



Career Opportunity Professional Turf Technical Sales Representative

Halifax Seed Company is Canada's oldest continuously operating family run seed business. Started in 1866, Halifax Seed has grown to be a leading supplier of horticulture products in Atlantic Canada. We strive to provide great customer service and technical support to all customers in the markets we serve.

Are you passionate about turf management and enjoy making and maintaining customer relationships?

Halifax Seed is searching for a talented individual looking to engage their skills on our Sales Team as a Professional Turf Representative.

If you love working in a fast-paced environment for a family owned, maritime business, this is the position for you! As a member of the Halifax Seed Team you will provide expert level technical and sales support to our Atlantic Canadian customers. Halifax Seed prides itself and its team members on being solution oriented and supporting the turf and green industries. You will provide guidance and advice to customers based on their needs, while representing a variety of product classes. Your experience in the industry will provide you with a unique insight to the special set of growing challenges our customers face on the Canadian East Coast, early freeze, winter rains, and drought-ridden summers; your experience will help guide professional turf growers across the Maritimes!

Your main roles will include working to understand customers' product requirements on a seasonal basis, diagnose and solve turf and soil issues while building relationships with clients that focus on right products, right time, right place.

Why Choose Halifax Seed?

We are an industry leader in Atlantic Canada for professional turf & horticulture products. Open year round, our staff are highly qualified and dedicated to offering exceptional customer service while working in a team environment. Halifax Seed offers an excellent benefits package to help support staff and their families.

Qualifications & Skills:

- Professional turf management experience in the fields of golf, sod growing or professional maintenance
- Turf Management designation or accreditation (considered an asset)
- Valid driver's license as travel is required
- Enthusiastic individual with excellent communication skills
- Detail Oriented
- Team Player
- Ability and willingness to learn and multi-task
- Flexibility in rapidly changing environment

To learn more about the opportunity and apply please forward letter of interest and resume to steve.tober@halifaxseed.ca

We thank all of those who apply, however only those applicants who have been selected for an interview will be contacted.