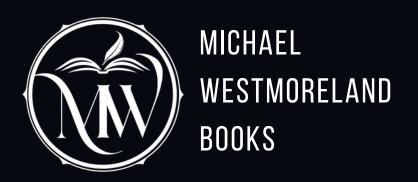


# THE OTHER HALF: EVERYTHING YOU DIDN'T KNOW ABOUT PUBLISHING A NOVEL

MICHAEL WESTMORELAND

W W W . MICHAEL W E S T M O R E L A N D . C O M



# WHAT WE'LL TALK ABOUT

## 01 Crafting Your 0

Tips and tricks to creating the perfect novel, including steps to take and the order to take them

12 Types of Publishing

The difference between traditional, self, and vanity publishing and the benefits of each

## 03 Agents & Others

How to query agents, hire contracted professionals, and book contracts

04 Marketing & Advertising

Publicity, brand marketing, and building your platform



#### WHO AM 1?

"Words matter. They are the single most important thing a human being possesses."

~ Dark Fantasy Author

~ Started Writing in 2014

~ UTK Alum

~ BA in Art History

~ Graduate Student

~ MA in Publishing & Editing

~ Mail Man

~ Mentored by the Greats





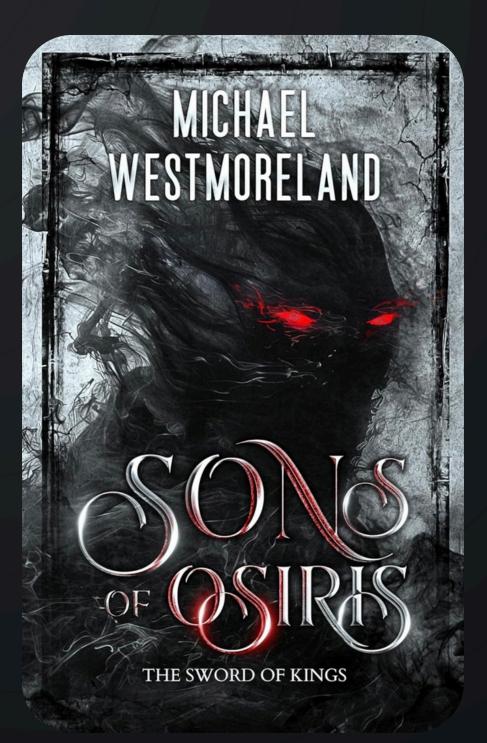
## SONS OF OSIRIS EPIC FANTASY SERIES

REALISTIC EMOTIONS

POWERFUL CHARACTERS

Dark Villain

WICKED BETRAYALS



SWORD AND SORCERY

FORBIDDEN Love

> Unique Magic

SPICY Romance



EPIC DUELS

NAVAL BATTLES

Gods and Heroes

MYTHICAL CREATURES

THE SWORD OF KINGS FREE ON AMAZON

REGICIDE \$5.99 ON AMAZON // FREE ON KU



## Crafting Your Novel



#### WHAT YOU NEED

#### THE BIG STUFF

- ~ COMPLETE, EDITED MANUSCRIPT
- ~ \*PROFESSIONAL\* COVER
- ~ \*PROFESSIONAL\* EDITOR

#### THE LITTLE STUFF

- ~ BLURBS
- ~ PROLOGUE/EPILOGUE
  - ~ BACK MATTER



#### EDITORS

#### COVER DESIGNERS

REEDSY



GREEN PEN EDITORIAL



W W W . G R E E N P E N E D I T O R I A L . C O M

99DESIGNS



GRAPHIC SOUL ART



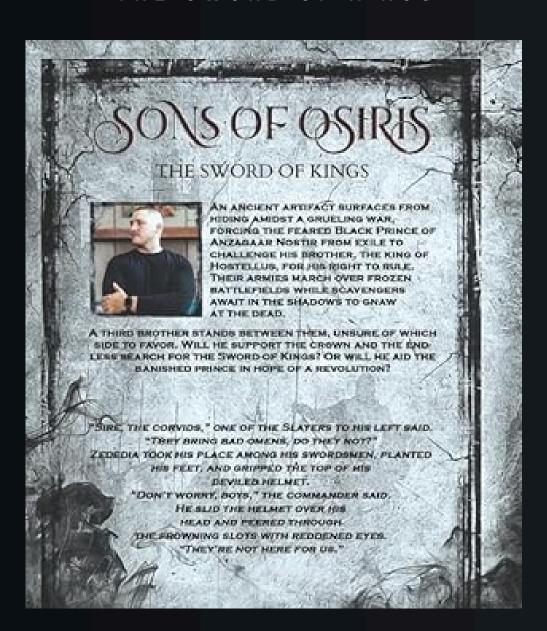
- ~ VETTED EDITORS
  - ~ GOOD PRICES
- ~ MATCH MAKING SYSTEM
- ~ GREAT COMMUNICATION

~ COMPETITION STYLE MATCHING

- ~ DIFFERENT PACKAGES
- ~ WORLDWIDE ARTISTS

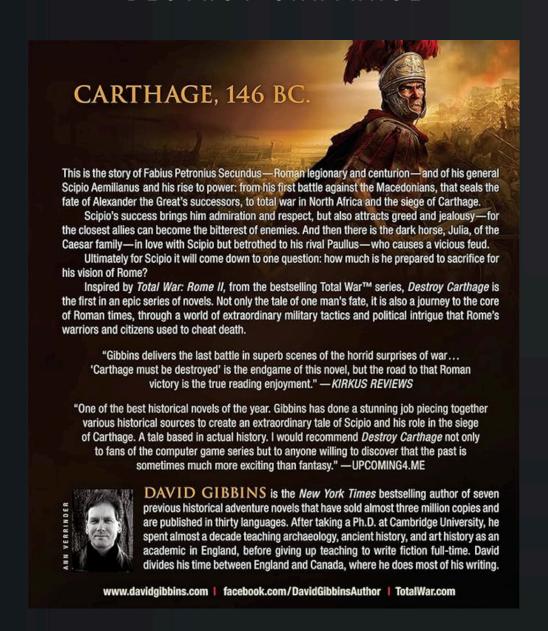


#### SONS OF OSIRIS: THE SWORD OF KINGS

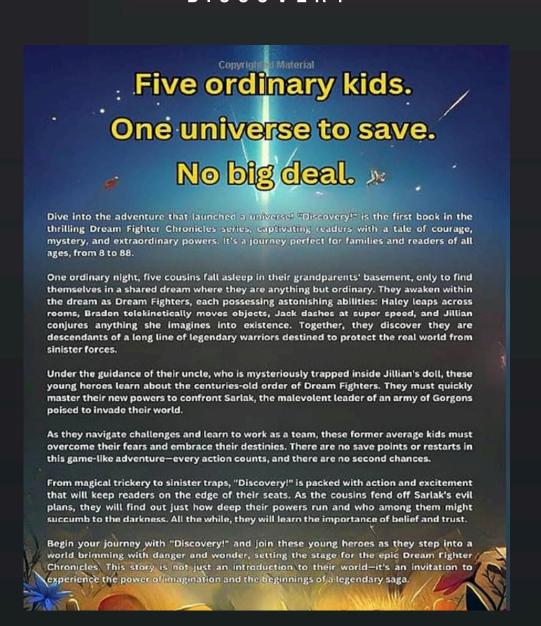


#### BLURBS

#### ROME TOTAL WAR: DESTROY CARTHAGE



#### THE DREAMFIGHTER CHRONICLES: DISCOVERY





#### BACK MATTER

SONS OF OSIRIS:
THE SWORD OF KINGS



The Sons of Osiris series

continues with

**Book 2: Regicide** 

Look for the second installment of Michael Westmoreland's
Epic Fantasy series coming late fall/early winter of 2024
Sign up for the reading list for the most up-to-date details!

www.michaelwestmoreland.com

MENTION YOUR NEWSLETTER
READERS CAN SIGN UP FOR

### THE DREAMFIGHTER CHRONICLES: DISCOVERY

was trying to say something in her head but Jillian didn't listen. Nothing else mattered but what she felt. Unable to hear the woman or to speak, she felt herself being brought back to her bed. She couldn't let go of the eerie feeling she had:

Uncle Johnny was gone forever.

Find out more about the characters, future books, along with free short stories at:

www.thedreamfighters.com

Learning reading speed

99%

LEAD READERS TO YOUR
WEBSITE, SOCIAL MEDIA
PLATORMS, AND OTHER BOOKS



## How To Publish?



## TYPES OF PUBLISHING

#### TRADITIONAL PUBLISHING

- ~ PENGUIN RANDOM HOUSE
  - ~ HARPER COLLINS
    - ~ MACMILLAN
    - ~ HACHETTE
  - ~ SIMON & SCHUSTER

#### SELF-PUBLISHING

- ~ KINDLE DIRECT PRESS (AMAZON)
  - ~ BARNES & NOBLE
    - ~ INGRAMSPARK

#### VANITY PUBLISHING

- ~ DORRANCE PUBLISHING
  - ~ FRONTLINE BOOK PUBLISHING
  - ~ AUTHOR SOLUTIONS



## TRADITIONAL PUBLISHING

#### PROS:

- WIDESPREAD DISTRIBUTION
- RECOGNITION
- IN-HOUSE & CONTRACTED TEAMS
- BOOK AWARDS
- GLOBAL MARKETING (MOSTLY)

#### CONS:

- LITTLE CONTROL
- SMALLER PAYOUTS (ROYALTIES)
- LENGTHY PROCESS
- DON'T OWN THE BOOK (SOMETIMES)
- HARD TO GET IN





## TRADITIONAL PATH

POLISH YOUR MANUSCRIPT

SEND FULL DRAFT

EDITING PHASE

RESEARCH HOUSES

NEGOTIATE CONTRACT

PUBLISHED BOOK

HTTPS://UNIONSQUAREPUBLISHING.COM/TRADITIONAL-PUBLISHING/



### SELF-PUBLISHING

#### PROS:

- FULL CONTROL
- OWN THE BOOK
- LARGER PAYOUTS (ROYALTIES)
- MAKE CHANGES AT WILL

#### CONS:

- ON YOUR OWN
- TAKES TIME & PATIENCE
- DIFFICULT TO FIND TRACTION









### SELF-PUBLISHING PATH



HTTPS://WWW.FORBES.COM/COUNCILS/FORBESBUSINESSCOUNCIL/2022/12/28/7-TIPS-FOR-MARKETING-AND-SELLING-YOUR-SELF-PUBLISHED-BOOK/



## VANITY PUBLISHING

#### PROS:

- EASY TO PUBLISH
- IN-HOUSE & CONTRACTED TEAMS

#### CONS:

- PAY TO PUBLISH
- VULNERABLE TO SCAMS
- EMPTY PROMISES
- RETURNED UNSOLD INVENTORY
- LOW PAYOUTS (IF ANY)
- TELEMARKETING FEEL



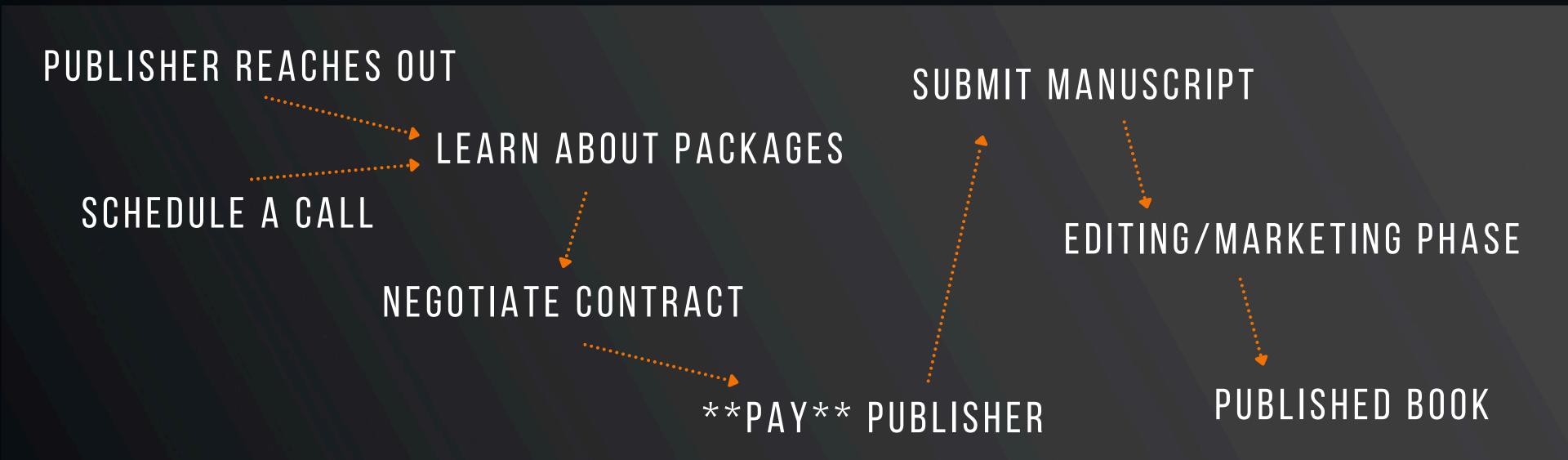






### VANITY/HYBRID PATH

PROCEED WITH CAUTION



HTTPS://WWW.NEPOETRYSOCIETY.ORG/POST/THE-DANGERS-OF-VANITY-PUBLISHERS



## AGENTS, ARTISTS, AND MORE



#### Agents

Professionals who champion you and your books



#### Artists

Designers who create your cover art, exterior formatting, and other artworks



#### Editors

These include copy editors, developmental editors, editorial assistants, and acquisition editors



#### Beta Readers

A trusted group of friends or colleagues who review your work and provide critical feedback



#### AGENTS

#### WHAT DO THEY DO?

- ~ REPRESENT YOUR BOOKS AND YOUR BOOKS' INTERESTS
- ~ SUBMIT TO PUBLISHERS AND HOUSES
- ~ HANDLE FORIEGN, SUBSIDARY, AND MEDIA RIGHTS
- ~ HELP YOU GAIN PUBLICITY
- ~ ACT AS YOUR PERSONAL WRITING LIAISON

#### HOW DO YOU GET ONE?

- ~ RESEARCH AGENCIES/SPECIFIC AGENT
- ~ SEND A QUERY LETTER OR FILL OUT THE AGENT'S ONLINE FORM (MOST AGENTS USE QUERYTRACKER.COM)
- ~ HAVE A COMPLETE PITCH TO GIVE THEM
- ~ \*\*\*FOLLOW SUBMISSION GUIDELINES\*\*\*
- ~ BE PATIENT, REJECTION IS NORMAL



#### WHAT IS A QUERY?

A QUERY OR QUERY LETTER IS A
SUBMISSION TO AN AGENT THAT PTICHES
THE IDEA OF YOUR BOOK AND INTRODUCES
YOU TO THEM

THIS IS YOUR CHANCE TO SELL YOURSELF AND PROVE TO THE AGENT THAT YOU ARE A GOOD FIT FOR THEM

OFTEN, AGENTS REQUEST A SAMPLE OF YOUR WORK PAIRED WITH YOUR LETTER

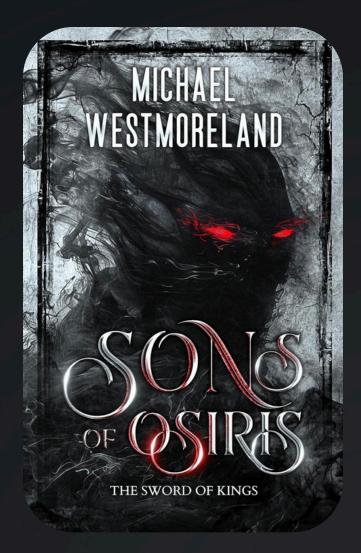


HTTPS://BLOG.REEDSY.COM/GUIDE/HOW-TO-WRITE-A-QUERY-LETTER/



## GRAPHIC DESIGNERS

- ~ CAN MAKE OR BREAK YOU
- ~ HIRE A \*\*\*PROFESSIONAL\*\*\*
- ~ DRAFT A WORK-FOR-HIRE CONTRACT
- ~ HAVE A VISION IN MIND
- ~ CONSISTENCY IS KEY
- ~ BE KIND TO THEM
- ~ DON'T PAY TOO MUCH











99DESIGNS.COM



### EDITORS

#### COPY EDITORS

- ~ FOCUSES ON GRAMMER, PUNCTUATION, AND SPELLING
- ~ USUALLY THE LAST EDITOR TO SEEK OUT
- ~ CLEANS UP THE LAST %5 (SMALL PICTURE STUFF)

#### LINE EDITORS

- ~ FOCUSES ON STYLE, PACING, DEVELOPMENT, AND PLOT
  - ~ USUALLY SOUGHT AFTER BEFORE FINAL DRAFT
- ~ BIGGEST INFLUENCE TO YOUR MANUSCRIPT

#### HOUSE EDITORS

- ~ COULD BE IN ACQUISITIONS,
  ACTUAL EDITING, OR
  MARKETING
- ~ WHO YOUR AGENT INTERACTS WITH AT A PUBLISHING HOUSE

\*\*\*HIRE A PROFESSIONAL\*\*\*

HTTPS://BLOG.REEDSY.COM/GUIDE/EDITING/



## BETA/ARC READERS

BETA READERS REVIEW YOUR
UNPUBLISHED WORK AND PROVIDE
FEEDBACK

SIMILAR TO A FOCUS GROUP TO TEST THE WATERS

MAKE SURE THEY ARE TRUSTWORTHY

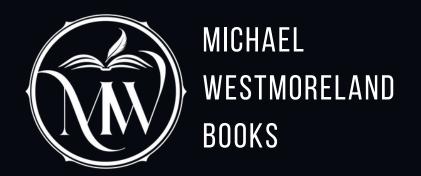
SOMETIMES, AN NDA IS HELPFUL

ADVANDED COPY READERS RECEIVE THE MORE POLISHED BOOK TO REVIEW

GOOD FOR ADVERTISING JUST BEFORE THE BOOK'S RELEASE

GIVEN A PROFESSIONAL COPY AS IF IT'S ALREADY PUBLISHED

DON'T HAVE TO BE SO CAREFUL, BUT BE AWARE OF 'FREEBIES'



## How to Market?



### THE BIG ONE

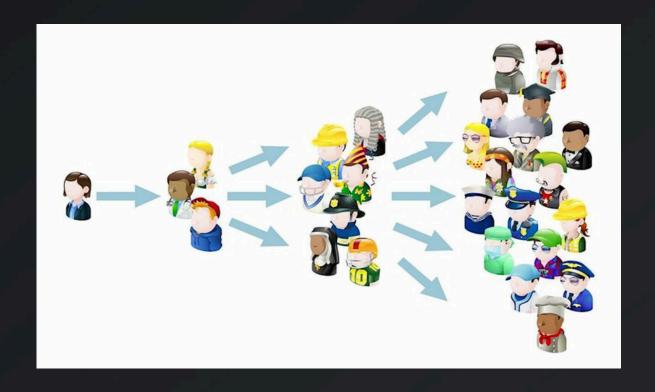
#### WORD OF MOUTH

IS AND ALWAYS HAS BEEN THE BEST MARKETING TOOL FOR WRITERS AND AUTHORS

WHEN PEOPLE LIKE YOUR WORK, THEY TALK ABOUT IT



PASSIVE ADVERTISING





#### PLATFORM

#### WHAT IS IT?

- ~ YOUR PUBLISHING PRESENCE
- ~ SOCIAL MEDIA:
- ~ INSTAGRAM, FACEBOOK, TIKTOK, THREADS, DISCORD, SPOTIFY, WEBSITE
- ~ COMMUNITY OUTREACH:
- ~ IN-PERSON EVENTS, LITERARY
  FESTIVALS, FAIRES, WRITING WORKSHOPS

#### HOW DO YOU USE IT?

- ~ REACH AND INTERACT WITH YOUR AUDIENCE
- ~ POST UPDATES ABOUT YOUR BOOKS
- ~ TALK ABOUT BOOKISH THINGS OR OTHER TOPICS RELATED TO ANYTHING WRITING
- ~ ATTRACT MORE READERS WITH SOCIAL MEDIA ALGORITHMS

HTTPS://NYBOOKEDITORS.COM/2020/01/AUTHOR-PLATFORM-IS-IT-RELEVANT-HOW-TO-BUILD-IT/



## SOCIAL MEDIA & THE RULE OF THIRDS

#### FIRST THIRD

- ~ YOUR BOOKS
- ~ CORE ADVERTISING
- ~ PROMOTIONS
- ~ SNIPPETS

#### SECOND THIRD

~ WRITING CONTENT
NOT RELATED TO
YOUR BOOKS
~ WRITING TIPS AND
EXPERIENCES
~ CHARACTER INFO

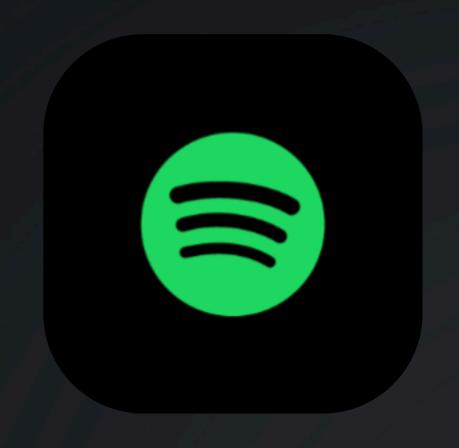
#### LAST THIRD

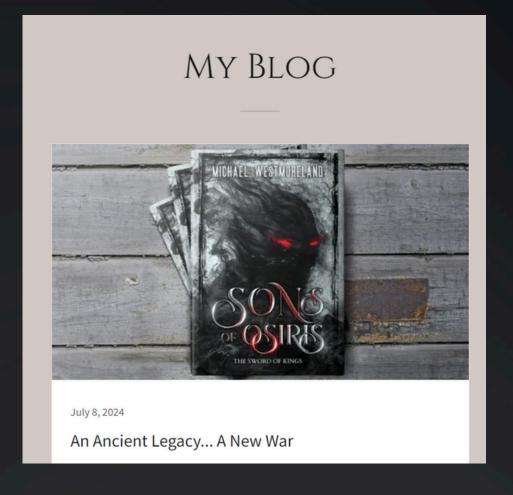
- ~ PROMOTE OTHERS
- ~ SHARE STORIES
- ~ REVIEWS OF YOUR
- FAVORITE BOOKS
- ~ AUTHOR INFO

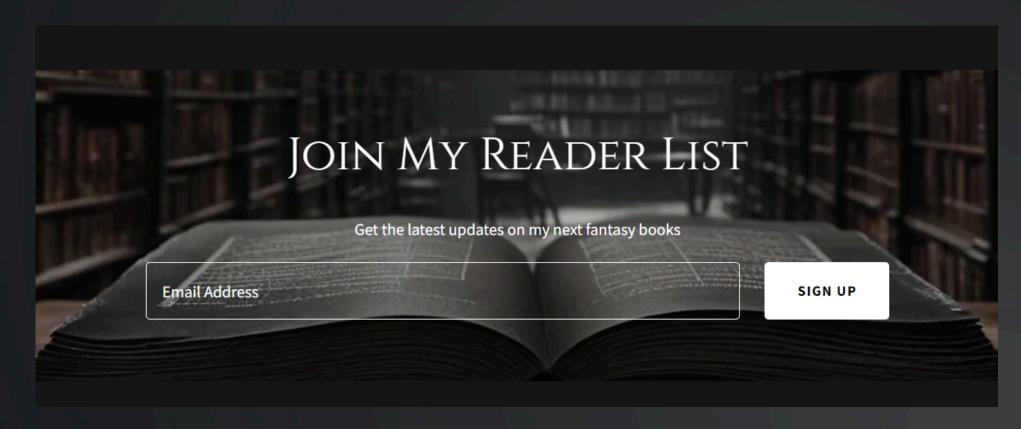


## OTHER TYPES OF PLATFORM

- ~ PODCASTS
- ~ BLOGS
- ~ YOUTUBE (SOMETIMES CONSIDERED SOCIAL MEDIA)
- ~ SHORT STORY PUBLICATIONS
- ~ NEWSLETTER









## ADVERTISEMENTS, PROMOTIONS, & PRICING

- ~ PAID ADVERTISEMENTS <u>CAN</u> WORK DEPENDING ON QUALITY
- ~ TAKE ADVANTAGE OF COMMONLY USED HASHTAGS AND TRENDS
  - ~ MOST SOCIAL MEDIA SITES OFFER THEIR OWN ADVERTISING
    - ~ AMAZON: ADS, FREE PROMOTIONS, & KINDLE UNLIMITED
- ~ IF WRITING IN A SERIES, MAKE YOUR FIRST BOOK <u>FREE</u> -> DRUG DEALER MARKETING SCHEME
  - ~ RESEARCH OTHER BOOKS IN YOUR GENRE FOR COMPETIVE PRICING

HTTPS://NYBOOKEDITORS.COM/2020/01/AUTHOR-PLATFORM-IS-IT-RELEVANT-HOW-TO-BUILD-IT/



## TWO PATHS TO BUILDING YOUR BRAND

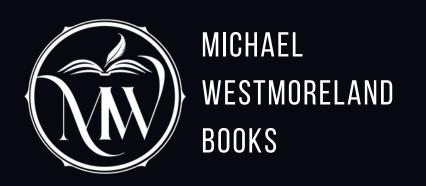
TIME

MONEY

## BOTH CHOICES ARE AN INVESTMENT

↓ HOW TO MARKET A BOOK ↓

HTTPS://WWW.AMAZON.COM/DP/BO85CBDFQJ?BINDING=KINDLE\_EDITION&REF=DBS\_DP\_RWT\_SB\_PC\_TKIN



## IN ALL THINGS

BE KIND

WRITE FOR THE RIGHT REASONS

BE PERSISTENT

HAVE A PURPOSE

BE SELFLESS



## WHERE TO FIND ME



## @MICHAELWESTMORELANDBOOKS

GIVEAWAYS // BOOK & EVENT UPDATES



## @MICHAELWESTMORELANDAUTHOR

COVER REVEALS // BOOK & EVENT UPDATES // LORE REVEALS



## WWW.MICHAELWESTMORELAND.COM

WHERE I'M PUBLISHED // NEWSLETTER // BLOG POSTS

