



Over 40 years of preconstruction experience. A leader in the acquisition process including management, coordination and delivery of the preconstruction phases of a project with extensive client contact. My expertise and experience includes but is not limited to the following:

- Developing preconstruction strategies, vision and business planning processes
- Establish and maintain relationships with existing and new clients
- Lead preparation of proposals for new business ventures and presentations to potential clients
- Develop and maintain leads, review lead sources, participate and help guide the identification of pursuit targets
- Prepare and analyze cost models during design phases
- Coordinate and assure that a preliminary construction schedule has been developed for each estimate
- Produce progress estimates at design milestones, evaluate material and system costs, review document progress and coordination, build and maintain subcontractor and vendor relationships
- Provide estimates, including general conditions, that are accurate, complete, and reflect the actual requirements of the project
- Plan and lead the preconstruction strategy meeting on the approach to the deliver preconstruction services
- Identify potential risk factors, assure risk factors have been evaluated and reviewed with project management
- Provide variance reports with clear identification of changes to estimates
- Create realistic and detailed schedules for all design, approval, estimating and purchasing activities
- Prequalify bidders, and provide clear scopes of work to all bidders
- Act as document reviewer and adviser for constructability, value analysis
- Ensure estimates are complete and reflect all that is required
- Provide contract documents to clients for acceptance and project starts
- Organize and lead the transition to operations from preconstruction

Classification Expertise:

Results-driven construction management professional providing preconstruction and estimating services for healthcare, educational, commercial, industrial, civil, marine, hospitality, religious and mixed-use construction projects for various private, public and government agencies throughout the Southeast.

Professional History:

2013 – Current:

Director of Preconstruction

Greenhut Construction Company, Inc. Pensacola FL

2005 – 2013:

Chief Estimator

Roy Anderson Corp, Gulfport MS (ENR Ranked Top 100 General Contractor)

1999 – 2005:

Senior Estimator

Kraft Construction Naples, FL (ENR Ranked Top 100 General Contractor)

Other Positions Held from 1981 through 1999:

Senior Estimator - GK Fisher Company

Purchasing Director - BTS Construction

Estimator - Schickel Construction

Owner/Estimator - Rand-Mar Construction

Lead Carpenter - CCA-Carpenter

License and Professional Memberships:

State of Georgia Commercial General Contractor Qualifying Agent

GCQA003396

Education:

2011 Contractors Institute Contractor Exam Preparation

2008 Department of Defense GBC LEED Seminar Continuing Education

2001 UF ME Rinker Sr School of Building Construction - Continuing Education

1993-1994 Tompkins Cortland Community College

Mentoring Experience:

Over the years, I have taught young estimators the basics of CMAA
preconstruction principles:

Scope Management 101 - Fundamentals of Scoping Owner Contracts

Scope Management - Back to the Basics of Scoping Bids

Bidding Procedures – Developing Bid Packages

Work Breakdown Structure – Developing Work Packages

Specific Project Estimating Experience (+230 projects valued over \$4.8B)

Classification	Project Name	Description of Work	Value
Industrial	Plant Crist Coal Sump	Sump Pit	\$300,000
Industrial	Honda Stamping Plant Addition	Stamp Pits/Tunnels	\$8,500,000
Industrial	Liberty Fuel Mines Office/Warehouse	Office/WH/Education	\$20,000,000
Industrial	Plant Daniel Scrubber Foundation Package	Matt Foundations	\$9,000,000
Industrial	Kemper County Power Plant Ash Pond	Ash Pond	\$10,000,000

Industrial	Kemper County Power Plant Retaining Wall	Coal Truck RW	\$7,000,000
Industrial	Air Liquide Nitrogen Plant	Nitrogen Plant	\$25,000,000
Industrial	Kemper County Power Plant Foundations	New Power Plant	\$32,000,000
Industrial	Plant Daniel Earthwork and Structural Unit Price	Maintenance Contract	Hourly Rates
Industrial	Plant Daniel Electrical Unit Price (Southern Co)	Maintenance Contract	Hourly Rates
Industrial	Plant Daniel Mechanical Unit Price (Southern Co)	Maintenance Contract	Hourly Rates
Industrial	Southern Company Plant Crist	Ash Pond Wier	\$1,500,000
Industrial	Southern Company Plant Smith	Parking Expansion	\$750,000
Industrial	NFCU Warehouse	Warehouse, Print Shop, Offices, Mail Sorting	\$21,000,000
Industrial	GE Vernova - Administration Renovation	Renovate existing Administration Center	\$14,000,000
Government/Industrial	CSX RR (USACE)	Levee Walls	\$4,100,000
Government/Industrial	IDIQ/MATOC North Region	TEMF Bldg	\$15,000,000
Government/Industrial	Eglin AFB Special Forces Industrial (USACE)	TEMF & Logistics	\$14,000,000
Government/Industrial	Lockheed Martin Mission Svc (NASA)	IT Center Build Out	\$2,100,000
Government/Industrial	Eglin Renovation (USACE)	Reno F35 Hangars	\$7,400,000
Government/Industrial	D/B NAS Hangar & Training (NAVFAC)	Hangar/Education	\$48,000,000
Government/Industrial	D/B NCCIP Homeland Security (NASA)	NASA IT Center	\$67,000,000
Government/Industrial	D/B Paul Kite Data Center	IT Center	\$60,000,000
Government/Industrial	A2 Industrial Test Stand Renovation (NASA)	NASA Test Stand	\$2,000,000

Government/Industrial	A3 Industrial Test Stand (NASA)	NASA Test Stand	\$12,600,000
Government/Industrial	Rolls Royce Jet Engine Facility (NASA)	NASA Testing Fac.	\$7,000,000
Government/Industrial	Eglin AFB Munitions Mx (USACE)	Munitions Bunkers	\$9,000,000
Maritime	BP Oil Spill Clean Up (Catastrophe Contract)	Beach Cleanup	Hourly Rates
Maritime	BP Oil Spill Clean Up (Catastrophe Contract)	Beach Cleanup	Hourly Rates
Maritime	Maritime Training Facility	Training Facility	\$16,000,000
Maritime	American Magic Warehouse/Offices	Repairs PEMB, New Offices, Work Shops, Boat Manufacturing	\$18,000,000
Government/Maritime	WBV14a2 Harvey Canal (USACE)	Levee Walls	\$4,000,000
Government/Maritime	WBV38.2 Cousins Pump Station (USACE)	Pump Station	\$11,500,000
Government/Maritime	Barge Haul & Breasting System Plant Crist	Barge Pully System	\$500,000
Government/Maritime	Golden Meadow Pump Station (USACE)	Pump Station	\$6,800,000
Government/Maritime	LPV106 (USACE)	Levee Walls	\$16,900,000
Government/Maritime	LPV105.01 (USACE)	Levee Walls	\$12,600,000
Government/Maritime	London Ave Canal (USACE)	Levee Walls	\$6,800,000
Government/Maritime	Segnette State Park Floodwall (USACE)	Levee Walls	\$50,000,000
Government/Maritime	Belle Chasse Pump No 2 (USACE)	Pump Station	\$10,000,000
Government/Maritime	Bay St Louis Seawall (USACE)	Seawall	\$35,000,000
Government/Maritime	Frontage Protection Estelle Pump (USACE)	Levee Walls	\$20,000,000
Government/Maritime	Planters Pump Station (USACE)	Pump Station	\$25,000,000

Government/Maritime	Westwego Flood Walls (USACE)	Levee Walls	\$10,000,000
Government/Maritime	Bayou Segnette Pump Station (USACE)	Pump Station	\$20,000,000
Government/Maritime	Almedia/Walker Flood Walls (USACE)	Levee Walls	\$8,000,000
Government	Design Build Starship Barracks Reno (USACE)	Barracks Reno	\$56,000,000
Government	Visitor Quarters, MacDill AFB (USACE)	Milcon Hotel	\$37,000,000
Government	Mountainview Ops Facility (USACE)	IT Center	\$135,000,000
Government	THAAD Instructional Facility (USACE)	Training Facility	\$27,000,000
Government	Security Enclave (NAVFAC)	Security ECF	\$40,000,000
Government	NCCIPS 32 MVA IT Center (USACE)	NOAA Facility	\$44,000,000
Government	Immigration Processing Station (ICE)	Holding Facility	\$1,500,000
Government	NAS Corry Station Bldg 3782 (NAVFAC)	IT Center	\$17,000,000
Government	Ft Hood Company Operations (USACE)	Operations	\$25,000,000
Government	Lackland AFB Educational Facility (USACE)	Education	\$28,000,000
Government	Eglin Special Forces Barracks (USACE)	Barracks	\$44,000,000
Government	Escambia County One Stop	Offices	\$13,000,000
Government	ECUA Water Quality Lab	Testing Laboratory	\$3,500,000
Government	Eglin AFB Special Forces Complex (USACE)	Green Beret Facility	\$178,000,000
Government	D/B Hurlburt Field CC VQ JOPF (USACE)	Air Force Bldgs	\$35,000,000

Government	ITC Building	Gov't Offices	\$2,000,000
Government	Federal Building	Historic Renovation	\$3,000,000
Government/Healthcare	National Intrepid Center of Excellence	Brain Trauma - PTSD	\$10,500,000
Government/Healthcare	NCBC Health Clinic (NAVFAC)	Dental Clinic	\$21,000,000
Government/Healthcare	VA Biloxi Mental Health (VA)	Mental Health Fac.	\$30,000,000
Government/Healthcare	NAS Hospital Reno (NAVFAC)	Surgery Suites Reno	\$5,000,000
Healthcare	Ascension EP Lab Renovation	Renovation of Lab	\$270,000
Healthcare	Gulf Coast Plastic Surgery	New Ambulatory Surgery Center	\$5,200,000
Healthcare	Gulf Coast Plastic Surgery	Skin Care Renovation	\$2,500,000
Healthcare	Baptist FSED	Convert Urgent Care to FSED	\$7,800,000
Healthcare	SHHS CEC - Navarre	Free Standing ED	\$6,600,000
Healthcare	SHHS Heliport	Helicopter Landing Pad	\$220,000
Healthcare	SHHS HemOnc	Conversion of Existing Medical Space	\$2,100,000
Healthcare	SHHS PTOH	Physical Therapy - Occupational Health	\$5,000,000
Healthcare	SHHS Summit Medical Center	Surgery Center - Parking Garage	\$24,000,000
Healthcare	SHHS EC PACU OR	(2) OR's; PACU Renovation, Buildout	\$4,000,000
Healthcare	SHHS CEC - 9 Mile	Free Standing ED	\$6,200,000
Healthcare	De Luna Health and Rehabilitation Center	New 90 Bed Skilled Nursing Facility	\$16,300,000
Healthcare	Ulman Eye Institute Surgery Center	Medical Office Building	\$3,000,000
Healthcare	Milestone Medical Office Building	New MOB	\$6,500,000

Healthcare	Arbors of Gulf Breeze - Design Build	Assisted/Independent/Memory Care	\$20,000,000
Healthcare	SHHS Neuro Surgery Suite	Buildout of existing shell space	\$840,000
Healthcare	Allie Yniera Community Clinic	Renovate Elementary School to MOB	\$6,700,000
Healthcare	SHHS Emerald Coast Phase 2 Bed Expansion NICU/ED	Add 2nd Story & Renovate Rooms	\$18,200,000
Healthcare	Gulf Breeze Pediatrics Medical Office Building	MOB	\$2,800,000
Healthcare	Tiger Point Medical Office Building	MOB	\$5,600,000
Healthcare	Perdido Medical Office Building	MOB	\$5,500,000
Healthcare	FWBMC Trauma Sleep Rooms and ED Canopy	Renovation/New Canopy	\$1,700,000
Healthcare	SHHS 2nd MRI Renovation - DePaul Bldg	Renovation	\$450,000
Healthcare	FWBMC Cath Lab Renovation	Renovation	\$620,000
Healthcare	FWBMC 3rd Floor Corridor Finishes	Renovation	\$830,000
Healthcare	SHHS MRI Renovation	Renovation	\$190,000
Healthcare	Fort Walton Beach Medical Center Psychiatric Treatment Center Renovation	Renovate Psych Ward	\$1,000,000
Healthcare	SHHS Childrens Lobby Renovation	Renovation	\$450,000
Healthcare	SHHS Linear Accelerator	Renovation	\$320,000
Healthcare	SHHS BiPlane Addition	Addition	\$3,200,000
Healthcare	Radiology Office Renovation at Sacred Heart on the Emerald Coast	Renovation of existing space into new radiology offices	\$100,000
Healthcare	LeapPlay at SHHS Children's Hospital	Renovation	\$85,000

Healthcare	SHHS PET CT Renovation	Renovation	\$320,000
Healthcare	Mobile MRI Integration at Sacred Heart on the Emerald Coast	Operating slab and canopy cover for mobile MRI trailer	\$110,000
Healthcare	Renovations to Gamma Knife	Renovation to existing medical facility	\$270,000
Healthcare	Ochsner Medical Center Atrium	Renovation	\$1,800,000
Healthcare	E Jefferson General Hospital Yenni Bldg	Addition/Renovation	\$4,600,000
Healthcare	Gulfport Memorial Tower & NICU	Addition/Renovation	\$50,000,000
Healthcare	Kessler Community Hospital	Hospital	\$45,000,000
Healthcare	Lakeview SVC	Design Build Offices	\$350,000
Healthcare	The Pines	ILF	\$6,000,000
Healthcare	Sarasota Memorial Hospital	Endoscopy Center	\$1,000,000
Healthcare	Hospicare	Life Care Facility	\$1,000,000
Government/Educational	Naval Flight Academy Kitchen	Modify kitchen to include catering options	\$200,000
Educational	Pine Meadow Elementary	Window Replacement, Millwork, Painting	\$3,200,000
Educational	Myrtle Grove Elementary School Replacement (Phase 1)	New Elementary School	\$36,000,000
Educational	UWF Building 50	Renovation of Educational Facility	\$6,500,000
Educational	PHS ECSD ESSER	Renovate High School; HVAC Upgrades	\$8,600,000
Educational	UWF Field House Renovation Building 54 - Design Build	Renovations, Upgrades	\$4,800,000
Educational	ECSD Warrington Middle HVAC Upgrades	HVAC Upgrades	\$1,300,000
Educational	ECSD Navy Point Elementary HVAC Upgrades	HVAC Upgrades	\$1,900,000

Educational	ECSD Vernon McDaniel HVAC Upgrades	HVAC Upgrades	\$2,600,000
Educational	Myrtle Grove Elementary School Replacement	Temporary Campus 21 Modulars	\$3,200,000
Educational	LEAD Academy - Rec Center Conversion	Convert open area to gym and classrooms	\$1,800,000
Educational	LEAD Academy - Classroom	New Classroom Bldg	\$1,300,000
Educational	Woodham to West Florida High School	Convert Middle School to High School	\$7,000,000
Educational	UWF Lab Annex Building 58C	New Laboratory Facility for UWF	\$21,500,000
Educational	National Flight Academy	Renovate Kitchen and Sick Bay	\$650,000
Educational	University of West Florida Bldg 4, Mechanical Engineering	Renovation	\$140,000
Educational	University of West Florida Bldg 4, Study Area Conversion	Renovation	\$62,000
Educational	University of West Florida Bldg 4, 2nd Floor Center for Cyber Battle Lab	Renovation	\$165,000
Educational	Ernest Ward Middle School Replacement	New two story school	\$16,000,000
Educational	University of West Florida Bldg 4, 2nd Floor Center for Cyber Security & Information Assurance	Renovation	\$46,000
Educational	University of West Florida Bldg 4, 3rd Floor Confucius Institute	Renovation	\$50,000
Educational	Magnolia Middle School	Middle School	\$15,000,000
Educational	Carroll High School	New High School	\$17,200,000
Educational	D/B Lakeview Education Building	Education	\$5,000,000

Educational	Emerald Coast Middle School	New Middle School	\$19,000,000
Educational	Biloxi High School Addition	Addition	\$11,200,000
Educational	Bryant Denny End Zone Expansion	Sports Arena	\$57,000,000
Educational	Okaloosa Walton Comm College	Basketball Arena	\$37,000,000
Educational	Jr Sr Catholic High School	New High School	\$21,000,000
Educational	Ave Maria University	New University	\$266,000,000
Educational	Golden Gate High School	New High School	\$43,000,000
Educational	Naples Jail & Parking Garage	New Jail/Renov.	\$34,000,000
Educational	Veterans Park Middle/Elem School	New M/Elem School	\$18,000,000
Educational	North Naples Middle School	New Middle School	\$16,000,000
Educational	North Port Elementary	New Elem School	\$11,000,000
Educational	Mariner Middle School	New Middle School	\$9,000,000
Educational	Concordia Lutheran School	New School	\$4,000,000
Educational	FGCU Student Housing Phase 6	Student Apts	\$4,000,000
Educational	FGCU Student Housing Phase 5	Student Apts	\$4,000,000
Educational	FGCU Student Housing Phase 4	Student Apts	\$4,000,000
Educational	FGCU Student Housing Phase 3	Student Apts	\$4,000,000
Educational	UT Memphis Translational Science Building	Animal Testing Facility	\$39,000,000
Educational	Moultrie Tech College Allied Health	Education Health Bldg	\$8,200,000
Commercial	YMCA	Misc Renovations, Upgrades	\$400,000

Commercial	Landrum HR Headquarters	Class A Office Buildout existing Shell	\$1,000,000
Commercial	SCI (Suntrust Building)	Renovate 9 story commercial building	\$4,000,000
Commercial	YMCA	New Athletic Facility	\$10,000,000
Commercial	Gannett-PNJ Renovations	Renovation	\$1,300,000
Commercial	EmCare at Maritime Place	Tenant Buildout	\$1,600,000
Commercial	Studer Group at Maritime Place	Tenant Buildout	\$1,800,000
Commercial	Maritime Place	New facility	\$6,800,000
Commercial	NFCU Building 1 Parking Lot Expansion	Parking lot expansion	\$1,600,000
Commercial	Girls & Boys Club South Walton County	Gym	\$3,600,000
Commercial	Waterfront Rescue Mission	Homeless Shelter	\$4,700,000
Commercial	Gulf Breeze Community Center	Gym	\$7,200,000
Commercial	D/B YMCA Perdido Key	Gym & Pools	\$6,000,000
Commercial	St Bernard Parish Cultural Center	Performing Arts	\$37,000,000
Commercial	Landmark Center Parking Garage	Parking Garage	\$4,000,000
Commercial	Superdome Renovation	Renovate Lounges	\$4,700,000
Commercial	South Beach Parking Garage	Parking Facility	\$9,000,000
Commercial	D/B South Beach Pedestrian Bridge	Bridge over Hwy 90	\$2,000,000
Commercial	Bonita Springs Fire Station	New Station	\$6,000,000
Commercial	North Community Library	New Public Library	\$4,000,000
Commercial	Cultural Center	Renov/Addition	\$3,000,000

Commercial	Nichols Public Library	Historic Renovation	\$1,500,000
Commercial	Dryden Community Center	Historic Renovation	\$500,000
Commercial	Progressive Insurance	Tenant Build Out	\$40,000
Commercial	Hosted Solutions IT Center	IT Center Build Out	\$11,500,000
Commercial	Legendary Yacht Club	Yacht Club	\$6,000,000
Commercial	D/B Commanders Palace Restaurant	5 Star Restaurant	\$3,000,000
Commercial	Destin Commons Expansion	Rest/Retail/Hotel/Gar	\$52,000,000
Commercial	Naples Philharmonic	New Rehearsal Hall	\$16,000,000
Commercial	Courthouse Centre	Offices, Retail	\$7,000,000
Commercial	Uni/Care Systems	Corporate Offices	\$4,000,000
Commercial	BJ's Wholesale	New Retail Store	\$4,000,000
Commercial	Fifth Third Bank	Tenant Build Out	\$1,000,000
Commercial	Scripps Trust	Tenant Build Out	\$300,000
Commercial/Mixed Use/High Rise	Margaritaville Casino & Restaurant	Casino/Restaurant	\$35,000,000
Commercial/Mixed Use/High Rise	16 Via De Luna Hotel	209 Room Hotel	\$40,000,000
Commercial/Mixed Use/High Rise	701 S Palafox	New Condominium	\$5,000,000
Commercial/Mixed Use/High Rise	Rotate Black Casino	Casino	\$56,000,000
Commercial/Mixed Use/High Rise	Hilton Destin West Resort/Marina	Resort	\$100,000,000
Commercial/Mixed Use/High Rise	Margaritaville Casino & Restaurant	Casino/Restaurant	\$30,000,000
Commercial/Mixed Use/High Rise	Hotel Saba	Boutique Hotel	\$7,000,000

Commercial/Mixed Use/High Rise	West Deck Hotel	Hotel	\$10,000,000
Commercial/Mixed Use/High Rise	Coconut Creek Gaming Expansion	Casino/Garage	\$100,000,000
Commercial/Mixed Use/High Rise	Hotel Indigo	Hotel	\$30,000,000
Commercial/Mixed Use/High Rise	Esplanade	Condominium	\$44,000,000
Commercial/Mixed Use/High Rise	Lost Key Marina	Condominium	\$49,000,000
Commercial/Mixed Use/High Rise	Emerald Grande	Mixed Use Condo	\$167,000,000
Commercial/Mixed Use/High Rise	Flora Bama	Restaurant/Condo	\$8,000,000
Commercial/Mixed Use/High Rise	Carillon Inn	Hotel/Condo	\$28,000,000
Commercial/Mixed Use/High Rise	White Sands	Condominium	\$40,000,000
Commercial/Mixed Use/High Rise	Retreat	Condominium	\$17,000,000
Commercial/Mixed Use/High Rise	Isabella	Condominium	\$21,000,000
Commercial/Mixed Use/High Rise	Windrift	Condominium	\$49,000,000
Commercial/Mixed Use/High Rise	Paramount	Student Housing	\$73,000,000
Commercial/Mixed Use/High Rise	Pensacola Beach Resort	Resort	\$181,000,000
Commercial/Mixed Use/High Rise	South Beach South	Condominium	\$24,000,000
Commercial/Mixed Use/High Rise	La Belle Maison 2	Condominium	\$14,000,000
Commercial/Mixed Use/High Rise	Gulfwinds Hotel	Resort	\$105,000,000
Commercial/Mixed Use/High Rise	Le Melange	Mixed Use Condo	\$53,000,000
Commercial/Mixed Use/High Rise	D/B Bacaran Bay	Casino/Hotel	\$410,000,000
Commercial/Mixed Use/High Rise	Seminole Casino	Parking Garage	\$18,000,000
Commercial/Mixed Use/High Rise	Five Points Plaza	Mixed Use Condo	\$38,000,000

Commercial/Mixed Use/High Rise	Villa Siena	Condominium	\$36,000,000
Commercial/Mixed Use/High Rise	Sarasota Bay Club	Retirement Condo	\$34,000,000
Commercial/Mixed Use/High Rise	Marina Tower	Condominium	\$22,000,000
Commercial/Mixed Use/High Rise	The Savoy	Condominium	\$17,000,000
Commercial/Mixed Use/High Rise	Bella Sera	Condominium	\$15,000,000
Commercial/Mixed Use/High Rise	Waterfront Condominium	Condominium	\$8,000,000
Commercial/Mixed Use/High Rise	High Point Place	Condominium	\$84,000,000
Commercial/Mixed Use/High Rise	Plaza Tower	Mixed Use Condo	\$37,000,000
Commercial/Mixed Use/High Rise	Lost Key	Condominium (s)	\$27,000,000
Religious	Echo Life Church	Renovate Retail Building for Church	\$3,400,000
Religious	Temple Beth El	Renovation/Addition	\$2,200,000
Religious	Harvest Church at Rex Theater	Historic Renovation Movie Theater to Church	\$1,600,000
Religious	Resurrection Catholic Church Renovation	Renovation	\$790,000
Religious	PCC Rawson Chapel	Renovation	\$2,500,000
Religious	Baptist Education Center	Classrooms	\$3,000,000
Religious	Church of Nativity	New Church	\$2,000,000
Religious	St. Eliz Seton Cath. Church	New Church	\$7,000,000