



WHY BEST VALUE™ ?

The National Association of State Facilities Administrators and the Association of General Contractors of America joint statement

"The best way to maintain the trust of the public is to have a process that, though it may include some subjectivity, is still one that is difficult to influence. The absence of a formal process to incorporate non-price criteria into the final evaluation and selection increases the chances of subjecting your selection committee to scrutiny resulting from charges that the process was not as "fair" as it should have been."

CURRENT METHOD

- SUBJECT TO POLITICAL INFLUENCE
- AMBIGUOUS SCORING
- PAPER BASED
- TIME CONSUMING
- LABOR INTENSIVE; MULTIPLE SCORERS
- LOW DEFENSE TO PROTEST
- 100% SUBJECTIVE
- LOSS OF PUBLIC/CONTRACTOR TRUST

BEST VALUE™ METHOD

- IMMUNE FROM POLITICAL INFLUENCE
- ESTABLISHED AND DEFINED SCORING
- DIGITAL BASED
- FAST AND EASY
- LABOR EFFICIENT; 1 SCORER REQUIRED
- HIGH DEFENSE TO PROTEST
- HIGHLY OBJECTIVE
- BUILDS PUBLIC/CONTRACTOR TRUST