



NEWS RELEASE

Cambridge Benefit Solutions Joins Alera Group, as a Division of Benefit Commerce Group

Scottsdale, AZ, April 20, 2020 —Benefit Commerce Group, an Alera Group Company, is pleased to announce that Cambridge Benefit Solutions, based in Chandler, AZ, has joined Alera Group.

With over 2,000 employees, Alera Group serves thousands of clients nationally in employee benefits, property and casualty insurance, retirement services and wealth management. The unique approach of Alera Group combines national resources and best practices with the personal, localized service of each individual firm.

Cambridge Benefit Solutions joins Alera Group as a division of Benefit Commerce Group. Cambridge was founded in 1998 by current president Don Fechter. Since the beginning, the firm's mission has been to provide businesses throughout Arizona and the surrounding states with innovative, valuable benefit offerings. Through local partnerships and decades of industry expertise, the firm brings unique expertise and cost-cutting strategies to their clients.

"We are pleased to bring Cambridge Benefit Solutions into Alera Group," said Scott Wood, Managing Partner and Principal of Benefit Commerce Group. "As Alera Group expands, we look for like-minded, quality benefits firms to join our ranks. With outstanding national collaboration throughout the Alera Group organization, Cambridge will continue to provide exceptional client experience and even greater resources for industry-leading solutions."

"As an Alera Group firm, we'll be able to offer our clients more than ever before," said Don Fechter, President of Cambridge Benefit Solutions. "The strength of national resources and power of local relationships will allow us to grow as an organization as we continue to serve our clients with excellence."

About Alera Group

Based in Deerfield, IL, Alera Group's over 2,000 employees serve thousands of clients nationally in employee benefits, property and casualty, retirement services and wealth management. Alera Group is the 15th largest privately held firm in the country. For more information, visit www.aleragroup.com or follow Alera Group on Twitter: @AleraGroupUS.

About Benefit Commerce Group

Benefit Commerce Group, an Alera Group company, is a progressive and results-driven employee benefits consulting and brokerage firm. We are committed to creating benefit plans and strategies that make life easier and better for HR teams and that provide the best cost-effective value for employers, employees and families. We do this through collaboration—with our clients, our own experienced team, and with other Alera Group firms across the nation. Alera Group is among the nation's top 20 privately held insurance agencies, providing powerful solutions in employee benefits, property & casualty, and wealth management for clients across the country. Benefit Commerce Group is a four-time honoree on the Inc. 5000 listing of the fastest growing private companies in America. For more information on Benefit Commerce Group, call us at 480-515-5010 or visit our website <https://benefitcommerce.com/>.

About Cambridge Benefit Solutions

Cambridge Benefit Solutions was founded in 1998 and is dedicated to employee benefits. The firm's mission is to provide clients with the most innovative and cost-effective solutions for their employee benefits program. We focus on fiscal needs and strategic plans, customizing benefit offerings to fit employees' needs, streamlining administration processes to save time and eliminate redundancies, and educating employees on smart healthcare consumerism. Our staff and valuable partners collaborate to offer traditional and innovative solutions for employee benefit programs. For more information, visit <https://cbsarizona.com/>.

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