Core Solutions Group, LLC

Headquarters: 9215 European Olive Way, Riverview, FL 33578
www.coresolutionsgrp.com

Capability Statement

Core Solutions Group, LLC brings over 50 years of combined experience supporting commercial, state, and federal agencies. We help clients **reduce inefficiencies, cut costs, and reclaim valuable time** by streamlining processes and optimizing operations. Our holistic approach ensures every engagement considers people, processes, and technology. Resulting in tailored solutions that drive meaningful, measurable outcomes. At Core, we empower our clients to do MORE with less.

Business POC

- Billie Welchman
- Phone: (813) 382-4618
- info@coresolutionsgrp.com

NAICS Codes:

541611: **(Primary)** Administrative Management Consulting Services
561110: Office Administrative Services
541618: Other Management Consulting Services
611430: Professional and Management Development Training
561920: Convention & Trade Show Organizers
541511: Custom Computer Programming Services
611420: Computer Training (Software application training, systems training, computerized business systems, etc.)

Featured Clients

Business & Administrative
- Administrative & operational support
- Records & document management
- Technical writing & SOP development
- Front & back office process improvement
- Data entry & workflow automation

IT Services & Solutions
- System administration & automation
- Cyber Security support services
- Web application & database development
- Cloud- and AI-enabled solutions

Project Management
- Full lifecycle project and program management
- Strategic planning and stakeholder engagement
- Acquisition support and logistics
- Event planning and vendor coordination

Differentiators

Tailored, Holistic Support That Feels Like a True Partnership
Our clients view us as more than just consultants; we operate as their trusted partners. Whether delivering **off-the-shelf solutions or fully customized systems**, we tailor every engagement to meet the specific needs of the project while aligning with the organization's structure, budget, goals, and culture. We take a holistic approach, considering upstream and downstream impacts to ensure our solutions support long-term success and integrate seamlessly. With dedicated points of contact and flexible communication styles, our delivery is responsive, collaborative, and built around each client's preferred way of working.

Efficiency Through Technology
We help clients increase efficiency by optimizing the technology they already use. Our primary focus is on customizing platforms like **Microsoft 365 and Oracle APEX** to streamline workflows, manage data, and reduce overhead. When needed, we also recommend and implement new tools, including AI-driven solutions, that align with client goals. We always embed cybersecurity best practices into every solution to ensure security and usability go hand in hand.

Built for Continuous Improvement
We believe in ongoing improvement; our work doesn't stop at implementation. As a trusted partner, we provide continued support tailored to each client, with a focus on regularly evaluating how our services, tools, and strategies can enhance efficiency, quality, and performance. Whether optimizing existing systems or identifying new technologies, we stay **committed to helping clients save time, money, and resources.**

Team Certifications & Credentials

- Lean Six Sigma Certifications
- Project Management Professional (PMP)
- CompTIA Security+
- CompTIA Cloud+
- CompTIA A+

- Top Secret with SCI Clearance
- SCRUM Master
- CompTIA Project+
- Oracle APEX Professional
- John Maxwell Leadership Coach

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Past Performance

Current and Past Services

Business POC

👤 Billie Welchman

📞 Phone: (813) 382-4618

✉️ info@coresolutionsgrp.com

UEI: UL8LNGZ3T358

CAGE: 9BX72

DUNS: 118582987

VEHICLE: P-CARD, WAWF/PIEE

PSC Codes:

D308 – IT and Telecom - Programming

D310 – IT and Telecom - Cyber-Related IT Services

Q602 – Service - Medical Records

Q802 – Service - Clerical Medical Support

R408 – Support - Professional: Program Management/Support

R410 – Support - Professional: Program Evaluation/Review/Development

R421 – Support - Professional: Technical Assistance

R616 – Support - Administrative: Physical Records Management Services

R702 – Support - Management: Data Collection

R703 – Support - Management: Data Analysis

R706 – Support - Management: Logistics Support

U099 – Education/Training - Other

Certifications:

EDWOSB/WOSB
(Economically Disadvantaged Owned Small Business)

MSEC
(Military Spouse-Owned Enterprise Certification)

IT and Cyber Security Consulting
Paragon Cyber Solutions/Special Operations Command
1/ 20/2025-Present

We provide consulting and support services specializing in Cyber Security, Database Management, and Oracle Engineered Systems. Our expertise supports Paragon Cyber Solutions and SOCOM with secure, efficient, and scalable technology solutions.

Project Management and Process Optimization
Corporate Client - Global Ascent Consulting Corp.
4/25/2024-Present

Perform comprehensive project management and business optimization services, seamlessly integrating project planning, resource management, communication management, technology, and quality management into their corporate and government operations. From progress tracking to streamlining workflows and generating reports. Leveraging our expertise in process optimization, we refined existing procedures and developed ISO 9001-compliant standard operating procedures (SOPs).

Event Planning/Coordination
6th Contracting Squadron, MacDill AFB
10/23/2023-10/23/2028

Provide project management, event planning, and coordination support in collaboration with Get It Done Solutions on BPA for various event planning requirements as requested by 6th Contracting Squadron at MacDill AFB. Scope of BPA's includes the scheduling/reserving/furnishing of conference, meeting, reception, and breakout spaces; lodging accommodations; travel arrangements; guest speakers and trainers; support for training sessions; A/V equipment and technical assistance; court reporting and translation services; coaching services; and other relevant incidental services.

GovCon Core Apps - Oracle Web Application
Small Business Industry
11/1/2023-Present

Designed and developed GovCon Core Apps, a secure, Oracle APEX web application built specifically for small businesses pursuing government contracts. The platform delivers powerful market analysis capabilities, including data visualizations, procurement trend tracking, and agency research tools. Our team embedded cybersecurity best practices throughout the application, from user access controls to data protection protocols. The system features flexible licensing and integration options, enabling deployment within other companies' environments while maintaining security, scalability, and usability.

Oracle Application Consulting
Wyoming Army National Guard (WYARNG)
2/1/2023-12/31/2023

Supported the Wyoming Army National Guard by providing assistance with optimizing and securing their Oracle APEX applications used for HR, finance, and award management. We helped to resolve backend logic issues, automated key workflows, and implemented HIPAA- and STIG-compliant security protocols to protect sensitive personnel data. Our team also trained Service Members in secure system maintenance and APEX development, strengthening internal capacity.