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 Naliservices.com

CAPABILITY STATEMENT

CORE COMPETENCIES

Nali, LLC. delivers high-quality, detail-driven janitorial solutions for facilities where cleanliness, presentation, and compliance are critical to daily operations.

- Detailed janitorial services for commercial, medical, and secure facilities
- Routine, deep, and specialty cleaning services
- Floor care (strip/wax, carpet, hard surfaces)
- Restroom sanitation and disinfection
- Pre/post inspection cleaning and audit preparation

COMPANY DATA

NAICS CODES:

- 561210-Facilities Support Services
- 561720-Janitorial Services
- 561790-Other Services to Buildings and Dwellings
- 561740- Carpet and Upholstery Cleaning Services
- 561730-Landscaping Services

CAGE#: 8AYU1

UEI: CGUDDUJNUA33



PAST PERFORMANCE

Ockerman Automation Consulting, Inc. (3 facilities/1 corporate condo | 2,500-20,000 sq. ft.) 8/2021-present

Shenelle Porter, Facility Security Officer/HR Manager 706-577-8284 Shenelle@ock-inc.com

- Weekly detailed cleaning of boardroom, office spaces, and warehouses in a high-security area that services federal entities

Towne Bank/Old Point National Bank (4 Branches | 2,500-3,600 sq. ft.) 6/2022-present

Eric Phillips, Facilities and Purchasing Manager 757-593-2187 ephillips@oldpoint.com

- Routine services, including detailed dusting and polishing of wood surfaces within secure facilities

Riverside Medical Group (5 clinics/facilities | 6,000-11,000 sq. ft.) 5/2021-present

Brenda Hearn, Administrative Operations Manager 757-869-3977 brenda.hearn@rivhs.com

- In addition to daily routine services, provides detailed dusting and cleaning of hard-to-reach and fragile components prior to organizational audits
- Daily sanitizing and cleaning of all surfaces, including composition rubber flooring within the physical therapy facility
- Thorough and detailed disinfection/sanitization of patient restrooms and examination rooms

Marine Chemist Service, Inc. (Laboratory | 5,045 sq. ft.) 12/2021- 1/2026

Dawn Ballowe, Office Manager (757) 873-0933 DBallowe@MarineChemist.com

- Weekly cleaning of flooring, offices, restrooms and breakroom around sensitive equipment within a laboratory

Bethel Temple Church (3 building campus | 93,000 sq. ft.) 1/2024-present

Allyson Council, Facilities Support Coordinator 757-876-5013 cleaningsupport@betheltemple.com

- Routine cleaning of the worship center, administrative/events facility, and child development center on a 93,000-square-foot campus

DIFFERENTIATORS

- **Detail-Driven Cleaning Model** – Specialized in high-detail environments, including medical facilities, financial institutions, and audit-sensitive spaces where precision matters
- **Audit-Ready Standards** – Proven experience preparing facilities for inspections, ensuring compliance, cleanliness, and presentation at all times
- **Experience in Secure & Sensitive Environments** – Trusted to operate in high-security and regulated facilities with professionalism and discretion
- **Proactive Quality Assurance Program** – Structured pre- and post-cleaning inspections with ongoing performance monitoring
- **High Employee Retention (95%)**
- **Hands-On Local Management** – Direct oversight and rapid response from a locally based leadership team
- **Health-Focused Cleaning Approach** – Emphasis on sanitation, infection control, and safer environments for occupants