

# **Core Solutions Group, LLC**

Headquarters: 9215 European Olive Way, Riverview, FL 33578

www.coresolutionsgrp.com

## Capability Statement

Core Solutions Group, LLC has over 35 years of combined experience supporting State and Federal Government agencies. We save our clients **up to 25%** in time, money, and resources by streamlining processes and optimizing operations. Our holistic approach ensures all factors are considered, delivering **comprehensive tailored solutions**, allowing agencies to operate more efficiently. At Core, we help our clients do MORE with less.

#### **Business POC**



Billie Welchman



Phone: (813) 382-4618



info@coresolutionsgrp.com

#### **NAICS Codes:**

**541611: (Primary)** Administrative Management Consulting Services **561110:** Office Administrative

Services

**541618:** Other Management

Consulting Services

**611430:** Professional and Management Development

Training

561920: Convention & Trade Show

Organizers

**541511:** Custom Computer Programming Services **611420:** Computer Training (Software application training, systems training, computerized

business systems, etc.)

#### **Featured Clients**













- Front and Back Office Administration
- Records Management
- Data Entry
- Technical Writing



- System Administration & Automation
- Web Application Development
- Database Design & Management
- Cloud Computing



- Event Planning & Coordination
- Project Management
- Event Logistics
- Vendor Negotiation & Coordination

## **Differentiators**

**Process Optimization:** We identify areas of inefficiency within workflows and implement streamlined processes that enhance productivity and reduce waste utilizing Lean Six Sigma methods. Additionally, we ensure that Standard Operating Procedures (SOPs) are consistently updated to align with these changes.

**Tailored Solutions:** Our services are customized to meet the specific needs of each client. We understand that every organization and project is unique, and we adapt our services to ensure a perfect fit.

**Holistic Support:** We go beyond addressing immediate issues by taking a holistic approach. We consider not only the current situation but also long-term goals of the project, fostering comprehensive and sustainable solutions.

**Efficiency Through Technology:** Streamlining administrative and event planning tasks, we leverage Microsoft tools to save time and resources. Proficient across Oracle Solaris, Database 19C, Windows, SQL Servers, VMware, and scripting languages, we ensure robust IT operations. Our expertise extends from VMware, HPUX, Red Hat Linux, to Windows Server, offering versatile support for clients' IT infrastructures.

Continuous Improvement: We believe in ongoing improvement. As your partner, we regularly evaluate our services to identify areas where we can further enhance efficiency and quality. Continuing our mission to save our clients time, money and resources.

## **Team Certifications & Credentials**

- Lean Six Sigma Certification
  - Black, Green, and Yellow Belts
- CompTIA Security+
- CompTIA Cloud+
- CompTIA A+

- Top Secret with SCI Clearance
- SCRUM Master
- Prince 2 Project Manager
- DISC Certified
- John Maxwell Leadership Coach



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## Past Performance

## **Business POC**

Billie Welchman

Phone: (813) 382-4618

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UEI: UL8LNGZ3T358

CAGE: 9BX72

**DUNS:** 118582987

**VEHICLE:** P-CARD, WAWF/PIEE

#### **PSC Codes:**

D308 - IT and Telecom -**Programming** 

D310 - IT and Telecom - Cyber-**Related IT Services** 

Q602 - Service - Medical Records

**Q802** – Service - Clerical Medical

Support

R408 - Support - Professional: Program Management/Support **R410** – Support - Professional:

Program

Evaluation/Review/Development **R421** – Support - Professional:

**Technical Assistance** 

**R616** – Support - Administrative: Physical Records Management Services

R702 - Support - Management: Data Collection

R703 - Support - Management: Data Analysis

R706 – Support - Management:

**Logistics Support** 

U099 - Education/Training - Other

#### **Certifications:**

#### **EDWOSB/WOSB**

(Economically Disadvantaged Owned Small Business)

(Military Spouse-Owned Enterprise

Certification)







## **Current and Past Services**

### **IT and Cyber Security Consulting**

Paragon Cyber Solutions/Special Operations Command

1/ 20/2025-Present

We provide consulting and support services specializing in Cyber Security, Database Management, and Oracle Engineered Systems. Our expertise supports Paragon Cyber Solutions and SOCOM with secure, efficient, and scalable technology solutions.

#### **Project Management and Process Optimization Corporate Client - Global Ascent Consulting Corp.**

4/25/2024-Present

Perform comprehensive project management and business optimization services, seamlessly integrating project planning, resource management, communication management, and quality management into their corporate and government operations. From progress tracking to streamlining workflows and generating reports. Leveraging our expertise in process optimization, we refined existing procedures and developed ISO 9001-compliant standard operating procedures (SOPs).

#### **Event Planning/Coordination** 6th Contracting Squadron, MacDill AFB 10/23/2023-10/23/2028

Provide event planning and coordination support in collaboration with Get It Done Solutions on BPA for various event planning requirements as requested by 6th Contracting Squadron at MacDill AFB. Scope of BPA's includes the scheduling/reserving/furnishing of conference, meeting, reception, and breakout spaces; lodging accommodations; travel arrangements; guest speakers and trainers; support for training sessions; A/V equipment and technical assistance; court reporting and translation services; coaching services; and other relevant incidental services.

### **GovCon Core Apps - Oracle Web Application Small Business Industry**

11/1/2023-Present

Built GovCon Core Apps, an Oracle APEX web application. Our solution is tailored for small businesses in government contracting, offering powerful market analysis tools like advanced data visualization, comprehensive agency directories, and procurement trend identification. Ability to integrate with other platforms for cross-platform accessibility. With flexible licensing options, our platform can be seamlessly integrated with other companies, amplifying its utility and versatility.

#### **Oracle Application Consulting**

Wyoming Army National Guard (WYARNG) 2/1/2023-12/31/2023

Support the Wyoming Military Department by providing assistance with Oracle APEX applications, in the areas of Human Resource (HR) business logic, workflow optimization, troubleshooting HR reports, educating on APEX capabilities for award management, and database management. Provided assistance and training to Service Members in the creation and maintenance of automated systems, as well as in the development of new systems.