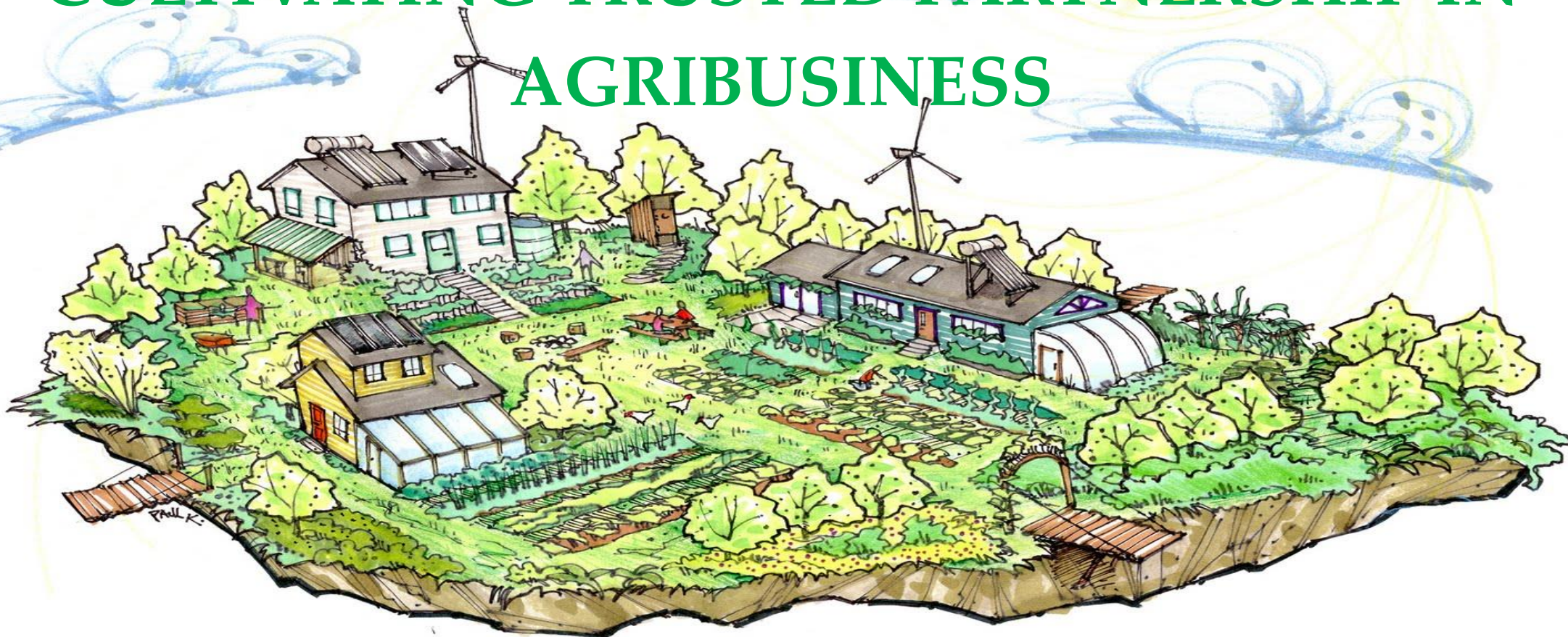




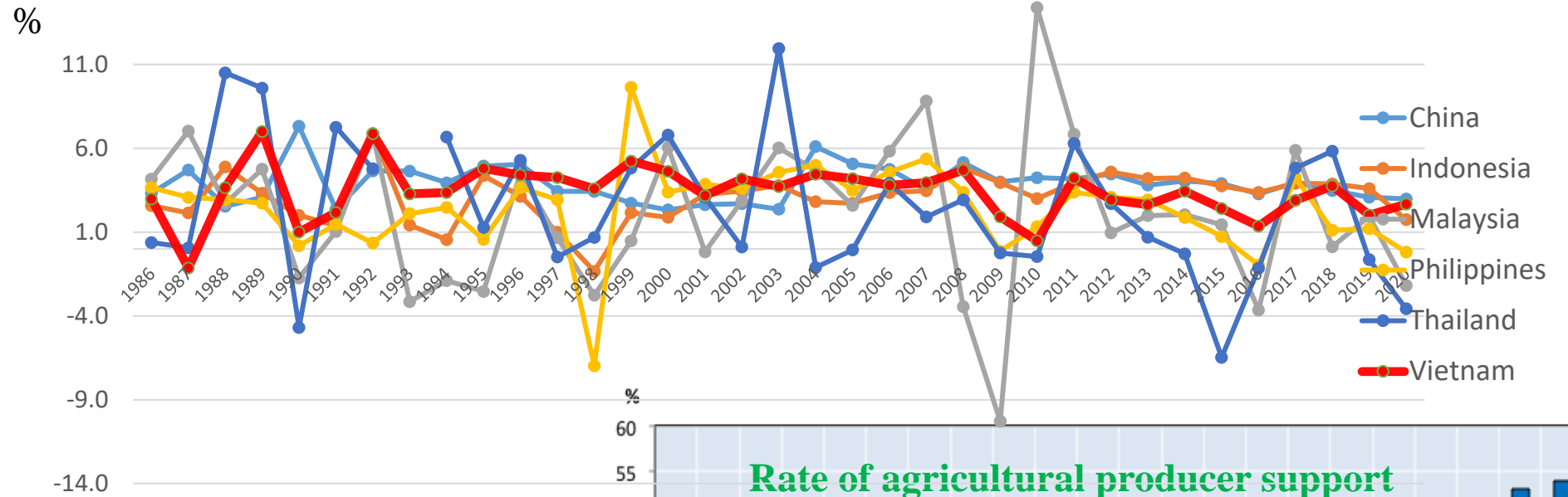
VIETNAM – UNITED STATES CULTIVATING TRUSTED PARTNERSHIP IN AGRIBUSINESS



Ministry of Agriculture and Rural Development

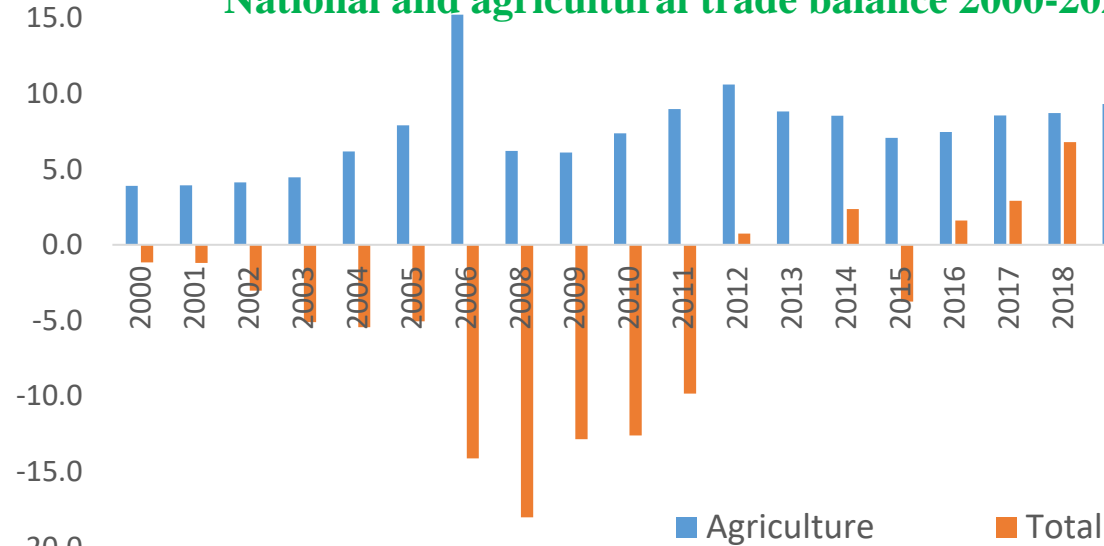
Agricultural growth

Source: Worldbank data



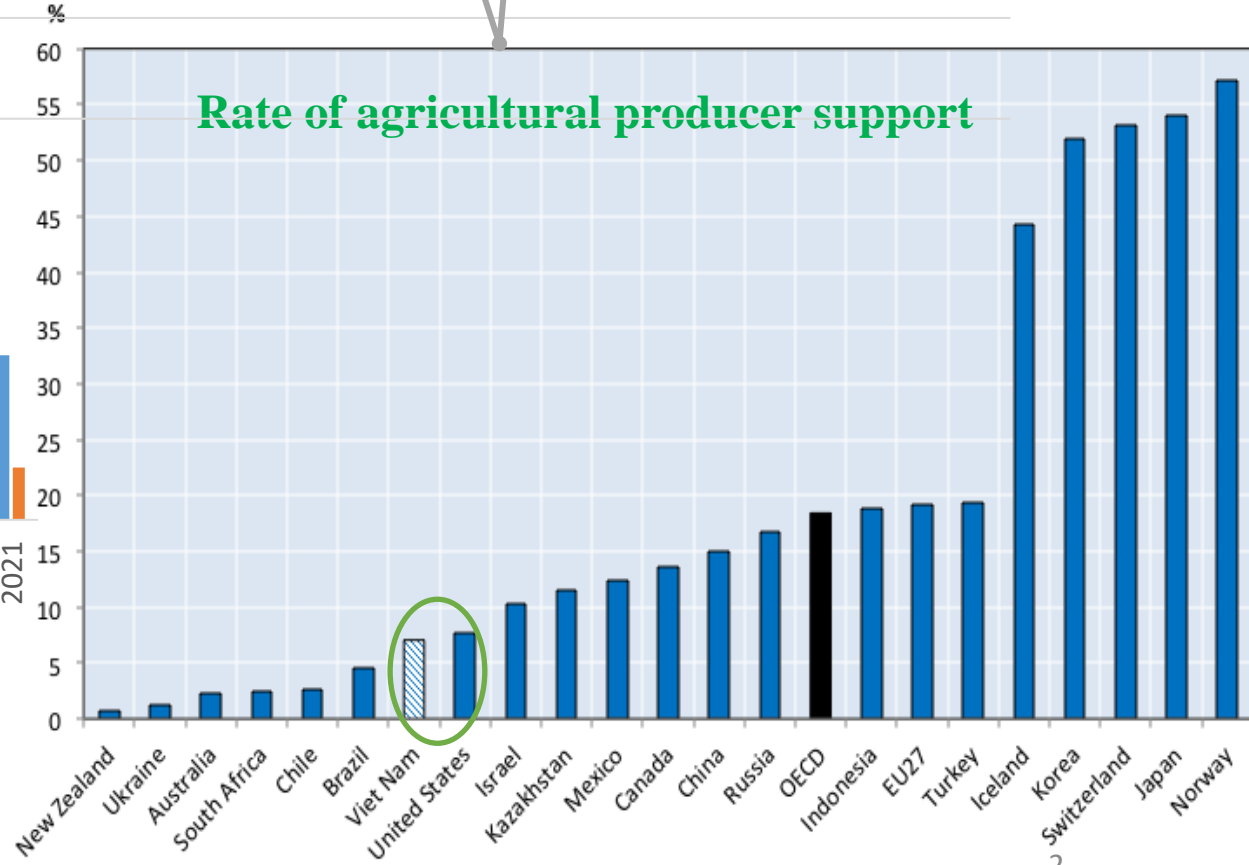
25.0
Bil USD

National and agricultural trade balance 2000-2021



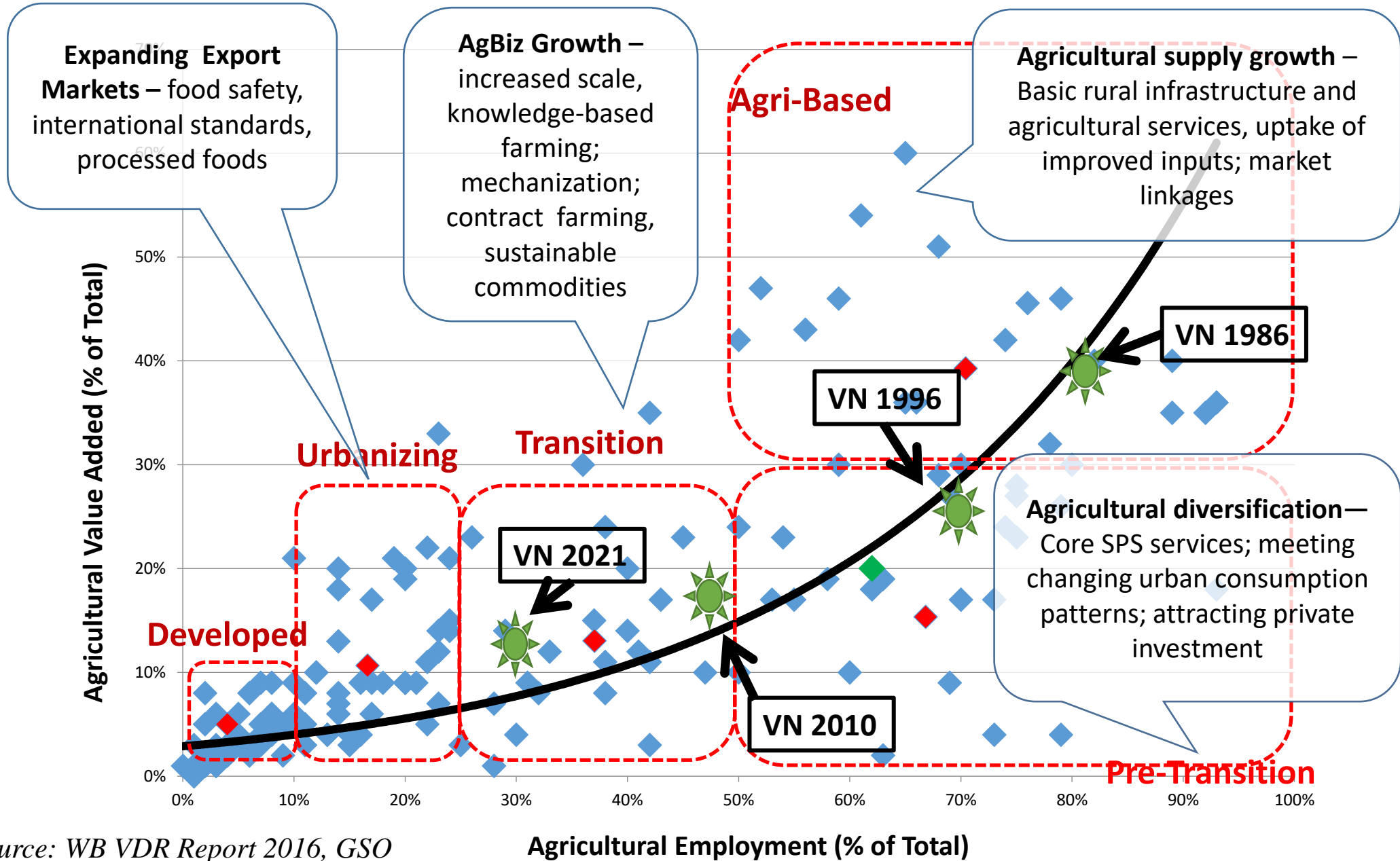
Source: GSO and MARD 2017

Rate of agricultural producer support



Source: OECD

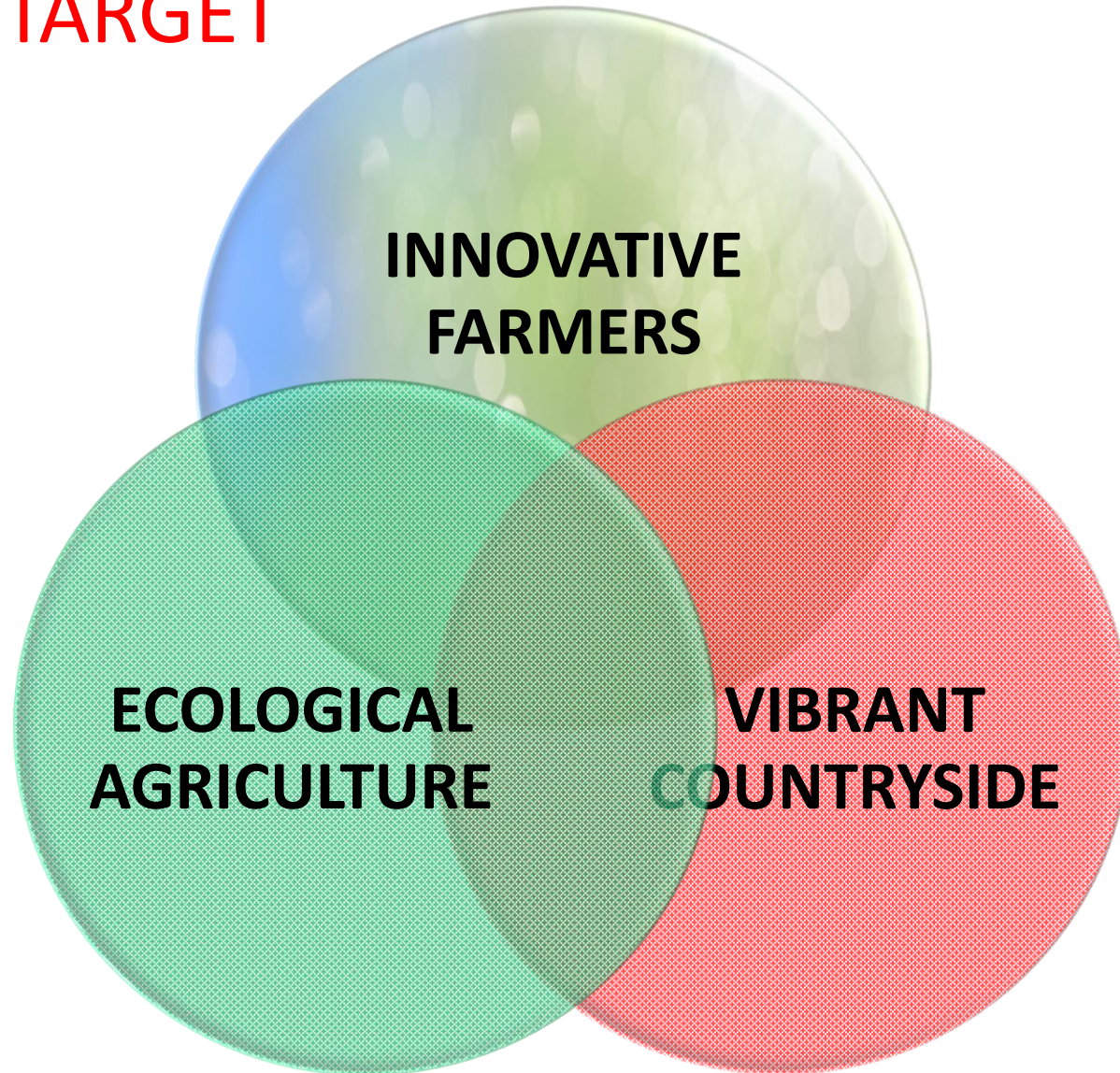
Vietnam's Agriculture on the Typical Patterns of Transformation



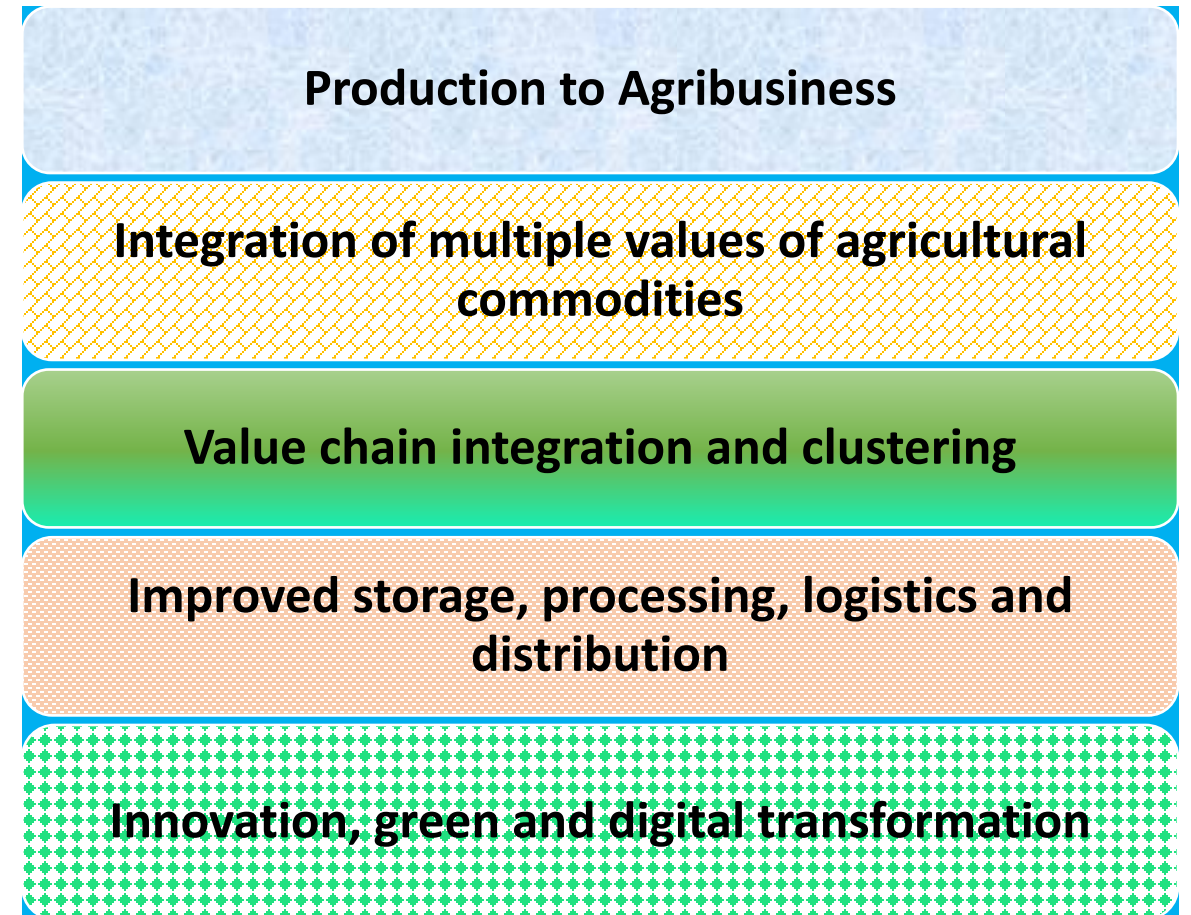
Source: WB VDR Report 2016, GSO

STRATEGY FOR SUSTAINABLE AGRICULTURE AND RURAL DEVELOPMENT TO 2030 AND VISION TO 2050

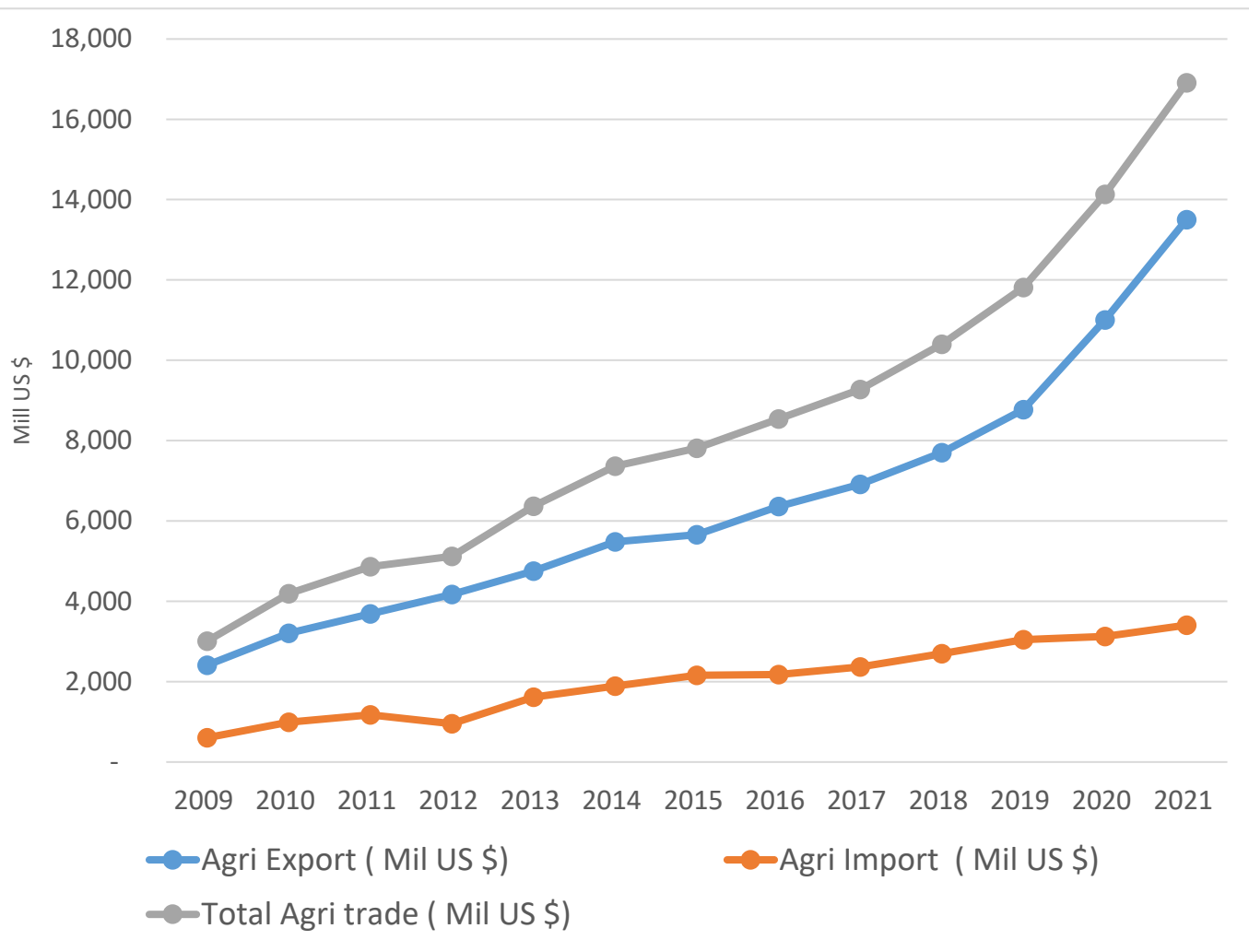
TARGET



TASKS



AGRI TRADE VIET NAM – US



Source: VN General Department of Customs

Main Export products

Value (mil US \$) 2021

Rice	12
The coffee	273
Fruit and vegetable	223
Fisheries	2,050
Cashew	1,054
Pepper	230
Rubber	71
Tea	9
Products from rubber	349
Wood and wood products	8,764
Rattan, bamboo, sedge and carpet products	374
Animal feed and ingredients	92

Main Import products

Value (mil US \$)

Cotton	1,068
Rubber	41
Vegetable oils	5
Soybean	468
Wood and wood products	332
Fruit and vegetable	309
Fisheries	58
Wheat	64
Fertilizers	8
Products from rubber	18
Milk and dairy products	200
Animal feed and ingredients	818
Pesticides and raw materials	20

VIETNAM – US: OPEN MARKET ACCESS

1. Fruits & vegetables

- US market access for Viet Nam
 - Opened: dragon fruit, longan, lychee, rambutan, star apple and mango
 - Pending: pomelo, passion fruit
- Viet Nam access for the U.S.
 - Opened: 171 crop seeds. Potato, 12 grasses / grass seeds, sorghum, cherry, pear, grape; apple, orange and blueberry
 - Pending: grapefruits, nectarine

3. Fisheries

- VN provided market access for 221 fisheries exporters from the U.S.
- US – Vietnam: Compatible recognition system
- Fully comply the relevant legal regulations of the U.S.
 - Lacey Act
 - Mammal Protection Act (MMPA)
 - Seafood Import Monitoring Program (SIMP)
- Join international efforts combating IUU:
 - Port State Measures Agreement (PSMA)
 - Straddling Fish Stocks Agreement (SFSA)

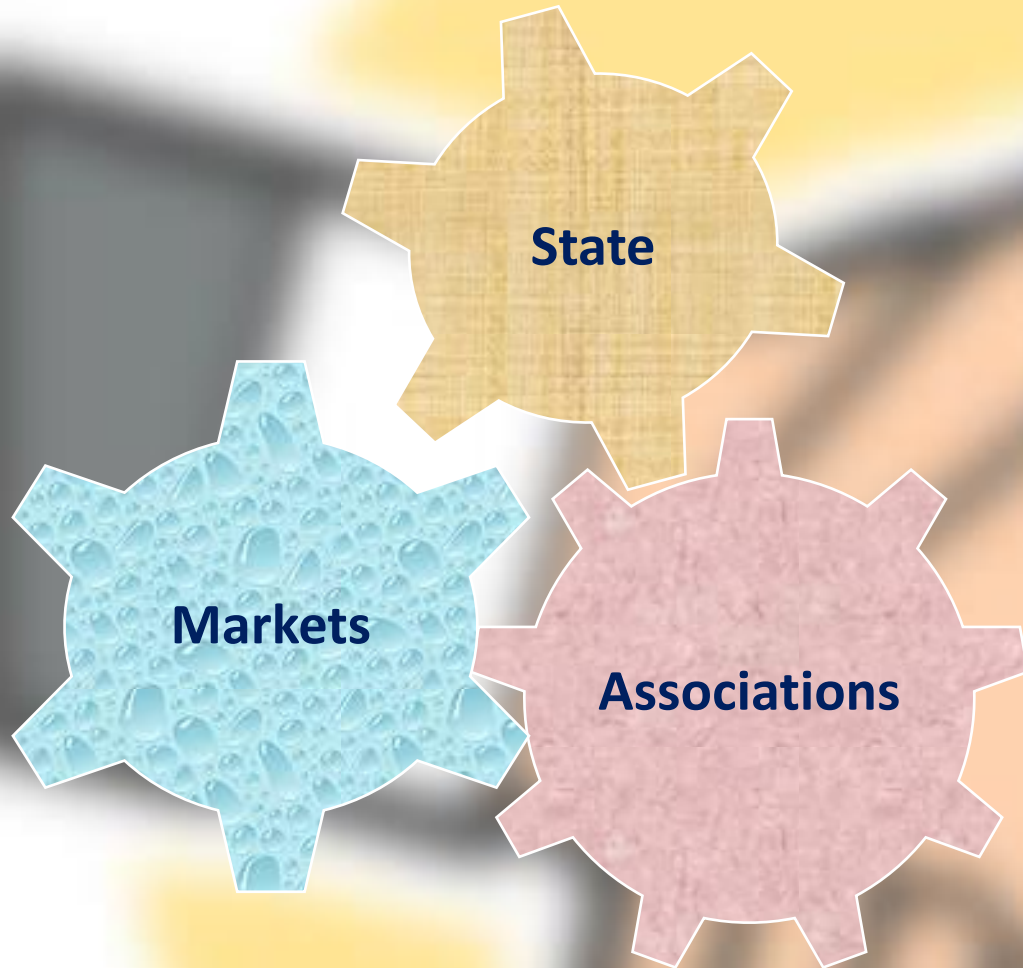
2. Livestocks

- US is the largest exporter of poultry (34%); the 2nd largest exporter of beef; the 6th largest exporter of pork in Viet Nam
- Vietnam has provided market accesses for 486 meat exporters
- Viet Nam provided US companies certificates for 52 GM events, mostly corn and soybean, as inputs for animal feed

4. Timber and timber products

- The USTR Investigation 301 was concluded by an Agreement towards joint-effort combating illegal logging and trade
 - A joint Timber Working Group was established
 - Regular meetings to exchange information
 - Viet Nam to sign MOUs with importing countries to ensure legality of imported timber
- Vietnam's efforts:
 - Forest cover: 42% with 1 million ha having FSC
 - Participating in global initiatives for environmental protection and GHG emission reduction such as: AIM4C, SPG, 100 million farmers...

TRUSTED TRADE AND INVESTMENT PARTNERSHIP



- Utilize comparative advantages and market potentials
- Promote market access, apply international standards
- Enable agribusiness environment
- Improve market information sharing
- Promote partnership among firms and associations
- Promote inclusive, green and low-carbon agrifood system
- Improve logistics and distribution system

For more information, please contact:

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THANK YOU