Helping CISOs manage their top challenges
with scalable analysis & reporting capabilities

UNDERSTANDING THE SMB CISO CHALLENGE
 CISOs in small to mid-sized organizations face the same threats as large enterprises—but with fewer resources, smaller teams, and tighter budgets. Off-the-shelf platforms are often too complex, too expensive, or too focused on compliance rather than real risk.

You need tools that are:

- **Focused** – Prioritizing your top risks, not generic frameworks.
- **Scalable** – Starting small and growing with your business.
- **Actionable** – Delivering insights you can use, not just reports to file away.
- **Cost-Effective** – Avoiding bloated SaaS platforms that don't fit your needs.

I help CISOs manage their top challenges with scalable analysis and reporting capabilities—designed to fit your business, support your team, and grow with you.

Whether you're building your first risk dashboard or looking to mature your reporting, I provide the clarity and flexibility you need to make better decisions—without the overhead of enterprise tools.

Key Outcomes for CISOs:

- **Clarity on Top Risks** – Prioritize what matters most to your business, not just what's required by compliance.
- **Scalable Reporting** – Get the insights you need today, with tools that grow as your organization matures.
- **Faster, Smarter Decisions** – Turn risk data into action with focused, decision-ready reporting.
- **Reduced Vendor Dependence** – Avoid bloated platforms and build internal capability where it counts.
- **Cost-Effective Risk Maturity** – Achieve meaningful progress without enterprise-level spend.

How to Get Started:

- **Start Where You Are** – No need to overhaul everything. We begin with your current tools, data, and risk priorities.
- **Focus on Real Risk** – Prioritize what actually threatens your business—not just what's required by a framework.
- **Use Your Data** – Leverage what you already have to drive meaningful insights and decisions.
- **Enable Your Team** – Training and knowledge transfer ensure your team can own and operate the solution.
- **In-House Capability** – Empower your team through training and knowledge transfer.
- **Scalable by Design** – Start small, grow as your needs evolve.

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Risk Analysis

What It Is: A focused, business-specific assessment of your top cybersecurity risks—prioritized by impact, likelihood, and relevance to your operations.

Benefits:

•Identify and prioritize your most critical risks
•Cut through noise and focus on what matters
•Support smarter, faster decision-making
•Lay the foundation for risk-informed strategy and reporting

Custom Risk Models

What It Is: Tailored models that quantify and contextualize your risks using your data, your business logic, and your operational realities.

Benefits:

•Align risk measurement with your actual environment
•Move beyond generic frameworks to meaningful metrics
•Enable consistent, repeatable risk evaluation
•Support both strategic planning and tactical response

Automated Dashboards

What It Is: Interactive dashboards that track and visualize your risk posture in real time—designed for CISOs and stakeholders to monitor, report, and act.

Benefits:

•Real-time visibility into evolving risks
•Simplify reporting to executives and boards
•Reduce manual effort and reporting overhead
•Enable continuous monitoring and decision support

Training & Enablement

What It Is: Hands-on training and knowledge transfer to build internal capability—so your team can manage, adapt, and grow your risk program independently.

Benefits:

•Build in-house expertise and reduce reliance on external tools
•Empower your team to own and evolve your risk program
•Improve adoption and long-term sustainability
•Lower total cost of ownership over time