by law.

TERM	DEFINITION A P
Ownership	refers to equity participation and the ability to exercise rights and obligations that accrue under such ownership. These rights and obligations include the right the economic interest flowing from the shareholding and the right to exercisable voting rights in proportion to that shareholding. It also refers to the net economic interest, in other words paid up capital. The parties to this Charter agree that the measurement of the extent of the achievement of this target of the aggregate value of the equity will be based on the asset values per the audited accounts of the entities concerned and that the net economic interest will be calculated according to the market value of the shareholding less the outstanding amounts owing to third parties or the principle company by the black shareholders.
People Living With Disabilities	Disabled employees. For the purpose of this Charter, the definition of employees with disabilities as contained in the Employment Equity Act is used. It means employees who have a long-term or recurring physical or mental impairment, which substantially limits their prospects of entry into or advancement in employment. The total number of employees with disabilities (irrespective of race or gender) is expressed as a percentage of the total number of employees (irrespective of race or gender) in all levels of the organisation. Types of disabilities include: Spinal injuries-quadriplegic, paraplegic; Physical disabilities and deformities-post polio, amputations, arthritis, cerebral palsy; Epilepsy; Traumatic brain injuries & neurological disorders, strokes; Visual impairments - blind, degrees of blindness, retinitis pigment, albinism; Hearing impairments- deaf, degrees of deafness; Psychiatric conditions- depression, bi-polar, personality disorders, mood disorders; Learning disabilities - dyslexia, downs syndrome; and Communication/speech problems
Preferential Procurement	Is a measure designed to widen market access for entities, in order to integrate them into mainstream of the economy. Preferential Procurement will create economic empowerment benefits indirectly but meaningfully as it multiplies the effects of private and public sector intervention to promote broad–based BEE.
Scorecard	means the standard B-BBEE scorecard used by the transport sector.
Skills Development	Refers to all expenditure on Black skills development; education and training (including the Skills Development

TERM	DEFINITION
	Levy). The actual expenditure on Black skills development, education and training that has been conducted during the last completed financial year to be used as a basis for the calculation. The total expenditure on Black skills development, education and training is expressed as a percentage of the total payroll costs. Total payroll costs include all remuneration related expenditure such as basic wages/salaries, overtime, and employment related company contributions.
Socio-economic Development	Specifically aimed at targeted socio-economic development projects or initiatives. Organisations are encouraged to support, develop and invest in targeted community projects – this includes e.g. poverty alleviation initiatives, HIV/ Aids programmes, study bursaries, programmes or projects for the disabled, occupational health programmes, youth camps, crime prevention programmes, alcohol and drug awareness, and internships.
Stakeholders	Refers to a range of interest groups who directly and indirectly participated in this process. These groups included Government, Private Industry, Parastatals, Agencies, Financial Institutions (Private and Public), Organised Labour, Civil Society Associations, B-BBEE operators, suppliers, SMME's as well as individuals.
Taxi Recapitalisation	The overall goal of the Taxi Recapitalisation (TRP) initiated by Government in 1999 is the replacement of the current ageing fleet that constitute the bulk of the taxi industry with new vehicles that are safe and reliable. The programme also sought to ensure the sustainability of the industry as a business, as well as ensure its formalisation and effective regulation.
Total Measured Procurement Spend	Generally has the same meaning as that contained in the Codes of Good Practice gazetted on 9 February 2007 and as amended however the list of exclusions as per Annexure A of this Charter takes precedence.

Definitions of terms and concepts not captured in this Charter are contained in the Codes of Good Practice gazetted on 9 February 2007.

DOMESTIC AVIATION SUB-SECTOR CODE



REPUBLIC OF SOUTH AFRICA REPUBLIEK VAN SUID AFRIKA

DEPARTMENT OF TRANSPORT

DOMESTIC AVIATION SUB-SECTOR CODE FOR BBBEE

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ABBREVIATIONS

ABBREVIA	
	DEFINITION
ACSA	Airports Company of South Africa
ABET	Adult Basic Education and Training
B-BBEE	Broad-Based Black Economic Empowerment
BCEA	Basic Conditions of Employment Act
BEE	Black Economic Empowerment
CAA	Civil Aviation Authority
CIPRO	Company Intellectual Property and Registration Organisation
DBSA	Development Bank of Southern Africa
DOL	Department of Labour
DOT	Department of Transport
DPE	Department of Public Enterprises
DTI	Department of Trade and Industry
EE	Employment Equity
EMEs	Exempted Micro Enterprises
GDP	Gross Domestic Product
GDS	Growth and Development Summit
HDSA	Historically Disadvantaged South Africans
IDC	Industrial Development Corporation
JSE	Johannesburg Securities Exchange
KPI	Key Performance Indicators
MSA	Moving South Africa
NEF	National Empowerment Fund
NEPAD	New Partnership for Africa's Development
NPAT	Net Profit After Tax
NSF	National Skills Fund
PIC	Public Investment Corporation
PIPO	Public Industry Port Operations
PLWDs	People Living with Disabilities
PPPFA	Preferential Procurement Policy Framework Act
PSA	Proudly South African
QSEs	Qualifying Small Enterprises
RDP	Reconstruction and Development Programmes
SANAS	South African National Accreditation System
SATAWU	South African Transport and Allied Workers Union
SC	Steering Committee
SETAs	Sector Education and Training Authorities
SMMEs	Small Micro Medium Enterprises
SOE's	State Owned Enterprises
TEO	The Enterprise Organisation
TETA	Transport Education and Training Authority
THETA	Tourism, Hospitality, Sport Education & Training Authority
WSP	Workplace Skills Plan

- 1.1 The scope of this Broad-Based Black Economic Empowerment (B-BBEE) code (the "Sub-Sector Code") is limited to the Aviation Industry inter alia: -
- 1.1.1 Civil Aviation:
- 1.1.2 Scheduled and non-scheduled airline operations, including passenger, freight, Sub-Sector Code and general aviation;
- 1.1.3 Aircraft maintenance, including engine and component overhauls and spare parts;
- 1.1.4 Airline Service Providers (as defined in Annexure B);
- 1.1.5 Ramp handlers;
- 1.1.6 Airside operators;
- 1.1.7 Airport facilities and services such as Airports Company of South Africa (ACSA), Handling Agents, etc; and
- 1.1.8 Navigation and technical service providers.
- 1.2 This Sub-Sector Code will have an impact on other sectors of the economy that are not aviation specific, for example, general services such as catering, retail and other services. The empowerment requirements for non South African domiciled airlines differ to those for Aviation in general and are captured in the Foreign Owned Airlines B-BBEE Scorecard.

2. <u>VISION</u>

2.1 Overarching Vision

- 2.1.1 The overarching vision of this sub-sector is to continually develop and maintain a world-class industry that adheres to international safety standards and delivers quality and affordable services to all our customers. Stakeholders seek to develop an industry that grows in size, contributes towards the economic and social growth of our country and facilitates the economic viability of the region, and substantially increases black participation in business entities throughout the industry value chain. This is directed at pursuing a growth strategy that prioritises the retention and creation of quality jobs.
- 2.1.2 To make this vision a reality will require a strategy to increase access to skills development, training, investment in capacity development, capital and economic opportunities. This will require that all stakeholders develop existing black employees and recruit as Stakeholders as improve the skills of new black people into the industry. This includes an increase of skills (for new and existing employees) to best-practice international levels, while creating a supportive culture for their talents to thrive. It will also require that all stakeholders facilitate the creation of new black entrepreneurs who can participate in economic opportunities throughout the aviation industry value chain and other sectors of the economy.

- 2.1.3 The signatories to this document believe that each company in South Africa should embrace B-BBEE, recognising that it is a constitutional and economic imperative to secure a prosperous future for all our country's citizens and therefore act as a catalyst for economic growth. Accordingly, Stakeholders commit to communicating the contents of this Sub-Sector Code to every business entity within the industry to facilitate maximum participation by all stakeholders.
- Accordingly, all Private Sector Stakeholders committing themselves to this Sub-Sector Code agree to have their B-BBEE achievements measured against the indicators in the scorecard and verified by an independent B-BBEE verification agency/company that is accredited by the South African National Accreditation System (SANAS) on behalf of the Department of Trade and Industry (DTI). The B-BBEE achievements of Public Sector Organisations is measured, monitored and rated in a separate process. Independent B-BBEE rating companies will rate the suppliers of public sector organisations that do not have such capacity, using the same criteria. The independent B-BBEE verification will go a long way towards eliminating fronting in the industry.

2.2 Government undertakings (to achieve the vision)

- 2.2.1 Government is an important participant in the industry as it owns a major share of aviation assets and employs large numbers of workers. As such, government policies will be one of the most important factors that contribute towards growth in the industry. Accordingly, government will commit to:
- 2.2.1.1 Pursuing policies that will contribute to economic growth, especially foreign trade and tourism, which impact on the growth of the industry.
- 2.2.1.2 Develop structures that will ensure inter-governmental coordination between government departments to align their programmes with the Transport and Aviation Sector B-BBEE Sub-Sector Code processes. Examples of cross-cutting issues that require interventions across government departments and agencies include:
- 2.2.1.2.1 The current shortage of black matriculants with maths and science at higher grade;
- 2.2.1.2.2 The current shortage of engineers and artisans across all disciplines;
- 2.2.1.2.3 The industrial strategy to develop the country's aerospace components manufacturing industry;
- 2.2.1.2.4 Increasing awareness over the transport sector about available government investment incentives; and
- 2.2.1.2.5 Monitoring of stakeholder achievements against the indicators in the Scorecard, together with other stakeholders in the proposed Transport Sector B-BBEE Charter Council.
- 2.2.1.3 Encouraging and monitoring compliance with existing legislation that may impact on B-BBEE such as the Employment Equity, Skills Development and Competition Acts.

2.2.1.4	Working together with other stakeholders, to achieve the Transport White Paper's objective of providing affordable transport services. These policies will be informed by an indepth review of the legislation that impacts on the cost base and/or competitiveness of the aviation industry.
2.2.1.5	Reviewing the current policy of limiting foreign ownership in SA Domiciled Airlines (in line with current policy) in order to facilitate increased investment and job creation in the industry.
2.2.1.6	Designing an overall framework that will provide that State Owned Enterprises (SOEs) bind foreign suppliers of technology-intensive products and services to a set of B-BBEE obligations, including ownership, skills development and enterprise development. This will require an extension of the offset principle currently used in defence and commercial contracts.
2.2.1.7	Ensuring that the restructuring of aviation assets to effect new institutional arrangements proceeds in a manner that results in an increase in black participation at all levels — including shareholding, employment and the procurement of services and goods.
2.2.1.8	Ensure that all SOEs submit an annual B-BBEE report (over and above their annual reports) that covers achievements in meeting B-BBEE targets. The report should also include information on jobs created/lost.
2.2.1.9	Consolidating reports and information from all stakeholders and publish an annual report on B-BBEE achievements and job creation across the aviation industry. Stakeholders will be encouraged to use this report to review progress at an annual Transport Industry B-BBEE Forum.
2.3	Labour Undertakings (to achieve this vision)
2.3.1	Labour is an important participant in the Industry as it represents a large percentage of the work force employed in the Industry. As such, Labour's support and participation is vital to growth and stability and transformation within the Industry. Accordingly, Labour commits to:
2.3.1.1	Encouraging trade union-controlled pension and provident schemes and investment companies to make investments in the industry to help achieve the ownership targets.
2.3.1.2	Investigating opportunities to establish collective investment vehicles that will invest in the industry.
2.3.1.3	Mobilising members to monitor compliance with existing legislation relevant to B-BBEE participation within the industry, e.g. the Employment Equity and Skills Development Acts. Noncompliant business entities to be reported to the Transport Sector B-BBEE Charter Council and the Department of Labour
2.3.1.4	or other relevant authority. Mobilising members to monitor the performance of their employers in implementing the Growth and Development Summit (GDS) agreement on promoting local content and/or procurement and supporting the Proudly South African (PSA)

campaign.

2.3.1.5 Monitor the impact of procurement/outsourcing on job creation and if appropriate report findings to the Transport Sector B-BBEE Charter Council.

The signatories of this Sub-Sector Code believe that the industry should endeavour to facilitate the realisation of these commitments through monitoring of contributions to B-BBEE.

3. INDICATORS OF EMPOWERMENT

3.1 Duration of this Sub Sector Code

This Sub-Sector Code seeks to encourage all stakeholders to commit and pursue a firm and progressive transformation agenda in line with the broad guidelines set out in the National Strategy and the scorecard. It is necessary to set different targets and timeframes for the Public Sector Organisations and Private Sector Stakeholders as the two are at different stages of the transformation process.

This Sub-Sector Code shall remain in effect until amended, substituted and repealed under Section 9 of the BBBEE Act.

The Transport Charter Council that will be established pursuant to the gazette of this Sub-Sector Code will review this Sub-Sector Code following the end of the 5th year after its gazetting and despite the aforementioned, it shall be reviewed on an annual basis for monitoring purpose.

3.2 <u>Equity Ownership</u>

3.2.1 Our vision is to achieve significant black ownership, management control and operational involvement throughout the industry value chain. Stakeholders recognise the unique nature of the industry, the high levels of risk and the capital-intensive nature of the business. However, Stakeholders will collectively strive to overcome these obstacles by developing unique funding and equity participation initiatives. Our challenge is to identify opportunities across the public and private sectors to accelerate black ownership.

3.2.2 Stakeholders Commit to:

- 3.2.2.1 The principal and long-term strategy is to grow the number of SA Domiciled Airlines and the number of international airlines operating in South Africa, while ensuring that B-BBEE does not become a zero- sum game. The black ownership target set is specifically aimed at the SA domiciled airlines and Airline Service Providers.
- 3.2.2.2 Stakeholders commit to increase black participation across the entire spectrum of the domestic aviation value chain in ownership, management control and operational involvement

and design economically appropriate funding mechanisms to facilitate the process.

3.2.3 Foreign Owned Entities (Please note that the Foreign Owned Entities

(Please note that the Foreign Owned Entities is still gazetted under Section 12 and is for Information purpose only)

- 3.2.4 Government as a driver of B-BBEE, shareholder of SOEs and regulator of the national economy undertakes to:
- 3.2.4.1 Use the process of restructuring of SOEs to promote creative employee and B-BBEE consortia share ownership schemes. Also, it will investigate the awarding of economically viable concession opportunities for provincial and local airports to B-BBEE companies and local communities in the context of a coherent airport master development plan that identifies opportunities to grow the Industry.
- 3.2.4.2 Engage public and private sector funding agencies to develop innovative funding mechanisms for B-BBEE business entities seeking to invest in the sector. This will require high-level discussions and workshops with these agencies to inform them about opportunities available in the industry.
- 3.2.4.3 Increase awareness among B-BBEE business entities wishing to participate in the industry about available investments, grants and tax allowances, and link these grants/allowances to other incentives that are provided by the DTI's Enterprise Organisation.
- 3.2.4.4 Ensure that the industry remains internationally competitive and to undertake that SOEs meaningfully participate in the development and training of skilled personnel required transforming the skills base across the industry.
- 3.2.5 Private Sector Stakeholders as important participants in the industry undertake to:
- 3.2.5.1 Pro-actively seek opportunities to broaden the ownership base of their business entities.
- 3.2.5.2 Ensure that least **25%+1** of the voting rights is held by black people over the next 5 years.
- 3.2.5.3 Ensure that **10**% of the voting rights are held by black women over the next 5 years.
- 3.2.5.4 Ensure that **25**% of the economic interest in the measured entities is enjoyed by black people over the next 5 years.
- 3.2.5.5 Ensure that **10%** of the economic interest is enjoyed by black women over the next 5 years.
- 3.2.5.6 Ensure that 2.5% of the equity shareholding is in the hands of Black Designated Groups, Employees Share Ownership Schemes, or Broad Based Schemes over 5 years.
- 3.2.5.7 Ensure that at least 60% of the equity in black hands is fully paid over the next 5 years.

3.2.5.8	Develop creative financing mechanisms to facilitate funding for BEE companies.
3.2.5.9	Foreign owned business entities and airlines are not required to sell equity to locals and in this instance, they will formulate and participate in Equity Equivalent Programmes approved by the Department of Transport as articulated in the Code 103 of the DTI's Codes of Good Practice using 1.5% target of payroll of SA based staff.
3.2.6	Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated on the relevant scorecard
3.2.6.1	Measurement principles associated with the ownership element are contained in Statement 100 of Code 100 of the Generic Codes of Good Practice.
3.2.6.2	The formulae required in the determination of the ownership score are contained in Annexure 100 (c) of Statement 100 of Code 100 of the Generic Codes of Good Practice.
3.2.6.3	The recognition of the sale of assets under the ownership element has the same meaning as that contained in Statement 102 of Code 100 of the Generic Codes of Good Practice. The target contained in the ownership element of this Sub-Sector Code will apply.
3.2.6.4	The recognition of the equity equivalent programmes for multinationals has the same meaning and interpretation as that contained in Statement 103 of Code 100 of the Generic Codes of Good Practice.
3.2.6.5	The formulae required in the determination of the ownership score based on equity equivalent contributions are contained in Annexure 103 (A) of Statement 103 of Code 100 of the Generic Codes of Good Practice.
3.2.6.6	Measurement principles relating to the ownership element for Qualifying Small Enterprises (QSEs) are contained in Statement 801 of Code 800 of the Generic Codes of Good Practice.
3.3	Management Control
3.3.1	Private Sector commits to:
3.3.1.1	Increasing the total number of black board members such that at least 33% of all such board members are blacks over the next 5 years.
3.3.1.2	Increasing the total number of black women board members such that 16.5% of all such board members are black women
3.3.1.3.	over the next 5 years. Increasing the total number of black executive directors such that 33% of all such directors are blacks over the next 5 years.

3.3.1.4	Increasing the number of black women executive directors such that 16.5% of all executive board members are women over the next 5 years.
3.3.1.5.	Increasing the number of black senior top managers such that 26% of all such managers are blacks over the next 5 years.
3.3.1.6	Increasing the number of black women senior top managers such that 13% of all such managers are blacks over the next 5 years.
3.3.1.7	Increasing the number of black other top managers such that 26% of all such managers are black over the next 5 years.
3.3.1.8	Increasing the number of black women other top managers such that 13% of all such managers are blacks over the next 5 years.
3.3.1.9	Ensure that the number of black people living with disabilities under management increases to 3% over the next 5 years.
3.3.10	For QSEs as defined in this Sub-Sector Code is to reach a target of 33% of total Black top management representation over the next 5 years.
3.3.1.11	Foreign owned airlines are excluded from complying with the management control element of the scorecard as the nature of their business precludes them from having local boards and top management structures.
3.3.2	Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated on the relevant scorecard
3.3.2.1	Measurement principles associated with the management control element are contained in Statement 200 of Code 200 of the Generic Codes of Good Practice.
3.3.2.3	The formulae required in the determination of the management control score are contained in Annexure 200 (A)-B of Statement 200 of Code 200 of the Generic Codes of Good Practice. The Adjustment Recognition for Gender found in Annexure 200 (A)-A will not apply.
3.3.2.4	Measurement principles needed for the application of the Sub- Sector Code with regards to the management control element for QSEs are contained in statement 802, of Code 100, of the

3.4 Employment Equity

Our vision is to increase the participation of black people in top management, senior management and professional and technical occupations in the aviation industry to create a workforce that truly represents the racial, ethnic and gender diversity of our country. This will require that all stakeholders create a supportive culture within their organizations to attract new talent, facilitate the development of existing employees, and accelerate their progress into key positions in the industry.

3.4.2	Government commits to:
3.4.2.1 3.4.2.2	Ensuring that the Civil Aviation Authority (CAA), in conjunction with the Transport Sector BEE Council, collects and published statistics on licensed personnel according to race and gender.
3.4.2.2	Engaging Transport Education and Training Authority (TETA and the Tourism, Hospitality and Sport Education and Training Authority (THETA) in the case of foreign owned airlines to ensure that they play a significant role in monitoring stakeholde progress in implementing Skills Development initiatives that contribute towards Employment Equity (EE) targets.
3.4.3	Private Sector commits to:
3.4.3.1	Increasing the representation of blacks in senior managemen to at least 43% of all such employees over the next 5 years Foreign owned airlines will be measured against the othe occupational categories excluding top and senior management.
3.4.3.2	Increasing black women representation in senior managemen to at least 21.5% of all such employees over the next 5 years.
3.4.3.3	Increasing the number of Black people who occupy middle management positions to at least 63% and 50% of all such employees over the next 5 years for domestic aviation and foreign owned airlines respectively.
3.4.3.4	Increasing the number of Black women who occupy middle management to 31.5% and 25% of all such employees over the next 5 years for domestic aviation and foreign owned airlines respectively.
3.4.3.5	Increasing the number of black people who occupy junior management to 68% and 50% of all such employees over the next 5 years for domestic aviation and foreign owned airlines respectively.
3.4.3.6	Increasing the number of black women who occupy junior management positions to 34% and 25% of all such employees over the next 5 years for domestic aviation and foreign owned airlines, respectively.
3.4.3.7	Ensure that 2% of black people living with disabilities and 1% for black women living with disabilities is achieved in 5 years for domestic aviation and foreign owned airlines respectively.
3.4.3.8	Furthermore, the SA Domestic airlines commit to:
3.4.3.8.1	Increasing the number of black people employed as pilots such that black people make up 8% of all such employees over the next 5 years.
3.4.3.8.2	Increasing the number of black women employed as pilots such that black people make up 3% of all such employees over the next 5 years.
3.4.3.8.3	Increasing the number of black people employed as technicians such that black people make up 25% of all such employees over the next 5 years.
3.4.3.8.4	Increasing the number of black women employed as technicians such that black people make up 3% of all such employees over the next 5 years.

3.4.3.8.5	Ensuring that Black disabled people comprise 2% of the total work force. This target is subject to the ability to place people in suitable posts in the operating environment without compromising safety or the travelling public.
3.4.3.9	For QSEs as defined in this Sub-Sector Code, the following criteria and targets shall apply:
3.4.3.9.1	Total Black management representation, for which the target will be 40% of all management positions;
3.4.3.9.2	Total Black women management representation, for which the target will be 20% of all management positions;
3.4.3.9.3	Total Black representation, for which the target will be 60% of all employees; and
3.4.3.9.4	Total Black women representation, for which the target will be 30% of all employees.
3.4.4	TETA/THETA commits to:
3.4.4.1	Participate meaningfully in monitoring and supporting stakeholders in meeting their targets.
3.4.5	Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated in the relevant scorecard
3.4.5.1	Measurement principles on the employment equity element are contained in Statement 300 of Code 300 of the Generic Codes of Good Practice.
3.4.5.2	The formulae required in the determination of the employment equity score are contained in Annexure 300 (A)-B of Statement 300 of Code 300 of the Generic Codes of Good Practice. The formula for the determination of the Adjusted Recognition for
3.4.5.3	Gender found in Annexure 300 (A)-A, will not apply. Measurement principles for the determination of the Employment Equity score for QSEs are contained in Statement 803 of Code 800 of the Generic Codes of Good Practice
3.5	Skills Development
3.5.1	Our vision is to substantially increase the economic value added of every employee in the aviation industry through the application of best-practice Human Resource and Skills Development policies and an increase in the scale of initiatives aimed at developing black professionals and technical experts.
3.5.2	Government Commits to:
3.5.2.1	Designing and funding a co-ordinated framework and programme for career awareness and training that leverages off and adds value to existing initiatives. The awareness programme will publicise and co-ordinate information regarding
3.5.2.2	scholarships, training resources and careers in the industry. Engaging the National Students Financial Aid Scheme with the aim of securing its commitment to provide loans to students

interested in pursuing high cost training programmes, for example pilots and aviation engineers.

3.5.3 All stakeholders commit to: 3.5.3.1 Investing at least 3% of the leviable amount on learning programmes as identified in the Learning Programme Matrix in statement 400 of the Codes of Good Practice, the beneficiaries of which will all be black people. Foreign owned airlines commit to investing at least 3.5% of the leviable amount on learning programmes listed in statement 400 of the Good of Practice of which the beneficiaries are black people. 3.5.3.2 Investing at least 1.5% of the leviable amount on learning programmes and 1.75% from foreign owned airlines as identified in the Learning Programme Matrix in statement 400 of the Codes of Good Practice, the beneficiaries of which will all be Black women. 3.5.3.3 For QSEs as defined in this Sub-Sector Code, the following criteria and targets shall apply: 3.5.3.3.1 Black skills development expenditure on learning programmes as a percentage of the leviable amount (whichever is applicable), for which the target will be 2%; and 3.5.3.3.2 Black women skills development expenditure on learning programmes as a percentage of the leviable amount (whichever is applicable), for which the target will be 1%. 3.5.3.4 Ensuring that a minimum of 5% and 2% of all employees as a percentage of total employees enrolled in Leanerships for domestic aviation and foreign owned airlines, respectively or Category B, C, or D learning programmes as identified in the Learning Programme Matrix contained in Code 400 of the Codes of Good Practice are black people. For foreign owned airlines, SA accreditation for Category B, C and D learning programmes is not required subject to the provisions highlighted in the relevant scorecard. 3.5.3.5 Ensuring that a minimum of 2.5% of all employees as a percentage of the total employees enrolled in Learnerships and 1% by foreign owned airlines, Category B, C or D learning programmes as identified in the Learning Programme Matrix contained in Code 400 of the Codes of Good Practice are black women. For foreign owned airlines, SA accreditation for Category B, C and D learning programmes is not required subject to the provisions highlighted in the relevant scorecard. 3.5.3.6 Working together with stakeholders in the BEE Sub-Sector Code Council, especially the SETA's (TETA and THETA), to develop over one year a funding proposal and strategy with related targets to address the current low representation of black people with technical skills in the industry, including pilots and engineers.

established in the scorecard.

Identifying appropriate institutions that can increase the scale of their activities and help the industry meet their targets

3.5.3.7

3.5.4	The Private Sector Commits to:
3.5.4.1	Identifying over and outside their entities, talent pools of black people for accelerated development through:
3.5.4.1.1	International and domestic assignments that provide high- quality operational and managerial workplace exposure;
3.5.4.1.2 3.5.4.1.3 3.5.4.1.4 3.5.4.1.5	Mentorship programmes; Learnership programmes; Intra-industry exchange and internship programmes; and Higher Education and Training.
3.5.5	TETA, in consultation with THETA Commits to:
3.5.5.1	Complete a detailed skills audit to identify the management, professional and technical skills that the industry will require over the next decade and map out future demand/supply scenarios that will guide and inform stakeholders in implementing their EE targets.
3.5.5.2	Introducing, after consulting stakeholders and completing the skills audit, new categories of learnerships - in management, technical and professional occupational categories - to help public and private sector organisations to achieve their employment equity targets.
3.5.5.3	In consultation with the Transport Sector B-BBEE Sub-Sector Code Council and other stakeholders, set targets over one year to substantially increase the number of relevant and sustainable learnerships at all levels in the industry.
3.5.5.4	Collect and publish detailed and aggregated statistics on the EE profile of the industry according to occupational level and occupational category. Also, using the information gleaned from Workplace Skills Plans (WSPs), monitor the industry's progress in meeting its targets and publish an annual report on the EE Profile of the industry according to occupational level and category.
3.5.6	Measurement Principles and the Application of the Sub- Sector Code unless otherwise indicated in the relevant scorecard
3.5.6.1	Measurement principles associated with the skills development element are contained in Statement 400 of Code 400 of the Generic Codes of Good Practice.
3.5.6.2	The formulae required in the determination of the skills development score are contained in Annexure 400 (A)-B of Statement 400 of Code 400 of the Generic Code of Good Practice. The formula for the determination of the Adjusted Recognition for Gender found in Annexure 400 (A)-A, will not apply.
3.5.6.3	The measurement principles required in the determination of the skills developments score for QSEs are contained in Statement 804 of Code 800 of the Generic Code of Good Practice.

3.6	Preferential Procurement
3.6.1	Our vision is to grow South Africa's aviation industry in order to stimulate and facilitate economic growth. Stakeholders commit to increase procurement from black-owned and empowered enterprises and implement best-practice supplier development policies.
3.6.2	Private Sector Commits to:
3.6.2.1	Commissioning, together with other stakeholders, a study to establish current levels of procurement from B-BBEE companies and identify areas where they can achieve "quick wins" to accelerate B-BBEE.
3.6.2.2	Increasing procurement ¹ from B-BBEE complaint entities to at least 50% of total measurable procurement for both domestic and foreign owned airlines and general aviation businesses.
3.6.2.3	Increasing procurement from QSEs and Exempted Micro Enterprises (EMEs) to 10%, over the next 5 years for both domestic aviation and foreign owned airlines.
3.6.2.4	Increasing procurement from 50% Black Owned and 30% Black Women Owned enterprises such that 15% of procurement is sourced from these enterprises, with foreign owned airlines and suppliers sourcing 8% and 6% from black owned and black women owned enterprises, respectively.
3.6.2.5	Procurement decisions for foreign owned airlines are limited and are often subject to global practices and concluded at Head Office level in the country of origin. Procurement spend is therefore limited to decisions regarding procurement spend that can be made locally by the manager based in South Africa.
3.6.2.6	QSEs within this sub-sector commit to procuring a minimum of 40% of total procurement from B-BBEE compliant suppliers.
3.6.3	Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated in the relevant scorecard and subject to exclusions listed in Annexure A
3.6.3.1	Measurement principles associated with the preferential procurement element are contained in Statement 500 of Code 500 of the Generic Codes of Good Practice.
3.6.3.2	The formulae required in the determination of the preferential procurement score are contained in Annexure 500 (A) of Statement 500 of Code 500 of the Generic Codes of Good Practice.
3.6.3.3	The measurement principles required in the determination of the skills development score for QSEs are contained in Statement 805 of Code 800 of the Generic Code of Good Practice

¹ Annexure A provides a list of inclusions and exclusions when determining total measurable procurement

3.7	Enterprise Development
3.7.1	Our vision is to create and nurture new B-BBEE enterprises across the industry. This will require all stakeholders to devise strategies to develop and/or support new B-BBEE enterprises.
3.7.2	Government Commits to:
3.7.2.1	Ensuring that SOEs use their procurement policies to stimulate the development and support of new B-BBEE enterprises in the sector.
3.7.3	The Private Industry Commits to:
3.7.3.1	Pro-actively seek opportunities to enter into joint ventures (and other forms of alliances) or to make direct investments in BEE companies.
3.7.3.2	Commit at least 3% of Net Profit After Tax (NPAT) on Enterprise Development initiatives (general aviation businesses). QSEs within this sub-sector aspire to make contributions to enterprise development, which will amount to 2% of NPAT evaluated annually over the next 5 years.
3.7.3.3	Foreign owned airlines undertake to capacitate and develop QSEs and EMEs by providing, for example, training in basic business and life skills determined at 1% of total payroll of SA based staff.
3.7.4	Management Deinsinter and Application of the Oak Oasten
J.7.4	Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated in the relevant scorecard
3.7.4.1	Code unless otherwise indicated in the relevant scorecard Measurement principles associated with the enterprise development element are contained in Statement 600 of Code
	Code unless otherwise indicated in the relevant scorecard Measurement principles associated with the enterprise development element are contained in Statement 600 of Code 600 of the Generic Codes of Good Practice. Qualifying contributions for the enterprise development element are contained in Annexure 600 (A) – Benefit Factor Matrix of the Statement 600 of Code 600 of the Generic Codes of Good
3.7.4.1	Code unless otherwise indicated in the relevant scorecard Measurement principles associated with the enterprise development element are contained in Statement 600 of Code 600 of the Generic Codes of Good Practice. Qualifying contributions for the enterprise development element are contained in Annexure 600 (A) – Benefit Factor Matrix of the Statement 600 of Code 600 of the Generic Codes of Good Practice. The formulae required in the determination of the enterprise development score are contained in Annexure 600 (A) of Statement 600 of Code 600 of the Generic Codes of Good
3.7.4.1 3.7.4.2	Measurement principles associated with the enterprise development element are contained in Statement 600 of Code 600 of the Generic Codes of Good Practice. Qualifying contributions for the enterprise development element are contained in Annexure 600 (A) – Benefit Factor Matrix of the Statement 600 of Code 600 of the Generic Codes of Good Practice. The formulae required in the determination of the enterprise development score are contained in Annexure 600 (A) of
3.7.4.1 3.7.4.2 3.7.4.3	Measurement principles associated with the enterprise development element are contained in Statement 600 of Code 600 of the Generic Codes of Good Practice. Qualifying contributions for the enterprise development element are contained in Annexure 600 (A) – Benefit Factor Matrix of the Statement 600 of Code 600 of the Generic Codes of Good Practice. The formulae required in the determination of the enterprise development score are contained in Annexure 600 (A) of Statement 600 of Code 600 of the Generic Codes of Good Practice. Measurement principles required in evaluating the enterprise development contributions made by QSEs over this sector are contained in Statement 806 of Code 800 of the Generic Codes
3.7.4.1 3.7.4.2 3.7.4.3 3.7.4.4	Measurement principles associated with the enterprise development element are contained in Statement 600 of Code 600 of the Generic Codes of Good Practice. Qualifying contributions for the enterprise development element are contained in Annexure 600 (A) – Benefit Factor Matrix of the Statement 600 of Code 600 of the Generic Codes of Good Practice. The formulae required in the determination of the enterprise development score are contained in Annexure 600 (A) of Statement 600 of Code 600 of the Generic Codes of Good Practice. Measurement principles required in evaluating the enterprise development contributions made by QSEs over this sector are contained in Statement 806 of Code 800 of the Generic Codes of Good Practice

	development initiatives over the next 5 years will achieve maximum points.
3.8.1.2	The rand value of socio-economic development contributions in following areas will be enhanced by a factor 1.25:
3.8.1.2.1	HIV/AIDS Programmes;
3.8.1.2.2 3.8.1.2.3	Education; and Community Development and poverty alleviation
3.8.1.3	Foreign owned airlines should invest at least 0.5% of payroll of the equivalent % of management time to socio-economic development projects, which can include HIV/AIDS treatment and prevention, education, community development Aviation/Tourism General Awareness Campaign. The enhancement factor referred to in 3.8.1.2 above for the application of programmes listed will also apply.
200	Management Direct Learning Co.
3.8.2	Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated in the relevant scorecard
3.8.2.1	Code unless otherwise indicated in the relevant scorecard Measurement principles associated with the socio-economic development element are contained in Statement 700 of Code
	Code unless otherwise indicated in the relevant scorecard Measurement principles associated with the socio-economic
3.8.2.1	Code unless otherwise indicated in the relevant scorecard Measurement principles associated with the socio-economic development element are contained in Statement 700 of Code 700 of the Generic Code of Good Practice. Qualifying contributions for the socio-economic development element are contained in Annexure 700 (A) — Benefit Factor Matrix of the Statement 700 of Code 700 of the Generic Codes
3.8.2.1 3.8.2.2	Measurement principles associated with the socio-economic development element are contained in Statement 700 of Code 700 of the Generic Code of Good Practice. Qualifying contributions for the socio-economic development element are contained in Annexure 700 (A) — Benefit Factor Matrix of the Statement 700 of Code 700 of the Generic Codes of Good Practice. The formulae required in the determination of the socio-economic development score are contained in Annexure 700 (A) of Statement 700 of Code 700 of the Generic Code of Good

DOMESTIC AVIATION SUB-SECTOR CODE

4. DOMESTIC AVIATION BEE SCORECARD - TARGETS AND TIMEFRAMES²

Element	Criteria	Weightings	Sector target- 5 years	Adjusted Weightings for SOE's
Ownership	Exercisable voting rights in the hands of Black people	3	25.1%	N/A
	Exercisable voting rights in the hands of Black women	2	10%	N/A
	Economic interest of Black people	4	25%	N/A
	Economic interest of Black women	2	10%	N/A
	Economic interest of Black natural people in the enterprise: -black designated groups; -black participants in Employee Ownership Schemes; -black beneficiaries of broad based Ownership schemes or -black participants in co-	2	2.5%	N/A
	Net value	7	Same as net value targets in "the Codes".	N/A
	Bonus points: Involvement in the ownership of the Enterprise of Black new entrants.	2	10%	N/A
	Bonus points: Involvement in the ownership of the Enterprise of Black participants in:	1	10%	N/A
	Employee Ownership Schemes Broad-Based Ownership Schemes On approximate			
Management	3. Co-operatives Exercisable voting rights of Black Board members.	1.5	33%	2.5
	Exercisable voting rights of Black women Board members.	1.5	16.5%	2.5
	Black Executive Directors	1	33%	2

² These proposed timeframes and weightings will be reviewed at every 2 and half years and subject to change by the Transport B-BEE Charter Council.

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Element	Criteria .	Weightings	Sector target- 5 years	Adjusted Weightings for SOE's
	Black Women Executive Directors	1	16.5%	2
	Black Senior Top management	1	26%	2
	Black Women Senior Top management	1	13%	2
	Black other top management	1	26%	1.5
	Black Women Other Top management	1	13%	1.5
	Black people living with disabilities	1	3%	1
	Bonus points: Black independent non-executive board members	1	26%	3
Employment Equity	Black employees in senior management	3	43%	4
	Black Women employees in senior management	2	21.5%	3
	Black employees in middle management	1	63%	2
	Black Women employees in middle management	1	31.5%	2
	Black employees in junior management	1	68%	2
	Black Women employees in junior management	1	34%	2
	Black people living with disabilities	1	2%	2
	Black Women living with disabilities	1	1%	2
	Black Pilots	1	8%	2
	Black Women Pilots	1	3%	2
	Black Technicians	1	25%	2
	Black Women Technicians	1	3%	2
	Bonus points: for meeting or exceeding the EAP targets	3	570	4
Skills Development	Black skills development expenditure on learning programmes specified in Learning Matrix as percentage of Leviable amount	3	3%	3
	Black Women skills development expenditure on learning programmes specified in Learning Matrix as percentage of Leviable amount	3	1.5%	3
	Number of Black employees participating in Learnerships or category B, C, D programmes as percentage of total employees	3	5%	3

Element	Criteria	Weightings	Sector target- 5 years	Adjusted Weightings for SOE's
	Number of Black Women employees participating in Learnerships or category B, C, D programmes as percentage of total employees.	3	2.5%	3
	Skills Development Expenditure on Learning Programmes specified in the Learning Programmes Matrix for Black Employees with disabilities as a percentage of Leviable Amount	1.5	0.3%	1.5
	Skills Development Expenditure on Learning Programmes specified in the Learning Programmes Matrix for Black Women Employees with disabilities as a percentage of Leviable Amount	1.5	0.15	1.5
Preferential Procurement	Procurement spend from all suppliers based on recognition levels as percentage of total measured procurement spend.	12	50%	12
	Procurement spend from QSE's and EME's based on recognition levels as percentage of total measured procurement spend.	3	10%	3
	B-BBEE Procurement Spend from any of the following Suppliers as a percentage of Total Measured Procurement Spend: Suppliers that are 50% black owned (3 out of 5) or Suppliers that are 30% black women owned. (2 out of 5)	5	15%	5
Enterprise Development	Investment in black-owned and empowered enterprises as identified in the "Benefit Factor Matrix" (Annexure 600A) as a percentage of net profit after tax.	15	3% of NPAT	15
Socio- economic Development	Socio-economic development contributions as identified in the "Benefit Factor Matrix" (Annexure 700A) as a percentage of net profit after tax.	5	1% of NPAT	6
Total		100	The state of the s	100

NB: Targets for Pilots and Technicians will be subjected to annual review.

5. QUALIFYING SMALL ENTERPRISES B-BBEE SCORECARD - DOMESTIC AVIATION

AVIATION			
B-BBEE Element	Indicators of Empowerment	Sector target - 5 year	Sector weightings
Ownership	Exercisable voting rights in hands of black people	25%+1 Vote	6
	Economic Interest of black people in the Enterprise	25%	9
ļ	Realisation Points:		
	Ownership fulfilment		1
		25% graduated over 10 years as per the Codes	·
	Net Value	(Year 5 at 60%)	9
	Bonus Points: Involvement in the ownership of the Enterprise by black women	10%	2
	Bonus Points: Involvement in the ownership of the Enterprise by black participants in Employee Share Schemes, Co-operatives or		
	Broad Based Ownership Schemes	10%	1
Management Control	Black Representation at Top Management level	33%	25
	Bonus Points: Black women representation at Top-Management	25%	2
Employment Equity	Black Employees of the Measured Entity who are Management as a % of all Management	40%	7.5
	Black Women Employees of the Measured Entity who are management as a % of all		
	Management	20%	7.5
	Black employees of the Measured Entity as a percentage of total		
	employees	60%	5
	Black Women employees of the Measured Entity as a percentage of	000/	F
	total employees Bonus points: meeting or exceeding the EAP targets in each	30%	5
	category		2
Skills	Skills Development spend on learning programmes for Black employees as a percentage of the	2%	
Development	leviable/payroll		12.5

B-BBEE Element	Indicators of Empowerment	Sector target - 5 year	Sector weightings
	Skills Development spend on learning programmes for Black Women employees as a percentage of the leviable/payroll	1%	12.5
Preferential	BEE Procurement Spend from all suppliers based on the B-BBEE Procurement Recognition Levels as a percentage of Total Measured		
Enterprise Development Spend	Procurement Spend Average annual value of Qualifying Contributions made by the Measured Entity as a percentage of the target	40% 2% of NPAT	25 25
Socio-Economic Development	Average annual value of Qualifying Contributions made by the Measured Entity as a percentage of the target	1% of NPAT	25
TOTAL		A CONTRACTOR	175

A QSE may select any four of the above seven elements for the purposes of measurement.

DOMESTIC AVIATION SUB-SECTOR CODE

ANNEXURE A: PROCUREMENT LIST: INCLUSIONS & EXCLUSIONS	MENT LIST: INCLUSIO	NS & EXCLUSIONS		
Operating Expense	Description	Procurement Inclusions	Procurement Exclusions	ADDITIONAL NOTES
Aircraft Fixed Costs	Lease Costs		×	To be excluded - International leases are the norm – difficult to enforce local leasing arrangements.
	Spares Lease Costs		×	To be excluded - International leases are the norm – difficult to enforce local leasing arrangements
	Aircraft Finance Costs		×	
	Aircraft Hire Charges		×	
	Aircraft Insurance		×	
	Depreciation		×	
	Crew Salaries & Subsistence All		×	
	Cross Doction	 		. 15.
	Crew Positioning & Accommodation	×		Hotel accommodation only incurred within South Africa – no over border.
	Crew Training Costs	×		Training consumables only for training incurred within South Africa.
Aircraft Variable Costs	Fuel	X		For procurement of jet fuel in South Africa only
				 as oil companies comply with BEE in terms of Liquid Fuels Sub-Sector Code, include in
	Landing Fees	X (If landing in	X (If landing in	ACSA is a regulated monopoly and as such it is
		privately owned airports)	ACSA airports)	excluded as per the Codes.
	Navigation Charges		×	
	weather Services		×	

Operating Expense	Description	Procurement	Procurement	ADDITIONAL NOTES
		Inclusions	Exclusions	
	Maintenance Materials and Renairs	×		Inclusion of maintenance and materials for repairs undertaken in South Africa only—
	Simple			inclusion in numerator and denominator as AMO's are BEE compliant.
	Maintenance Staff		×	
	Head Office AMO		×	
	Maintenance-		×	
	Depreciation on capitalised assets			
	Maintenance Engine		×	To be excluded due to nature of aircraft
	Hire			operations and maintenance requirements,
				engines for hire have to be sourced from over
				BEE considerations as part of this process
				which is often of an urgent nature to keep aircraft operations going.
Passenger Variable Costs	Commission Agents		×	
	Commission –			To be excluded – interlining is dependent on
	Interline		×	passenger choices for travel and cannot be included as a BEE consideration for airlines
	Commission-Credit		×	
	Cards			
	Catering	×		Only for locally sourced catering requirements.
				The guidelines provided by the dti Codes will apply with regards to imports.

Operating Expense	Description	Procurement	Procurement	ADDITIONAL NOTES
		Inclusions	Exclusions	
	Airport Handling fees	X (for ACSA airports)		Included for ACSA airports on the basis and understanding that ACSA and their appointed
		•		Ground handlers are BEE compliant and can
				be included in numerator and denominator.
				I nese should be included regardless of the ACSA's and Ground handlers BEE status.
	Passenger Services		×	
	Charges			
	Passenger Revenue		X	
	Accounting			
	Insurance ANV &		×	
	CSL			
	CRS Charges		X	
	Airline Loyalty		X	
	programs			
Station Costs	Station Salaries		X	
	Station Overheads	X		Only in respect of consumables (i.e. day-to-day
				operational expenses and excludes
				overheads/capex) for offices in South Africa.
				The dti guidelines with regards to the
				importation of goods and services will be
				applicable if any of the consumables are
				IIIIDOI IEO.
Head Office	Salaries		X	

oberating Expense	Description	Procurement	Procurement Exclusions	ADDITIONAL NOTES
		Inclusions		
	HO Overheads	×		Only in respect of consumables (i.e. day-to-day operational expenses and excludes
				overheads/capex) for Head Office operations in
				South Africa. The principle discussed above with regards to station overheads will be
				applicable.
	Finance Charges-Net		×	
	Franchise Fees			To be excluded as this is a global strategy
			×	determined by the airline, which could involve a
				franchise with an international airline or a local
				airline. Airlines cannot be judged on a BEE
				basis for franchise arrangements.
	Marketing expenses	×		Only in respect of local marketing spend.
				Excluded for foreign owned airlines where
				marketing decisions are linked to global
				contracts.
	Diversions	×		Only in respect of accommodation and meal
				arrangements and expenses incurred for
				passengers in S.A. Excluded for foreign owned
				airlines where marketing decisions are linked to
				global contracts.
	Loss on sale of		×	
	assets (profit)			
	Depreciation		×	

NB. This procurement list is subject to annual review.

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