TFG360 FREQUENTLY ASKED QUESTIONS

- IF I DO THE FIRST ASSESSMENT AM I OBLIGATED FOR MORE?
 No. Whenever you are dealing with The Fremont Group you can always stop whenever you want with no further obligation.
- I UNDERSTAND THAT THE OUT-SOURCED ACCOUNTING IS
 VERY IMPORTANT BUT WHAT IF I LIKE MY CURRENT
 ACCOUNTING? The only rule when working with The Fremont
 Group is we do whatever is best for the client. We create a customer
 plan for every client and if you want you can keep your current
 accounting personnel. TFG will provide you with options as to how
 we would do your accounting and with how we can work with your
 current accounting. You compare the costs and benefits and choose.
- HOW DOES THE ON-GOING SUPPORT WORK? All of our clients join and must remain as "Presidential Patrons" on our Patreon site (www.patreon.com/TheFremontGroup). This is a \$295 monthly charge on your credit card. For this nominal investment you receive access to our blog of materials and webinars; the ability to schedule a weekly Zoom conference with your Success Partner; and priority attendance at webinars. The weekly meeting is critical to your successful implementation of the systems, procedures and controls that are developed for you. Most importantly your Success Partner will keep you FOCUSED on moving forward.
- HOW MUCH DOES IT REALLY COST? Clients actually SAVE money through TFG360. Our accounting department will complete your bookkeeping needs for less than half of the cost of an employee. Two costs are fixed: \$1950 for the initial consultation and \$295 per month for the on-going support. The IC cost INCLUDES all travel

expenses. The accounting packages are priced based upon the size of the company and the amount of time that will be required. The range is from \$500-\$3000 per month.

- WHAT IS INCLUDED IN THE ACCOUNTING? Every package is customized. For most companies we do the daily QuickBooks entries, payroll, file sales and employment tax reports and pay bills. Working with the Success Partner we also provide proprietary Cash Flow Forecast on a weekly basis and Budget vs Actual reporting on a monthly basis. Often there are also reports developed for the Key Profit Indicators of the company and reports that are used in the development of incentive programs.
- WHAT IF WE WANT ADDITIONAL WORK WITH OUR SUCCESS PARTNER BEYOND THE WEEKLY ZOOM? Virtually all clients engage the SP for additional future work. Work that does not require travel to the client's site is bid on a flat fee at approximately \$150 per hour. Work that requires travel is bid with a flat fee that includes all of the travel expenses and approximately \$750 per day. Most clients bring the SP to their site 1-4 times per year.
- HOW CAN I GET MORE INFORMATION? Contact the office at any time. Phone 303 338 9300 or email admin@tfginfo.org. You are also encouraged to visit our web site www.tfginfo.org, our Facebook page and our Patreon Page. Initial consultations are generally scheduled 2-6 weeks out.