



2022 - 2023



Empire State Council of Agricultural Organizations, Inc.



Dear Empire State Council of Agricultural Organizations Members:

The Board of Directors of the Empire State Council of Agricultural Organizations (CAO) is pleased to provide you with the 2022-2023 Membership Directory. This is a great resource that provides the contact information of all member organizations. Additionally, a membership application is included if you know of another organization that would benefit from being a member.

To assist in generating additional revenue, CAO offers an Agribusiness sponsorship level. Please consider passing along this opportunity to your vendor supplier service companies as a show of support. More information on this opportunity can be found in the Directory.

CAO's Lobby Day was held virtually in 2022 and our group met with many key legislators. In addition to CAO members' budget priorities, members discussed five key important topics with legislators and staff:

- New York State Budget
- Cornell Agricultural Workforce Development Program
- Mitigating the Impact of a Lower Overtime Threshold
- Extended Producer Responsibility Legislation
- Support Proposals to Mitigate the Economic Impact of the Farm Laborers Fair Labor Practices Act
- Legislative Efforts to Ban Pesticides

If you did not have the opportunity to participate, please consider joining us next year!

Plans are underway for our next Resolution Screening Meeting and the date/format/location will be announced soon.

If you have any suggestions for CAO or items to discuss, please don't ever hesitate to contact me, our other Executive Board members, or staff at the office. Please be sure to visit our website for membership information and past event photos at www.empirestatecao.info.

I look forward to working with all of you on the important issues facing the agriculture industry in New York State during the coming year.

Sincerely,

Elizabeth Wolters

Chair

Council of Agricultural Organizations, Inc.

MEMBERSHIP APPLICATION

Thank you for your interest in becoming a member of the Empire State Council of Agricultural Organizations (CAO). The Council was formed to enable its members to develop a united effort on fundamental economic, social, legislative/regulatory and other state and national issues affecting agriculture in New York State. CAO is built on collective strength and policy statements are unanimously adopted by its entire membership, representing numerous facets of New York's agricultural industry.

A copy of the Council's most recent membership list can be found on the CAO website at www.empirestatecao.info. CAO's policy book and bylaws are the documents upon which basis CAO operates. In order to be considered for membership, applicants must agree with the principles contained within these documents. These documents can also be found on the CAO website.

Please provide the following information and have the application signed by the organization's principal.

Organization's Name:	
Telephone No.	Fax No
Email	Website
What is the purpose and objective of your orga	anization?
Does your organization have the ability to desi	ignate an individual as delegate to vote on its behalf?
	olicies in the "2022 Legislative Recommendations and
Signature:Chairman/ President/ D	

Return completed application with a copy of your organization's bylaws and \$250 first year membership check to:

Empire State CAO PO Box 304, Latham, NY 12110

Phone: 518-783-1322 Fax: 518-783-1258 Email: sue@nysta.mobi

www.empirestatecao.info

Council of Agricultural Organizations, Inc.

SPONSORSHIP OPPORTUNITY **AVAILABLE TO THE AGRI-BUSINESS COMMUNITY!**

Be a supporter of the only agricultural advocacy group that represents the full spectrum of production agriculture and agribusiness associations in New York.

Your organization is an important part of the food and agriculture industry in New York. We would greatly appreciate your sponsorship consideration. Your support will help assure that the CAO continues to advocate for New York's food and agriculture system. Be recognized for your support through logo placement on a sign at CAO's Annual Meeting, Annual Meeting program brochure, email blasts to our members (see breakdown of opportunities under sponsorship levels below).

as

as

\$1,000 – <u>Platinum</u> -	
Includes: Company logo on sign at CAO in CAO Annual Meeting program, one co	Annual Meeting registration desk, company name listed omplimentary registration at the CAO Annual Meeting as ted on sponsor page in Membership Directory, company 19th the year.
\$750 – Gold –	
Includes: Company logo on sign at CAO in CAO Annual Meeting program, one co	Annual Meeting registration desk, company name listed omplimentary registration at the CAO Annual Meeting as ed on member email blasts through the year.
\$500 – Silver –	
	Annual Meeting program, company logo listed on
\$250 – <u>Bronze</u> – Includes: Company logo listed on membe	or amail blasts through the year
incitutes. Company togo tisteti on memor	er email blasis inrough the year.
\$150 – <u>Donation</u>	
Contact Name:	Phone:
Company:	Email:
Address:	
Please invoice me	Check enclosed (payable to: Empire State CAO)
<u>R</u>	eturn To:

Empire State CAO PO Box 304, Latham, NY 12110

Phone: 518-783-1322 Fax: 518-783-1258 Email: sue@nysta.mobi www.empirestatecao.info

Council of Agricultural Organizations, Inc.



BOARD OF DIRECTORS

Chair

Sam Filler 1 Keuka Business Park, Suite 208, Penn Yan, NY 14527

Vice Chair

Vacant

Secretary

Brian Reeves 1100 Reeves Road, Baldwinsville, NY 13027

Treasurer

Michael Maffei, CGCS 233 Federal Hill Road, Brewster, NY 10509

Past Chair

Tom Cosgrove 240 South Road, Enfield, CT 06082

Director

Mary Jeanne Packer PO Box 705, Salem, NY 12865

Director

Jodi Smith Krzysiak 700 Ellicott Street, Suite 2, Batavia, NY 14020

Executive Secretary

Elizabeth Seme 17 Overlook Avenue, Latham, NY 12110

Sue VanAmburgh 212 Pawling Avenue, Troy, NY 12180

Empire State Council of Agricultural Organizations, Inc.



Agriculture in New York State is a vibrant, increasingly self-sufficient, innovative industry that takes control of its destiny.

- Goal & Objectives of CAO -

To improve the profitability of the agriculture and food industry in New York State.

- * Strengthen working relationships between all sectors of the industry (commodity sectors, support services, processing, retail and wholesale) and between the industry and government.
- * Improve the business climate for agriculture reduce regulatory burdens and taxes, assure adequate support services and a trained labor force.
- * Develop markets by building on our advantages close proximity to markets (large, urban consumer centers, areas of urban sprawl/tourism routes) and hubs of global trade.
- * Position members of the industry so they can adapt to change economic, technological, marketplace (i.e. consumer demand) and environmental.
- * Enhance research (targeted to NY conditions, biotechnology) and assure an effective mechanism to transfer the information to end user.
- * Increase public awareness of the industry and improve agriculture's image with the non-farm sector. Identify those issues or matters where a coalition with the public can be developed.
- * Build leadership within the industry and establish a climate that not only maintains those involved in the industry, but encourages leaders to enter the industry.

The Empire State Council of Agricultural Organizations has, since its formation, enabled its members to develop a united effort on fundamental economic, social, legislative, administrative, and other local, state, and national issues affecting the viability of agriculture in New York State.

Council of Agricultural Organizations, Inc.

MEMBERSHIP INDEX

<u>Page</u>	<u>Member</u>
7	American Farmland Trust
7	Dairy Farmers of America Northeast Area
7	Empire State Sheep Producers Association
8	Farm Credit East
8	New York Apple Association, Inc.
9	New York Association of Agricultural Educators
9	New York Cannabis Growers and Processors Association
9	New York Farm Bureau, Inc.
10	New York State Agribusiness Association
10	New York State Agricultural Society
11	New York State Association of Agricultural Fairs, Inc.
11	New York State Berry Growers Association, Inc.
11	New York State Brewers Association
12	New York State Distillers Guild
12	New York State Flower Industries, Inc.
12	New York State Grange
13	New York State Horse Council
13	New York State Horticultural Society
14	New York State Maple Producers Association, Inc.
14	New York State Nursery and Landscape Association, Inc.
15	New York State Turfgrass Association, Inc.
15	New York State Vegetable Growers Association, Inc.
16	New York State Veterinary Medical Society
16	New York Wine & Grape Foundation
17	New York Wine Policy Institute
17	Northeast Agribusiness and Feed Alliance, Inc.
18	Northeast Dairy Foods Association, Inc.
18	Northeast Dairy Producers Association, Inc.
19	Upstate Niagara Cooperative, Inc.

AMERICAN FARMLAND TRUST

112 Spring Street, Suite 207 Saratoga Springs, NY 12866 Phone: 518-581-0078 www.farmland.org

Delegate/NY Policy Manager:

Mikaela Ruiz-Ramon 112 Spring Street, Suite 207 Saratoga Springs, NY 12866 Phone: 518-732-6616 mruiz-ramon@farmland.org

DAIRY FARMERS OF AMERICA, INC. NORTHEAST AREA

5001 Brittonfield Parkway Syracuse, NY 13221 Phone: 800-926-2667 • Fax: 315-433-2345 www.dfamilk.com

Chairman:

Jerrel Heatwole Phone: 800-926-2667 5001 Brittonfield Parkway Fax: 315-433-2345 Syracuse, NY 13221

Senior Director, Marketing, Council Affairs

<u>& Industry Relations</u>:

Jennifer Huson

5001 Brittonfield Parkway

Phone: 800-926-2667 ext. 5598

Fax: 315-433-2345

jhuson@dfamilk.com

5001 Brittonfield Parkway Syracuse, NY 13221

EMPIRE STATE SHEEP PRODUCERS ASSOCIATION

P.O. Box 121 Honeoye, NY 14471

Phone: 585-367-2775 • Email: sheepkath@aol.com

Delegate:

Mary Jeanne Packer Phone: 802-236-0881

647 Bunker Hill Road mjpacker@battenkillfibers.com

Salem, NY 12865

FARM CREDIT EAST

240 South Road Enfield, CT 06082 Phone: 860-741-4380 Fax: 860-741-4389 www.farmcrediteast.com

<u>Delegate &</u> <u>Legislative Representative:</u>

Thomas Cosgrove Phone: 860-741-4380 240 South Road Fax: 860-741-4389

Enfield, CT 06082 tom.cosgrove@farmcrediteast.com

NEW YORK APPLE ASSOCIATION, INC.

P.O. Box 350 – 7645 Main Street Fishers, NY 14453 Phone: 585-924-2171 • Fax: 585-924-1629

www.applesfromny.com

Delegate:

 Cynthia Haskins
 Phone: 585-924-2171

 P.O. Box 350, 7645 Main St.
 Fax: 585-924-1629

Fishers, NY 14453 cynthia@applesfromny.com

NEW YORK ASSOCIATION OF AGRICULTURAL EDUCATORS

300 Kennedy Hall, Cornell University Ithaca, NY 14853 www.nysffa.org/nyaae/

President:

Elizabeth Foote Phone: 518-744-7942
Greenwich Central School efoote@greenwichcsd.org

10 Gray Avenue Greenwich, NY 12834

<u>Director:</u> Phone: 607.255.9253, Ext. 4 Shari Lighthall slighthall@cornell.edu

c/o Cornell University

NEW YORK CANNABIS GROWERS AND PROCESSORS ASSOCIATION

165 Main Street, Suite 8 Cortland, NY 13045 info@nycgpa.org www.nycgpa.org

Managing Director:

Dan Livingston Phone: 607-258-5377 165 Main Street, Suite 8 contact@nycgpa.org

Cortland, NY 13045

NEW YORK FARM BUREAU, INC.

159 Wolf Road, Suite 300 Albany, NY 12205 Phone: 518-436-8495 Fax: 518-431-5656 www.nyfb.org

<u>Legislative Representatives:</u>

Renee St. Jacques Phone: 518-436-8495 159 Wolf Road, Suite 300 Fax: 518-431-5656 Albany, NY 12205 rstjacques@nyfb.org

Jeff Williams Phone: 518-436-8495 159 Wolf Road, Suite 300 Fax: 518-431-5656 Albany, NY 12205 jwilliams@nyfb.org

NEW YORK STATE AGRIBUSINESS ASSOCIATION

P.O. Box 268

Macedon, NY 14502

Phone: 315-986-9320 • Fax: 315-986-8534

www.nysaba.com

Delegate:

Jeremy Schulz Phone: 203-994-1286
PO Box 268 peremytschulz@yahoo.com

Macedon, NY 14502

Legislative Representative:

Bruce Geiger Phone: 518-432-1607 111 Washington Avenue, Suite 606A Fax: 518-432-1611 Albany, NY 12210 bruce@bwgai.com

Delegate/Executive Director:

Jeanette Marvin Phone: 315-986-9320 P.O. Box 268 Fax: 315-986-8534 Macedon, NY 14502 nysagri@gmail.com

NEW YORK STATE AGRICULTURAL SOCIETY

1818 Linwood Road Linwood, NY 14486 Phone: 315-727-5449 www.nysagsociety.org

Delegate/President:

Mark Modzeleski Phone: 315-530-1880 6456 Collamer Road mmodzeleski@lwaofny.com

East Syracuse, NY 13057

Executive Secretary:

Ann Shephard Phone: 315-727-5449 1818 Linwood Road ann@nysagsociety.org

Linwood, NY 14486

NEW YORK STATE ASSOCIATION OF AGRICULTURAL FAIRS INC.

P.O. Box G Elma, NY 14059 Phone: 716-655-1958 www.nyfairs.org

President:

Ed Rossley Phone: 607-832-4288
Delaware County Fair Cell: 607-643-1639
Fair Street, P.O. Box 344 rossley@delhitel.net

Walton, NY 13856

1st Vice President

John Craft Phone: 518-935-0104 Columbia County Fair Phone: 518-935-0104

1735 Harlemville Road Chatham, NY 12037

Executive Secretary:

Russ Marquart Cell: 716-652-1348 P.O. Box G nysaaf@gmail.com Elma, NY 14059

NEW YORK STATE BERRY GROWERS ASSOCIATION, INC.

635 West North Street Geneva, NY 14456

Phone: 315-521-0852 • Email: nysbga@gmail.com www.nysbga.org

Chair:

Liz Malchoff
Empire Drip Supply
4544 Route 104
Williamson, NY 14589
Phone: 315-879-0516
emadison1234@gmail.com

NEW YORK STATE BREWERS ASSOCIATION

PO Box 25353 Rochester, NY 14625 Phone: 585-469-1012 www.newyorkcraftbeer.com

Executive Director:

Paul Leone Phone: 585-469-1012 PO Box 25353 Paul@newyorkcraftbeer.com

Rochester, NY 14625

NEW YORK STATE DISTILLERS GUILD

PO Box 8856 Albany, NY 12208 Phone: 518-253-1000

newyorkstatedistillersguild@gmail.com www.nydistilled.com

Executive Director:

Teresa Casey Phone: 518-253-1000 PO Box 8856 tcasey@mackinco.com Albany, NY 12208

NEW YORK STATE FLOWER INDUSTRIES, INC.

c/o Mark Adams Greenhouses 759 Dutchess Turnpike Poughkeepsie, NY 12603

President

Sue Adams Creenhouses Phone: 845-471-8655 C/o Mark Adams Greenhouses Cell: 845-242-4908

759 Dutchess Turnpike adamsgreenhouses@gmail.com

Poughkeepsie, NY 12603

Delegate:

Mike Mitchell Cell: 413-478-9883

c/o SHS Griffin mmitchell@griffinmail.com

25 Main Street Otego, NY 13825

NEW YORK STATE GRANGE

100 Grange Place Cortland, NY 13045

Phone: 607-756-7553 • Fax: 607-756-7757

www.nysgrange.org

Delegate:

Bruce Croucher Phone: 315-462-3067 2514 County Road 25 croubr@ottcmail.com

Clifton Springs, NY 14432

Alternate Delegate:

Richard Church Cell: 315-272-6371 (December-March) (April-November) rac15@cornell.edu

725 Ojai Avenue 62 Yellow Barn Road Sun City, FL 33573 Freeville, NY 13068

President:

Stephen Coye Phone: 607-756-7553 100 Grange Place steve@nysgrange.org

Cortland, NY 13045

NEW YORK STATE HORSE COUNCIL

PO Box 76 Harpursville, NY 13787 www.nyshc.org

Delegate/President:

Sarah E.J. Collier PO Box 76 Harpursville, NY 13787 Phone: 585-709-6076 Sarah.collier@nyshc.org

NEW YORK STATE HORTICULTURAL SOCIETY

635 West North Street, PO Box 746 Geneva, NY 14456 Phone: 315-521-0852 www.nyshs.org

President:

Elizabeth Malchoff 6064 Birchwood Lane Sodus, NY 14551

Past President:

Brett Kast Kast Farms, Inc. 2911 Densmore Road Albion, NY 14411

Executive Director:

Jim Bittner Bittner Singer Orchards 6620 Lake Road Appleton, NY 14008 Phone: 585-507-0400 Brett.kast@gmail.com

Phone: 315-812-1871 Emadison1234@gmail.com

Phone: 716-778-7330

jim@bittnersingerorchards.com

NEW YORK STATE MAPLE PRODUCERS ASSOCIATION, INC.

301 Myron Road Syracuse, NY 13219

Phone: 315-877-5795 • Fax: 315-488-0459

www.nysmaple.com

President:

Douglas Thompson Phone: 315-287-0024

2077 County Route 11 dougthompson@nysmaple.com

Gouverneur, NY 13642

Vice President:Cell: 315-567-9900Daniel Weeddanweed@nysmaple.com

3473 Route 14

Watkins Glen, NY 14891

<u>Treasurer</u>

Karl Wiles Cell: 315-559-7630 3769 Pleasant Valley Road cedarsyrup@gmail.com

Syracuse, NY 13215

Executive Director

Helen Thomas Phone: 315-877-5795
301 Myron Road Fax: 315-488-0459
Syracuse, NY 13219 hthomas@nysmaple.com

NEW YORK STATE NURSERY AND LANDSCAPE ASSOCIATION, INC.

136 Everett Road Albany, NY 12205 Phone: 518-694-4430 Fax: 518-694-4431

Email: info@nysnla.com www.nysnla.com

President/Legislative Representative:

Anthony Caggiano Phone: 631-722-8111

Plant Connection, Inc. anthony@myplantconnection.com

5873 Sound Avenue Riverhead, NY 11901

Delegate:

Melissa Caggiano Phone: 631-921-9192

Plant Connection, Inc. melissa@myplantconnection.com

5873 Sound Avenue Riverhead, NY 11901

Alternate Delegate/Executive Director:

Brian Buff Phone: 518-580-4063 230 Washington Avenue Extension, Suite 101 info@nysnla.com

Albany, NY 12203

NEW YORK STATE TURFGRASS ASSOCIATION, INC.

P.O. Box 612 Latham, NY 12110

Phone: 518-783-1229 • Fax: 518-783-1258

www.nysta.org

Delegate:

Steve GriffenPhone: 518-664-5038Saratoga Sod FarmFax: 518-664-35591670 Route 4steve@saratogasod.com

Stillwater, NY 12170

Alternate Delegate:

Michael Maffei, CGCS
Phone: 845-279-7179
Back O'Beyond
Fax: 845-279-7184
233 Federal Hill Road
mmaffei122@aol.com

Brewster, NY 10509

Executive Director:

Elizabeth Seme Phone: 518-783-1229
P.O. Box 612 Fax: 518-783-1258
Latham, NY 12110 Cell: 518-225-0995
elizabeth@nysta.org

NEW YORK STATE VEGETABLE GROWERS ASSOCIATION, INC.

8351 Lewiston Road, #3-304 Batavia, NY 14020 Phone: 585-993-0775

Email: nysvegetablegrowers@gmail.com

www.nysvga.org

Delegate:

Brian Reeves Phone: 315-635-3357 1100 Reeves Road Prian.reeves56@gmail.com

Baldwinsville, NY 13027

Past President:

Mark Henry Phone: 716-648-4673 3270 Webster Road Fax: 716-648-1828 Eden, NY 14057 Home: 716-649-3571

NEW YORK STATE VETERINARY MEDICAL SOCIETY

300 Great Oaks Boulevard, Suite 314 Albany, NY 12203 Phone: 518-869-7867 www.nysvms.org

Legislative Representative:

Emily Whalen Phone: 518-427-7350

Brown Weinraub 50 State Street, 4th Floor Albany, NY 12210

President:

Mark Will, DVM
Phone: 518-725-8117
35 Harrison Street
Docwill4228@gmail.com

Gloversville, NY 12078-4708

<u>Delegate:</u>

Melissa Murray, DVM Phone: 518-692-2227

c/o Battenkill Veterinary Bovine mmurray.healthycows@gmail.com

2320 State Route 40 Greenwich, NY 12834

Executive Director

Tim Atkinson Phone: 518-869-7867 ext. 104

300 Great Oaks Boulevard, Ste. 314 tatkinson@nysvms.org

Albany, NY 12203

NEW YORK WINE & GRAPE FOUNDATION

1 Keuka Business Park, Suite 208 Penn Yan, NY 14527 Phone: 315-924-3700 www.newyorkwines.org

Executive Director:

Sam Filler Phone: 315-924-3700 1 Keuka Business Park, Suite 208 samfiller@nywgf.org

Penn Yan, NY 14527

Director of Operations:

Dana Alexander Phone: 315-924-3700 1 Keuka Business Park, Suite 208 danaalexander@nywgf.org

Penn Yan, NY 14527

NEW YORK WINE POLICY INSTITUTE

P.O. Box 44 Hector, NY 14841-0044

President:

Erica Paoucelli Phone: 315-585-4432
Three Brothers Wineries & Estates erica@3brotherswinery.com

623 Lerch Road Geneva, NY 14456

<u>Delegate:</u>

Kristina Hazlitt Phone: 607-546-6777 Saw Mill Creek Vineyards smcvineyard@htva.net 5587 State Route 414

Hector, NY 14841

Executive Director:

Steve Bate Phone: 203-249-8848 27 Kirby Drive, PO Box 127 steve@slbate.com

Wilmington, VT 15363

NORTHEAST AGRIBUSINESS AND FEED ALLIANCE, INC.

PO Box 1662 Latham, NY 12110 Phone: 518-783-1322 www.northeastalliance.com

President:

Danielle Penney-Stroop Phone: 315-382-5994

Novus International, Inc. Danielle.penney@novusint.com

7067 State Route 42

Woodbourne, NY 12788

Legislative Director:

 Rick Zimmerman
 Phone: 518-426-0214

 194 Washington Ave, Ste. 610
 Cell: 518-727-8156

 Albany, NY 12210
 Fax: 518-463-7952

rzimmerman@zga-llc.com

Executive Director:

John Mitchell Phone: 315-725-2843 10 Saunders Road Jmitchell50@gmail.com

Ithaca, NY 14850

NORTHEAST DAIRY FOODS ASSOCIATION, INC.

427 South Main Street
North Syracuse, NY 13212-2863
Phone: 315-452-6455 • Fax: 315-452-1643
www.nedairyfoods.org

Phone: 716-823-6262

Executive Vice President/Delegate:

James "Ozzie" Orsillo Phone: 315-452-6455 427 South Main Street Fax: 315-452-1643 North Syracuse, NY 13212 oo@nedairyfoods.org

President:

Daniel Lausch Lactalis American Group 2376 South Park Avenue Buffalo, NY 14220

NORTHEAST DAIRY PRODUCERS ASSOCIATION, INC.

P.O. Box 133 Geneseo, NY 14454 Phone: 585-237-8894 www.nedpa.org

Executive Director:

 Tonya VanSlyke
 Phone: 585-237-8894

 P.O. Box 133
 Fax: 585-493-7018

 Geneseo, NY 14454
 tonya@nedpa.org

UPSTATE NIAGARA COOPERATIVE, INC.

PO Box 268, 368 Pleasant View Drive Lancaster, NY 14086

Phone: 716-892-3156 • Fax: 716-896-8756 www.upstateniagara.com

Delegate:

Jason Kehl Phone: 585-297-9155 1051 Route 20A jkehl@upstateniagara.com

Strykersville, NY 14550-9539

Legislative Representative:

Jodi Smith Krzysiak Phone: 585-815-6820 700 Ellicott Street, Ste. 2 Fax: 585-815-6821 Batavia, NY 14020 jsmith@uncdairy.com

President:

John Gould Phone: 585-739-2264 PO Box 268 jgould@upstateniagara.com

368 Pleasant View Drive Lancaster, NY 14086



Screening Meeting December 12, 2022

Via Zoom

Annual Meeting

Friday, January 13, 2022 Embassy Suite Syracuse Destiny Syracuse, New York

> Lobby Day TBD

Contact the CAO Office

Empire State Council of Agricultural Organizations, Inc. PO Box 304 Latham, NY 12110

Phone: 518-783-1322 · Fax: 518-783-1258 www.empirestatecao.info

* Elizabeth Seme – *Executive Secretary* Email: elizabeth@nysta.mobi

* Sue VanAmburgh – Executive Assistant Email: sue@nysta.mobi

Thank you to our 2022 Gold Sponsors ...





Empire State Council of Agricultural Organizations, Inc. PO Box 304 Latham, New York 12110

Phone: 518-783-1322 • Fax: 518-783-1258

www.empirestatecao.info