

# Resume Bob Greco

Bob is a Managing Director at BKH, LLC with more than 30 years of progressively responsible executive leadership experience managing and directing companies. He has managed operations through startup, growth and turnaround modes, in industries that include service, manufacturing and construction.

Bob's expertise allows him to quickly assess a company and its personnel, and then formulate and execute strategic plans for special projects, financial related matters, productivity growth issues, profitability concerns and improvements to shareholder value and liquidity.

Prior to forming BKH, Bob operated his own consulting firm, Cogent Solutions, which focused on providing clients with financial services, operations support, real estate investment advice, as well as government contracting and cost accounting support. Bob provides financial and operational consulting initiatives and creates business and strategic plans with clear long and short-term goals. He designs and implements proactive action plans to address specific financial and operational initiatives.

Bob has served as a chief executive, operating, and financial officer in a variety of industries and entrepreneurial ventures. He has the skills necessary to provide focused leadership with outside-the-box thinking and ingenuity. Bob also has past public accounting experience having been associated with Deloitte and Touche for more than eight years as an audit manager servicing a host of public and private companies.

Bob holds a Bachelor of Science in Accounting from West Virginia University, where he graduated Cum Laude. He subsequently obtained designation as a Certified Public Accountant.

## Areas of Experience

### Industry

- Government contracting
- Professional and commercial services
- Construction
- Manufacturing
- Financial Services

### Functional

- Government contract accounting/pricing
- Program and project management
- Cost/pricing analysis
- FAR/CAS consultation
- Compliance assessment
- Disclosure statement preparation
- Indirect rate calculations
- Forward pricing rate proposals
- Cost impacts

### Functional (cont.)

- Incurred cost submissions
- Business process re-engineering
- Financial reporting
- Budget and forecasting
- Internal control reviews
- Revenue recognition analysis

### Education

- B.S. in Business Administration,  
West Virginia University

### Memberships

- NJ State Society of CPA's