"Joe Radican came recommended to my husband and me as an insurance advisor years ago.

We've been happy but we noticed increases to our home and auto premiums at this renewal. We're retired so it's important to us that we get the best value on everything, including our insurance.

My previous agent had sent me quotes that looked pretty good. The rates seemed to be lower, which got my attention. I don't usually read policy language, and I don't always understand what the coverages and deductibles are, so I trust an agent to explain things to me.

I decided to have Joe compare the quotes to make sure I wasn't making a change I'd regret.

It turns out that switching back would mean reducing important coverages, having higher deductibles, and actually paying more in premiums.

Joe offered to raise my deductibles and lower my coverages to help us save money, but we chose to keep the original policies. In addition, he's checking his other companies to be sure we're getting the most for our money.

My husband and I are thankful Joe took the time to walk me through everything, just as he did when he originally became our insurance advisor. He puts my needs first, and I trust him to be honest with me."

-Norma G.