



HUNTINGTON MANAGEMENT

Founded in 2007, Huntington Management is a private investment firm that invests its own capital. The team has invested together for over two decades with a diverse and successful history investing in the global public and private markets, across different industries, company sizes, and capital structures.

We seek to acquire or invest directly in lower middle market companies by partnering with business owners and management teams to help them achieve their long-term goals. As a trusted partner investing family capital, we are uniquely able to offer an alternative approach to traditional buyers.

WHY HUNTINGTON MANAGEMENT?

- Long-term investment horizon with a goal of creating enduring business value
- Committed and patient approach to our investments
- Value-added partner that provides strategic and execution support
- Efficient decision making from an experienced team
- Flexible approach with terms and structure to meet the unique needs of each investment
- Genuine willingness to partner with all stakeholders to preserve an owner's legacy
- Capital available for further growth investments

COMPANY CRITERIA

Headquartered in North America \$1M to \$10M EBITDA

PRIMARY INDUSTRIES OF FOCUS

We are industry agnostic but focus on established and proven businesses within the following areas

Business Services	Industrial Products and Services	Value-added Distribution
Niche Manufacturing	Healthcare Products and Services	Aerospace/Defense
Professional Branded Products	Engineered Products or Components	Essential Services

COMPANY CHARACTERISTICS

- Compelling and distinct customer value proposition
- Defensible market position
- Excellent long-term customer relationships characterized by high retention
- Stable and growing end market demand within an attractive industry
- Demonstrated history of positive cash generation and profitability
- Committed and experienced management team with high integrity

INVESTMENT TYPES

Partial or full liquidity for families and business owners	Management buyouts	Recapitalizations
Opportunistic preferred or subordinated debt structures	Growth equity	Corporate divestitures
Co-investments with independent sponsors or private equity firms		

PRIMARY CONTACT

Damon McLaughlin, Managing Partner, damon@huntingtonmgmt.com, (312) 855-4432