

Please check each box that best represents your current business model	
Strategy	
 Our business has a strategic plan for growth Our business has a vision Our vision directs our actions and decisions Our team culture reflects our company values Our business has a marketing plan 	
Network	
 □ We use social media to grow our business □ We volunteer at community events □ We have a referral program for existing customers □ We capture customer information to use for marketing purposes □ We use metrics to measure marketing success 	
Accountability	
 Our team feels empowered to make great decisions Our team knows what is expected of them Our team feels rewarded and appreciated We provide semi-annual performance reviews We have monthly goal setting sessions with our team We hire based on skills, qualifications and cultural fit 	
Processes	
 □ We have up to date policies and procedures □ We have a personnel file for each staff member □ We meet Health & Safety requirements □ We have a solid inventory process □ We use a guideline for consistent interviews □ We have a job description for each position within our company □ We have intake forms for all new customers □ We have customer feedback forms 	
☐ I would like to receive a complimentary 'Needs Assessment' (25m Name & Email:	iin