



122 E. Pembroke Ave  
Hampton, VA 23669  
[dowens@naliservices.com](mailto:dowens@naliservices.com)  
757-344-0237  
Naliservices.com

## CAPABILITY STATEMENT

### CORE COMPETENCIES

**Nali, LLC. provides commercial, local, state and federal agencies with detailed janitorial services by providing customized cleaning solutions and services to foster healthier, more productive work environments.**

- Routine cleaning, deep cleaning, and specialized services (carpet cleaning, flooring strip/wax, window washing, etc.)
- Landscaping services
- Detailed dusting, restroom cleaning, trash removal, sweeping, vacuuming, mopping and polishing of surfaces, including fragile components and hard-to-reach areas
- Surface and area sanitization/disinfection (i.e. Post-Covid 19 exposures)
- Detailed cleaning services provided for third-party inspections and audits
- Pre- and post-cleaning routine inspections
- Monthly progress checks with contract managers
- Environmentally-friendly/Green cleaning products and methods used where possible

### PAST PERFORMANCE

**Ockerman Automation Consulting, Inc.** 8/2021-present

Nichole Smelser, Facility Security Officer/HR Manager 757-310-6836 [nichole@ock-inc.com](mailto:nichole@ock-inc.com)

- Weekly detailed cleaning of board room and office spaces in a high-security area that services government entities

**Old Point National Bank (4 Branches)** 6/2022-present

Eric Phillips, Facilities and Purchasing Manager 757-593-2187 [ephillips@oldpoint.com](mailto:ephillips@oldpoint.com)

- Routine services, including detailed dusting and polishing of wood surfaces within highly secure facilities

**Riverside Medical Group (5 clinics/facilities)** 5/2021-present

Robert Friel, Contracts Sourcing Specialist 757-534-6571 [robert.friel@rivhs.com](mailto:robert.friel@rivhs.com)

- In addition to daily routine services, provides detailed dusting and cleaning of hard-to-reach and fragile components prior to organizational audits
- Daily sanitizing and cleaning of all surfaces, including composition rubber flooring within the physical therapy facility
- Daily routine cleaning and maintenance and detailed cleaning prior to organizational audits
- Routine cleaning of facility, to include restrooms, breakrooms and examination rooms

**Hampton Roads Eye Associates** 4/2021-present

Brenda Hearn, Office Manager 757-869-3977 [brenda.hearn@rivhs.com](mailto:brenda.hearn@rivhs.com)

- Daily routine cleaning of all flooring and rooms

**Marine Chemist Service, Inc.** 12/2021-present

Dawn Ballowe, Office Manager (757) 873-0933 [DBallowe@MarineChemist.com](mailto:DBallowe@MarineChemist.com)

- Weekly cleaning of flooring, private offices and around client's specialized equipment

**Bethel Temple Church** 1/2024-present

Allyson Council, Facilities Support Coordinator 757-876-5013 [cleaningsupport@betheltemple.com](mailto:cleaningsupport@betheltemple.com)

- Routine cleaning of all buildings on a 93,000-square-foot campus, to include detailed cleaning of specialty equipment



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## CAPABILITY STATEMENT

### DIFFERENTIATORS

- Established quality assurance program (i.e. pre- and post- cleaning inspections, routine progress checks with contract managers, etc.)
- 24/7 communication
- Commitment to health and safety through employee training/certifications
- Incomparable value through competitive pricing, professionally licensed/managed billing, bookkeeping and accounting
- Fully insured
- 95% employee retention rate

### COMPANY DATA

- 561210-Facilities Support Services
- 561720-Janitorial Services
- 561790-Other Services to Buildings and Dwellings
- 561740- Carpet and Upholstery Cleaning Services
- 561730-Landscaping Services
- CAGE#: 8AYU1
- UEI: CGUDDUJNUA33

