Specified Service Businesses		
Profession	Includes (and similar professionals)	Does NOT Include
Health	Medical services provided by individuals such as: Physicians Pharmacists Nurses Dentists Veterinarians Physical Therapists Psychologists	Services not directly related to medical services field, even if may relate to health of service recipient Health clubs or spas Payment processing Research, testing, manufacturing, & sale of pharmaceuticals or medical devices Most assisted living facilities Most surgical centers
Law	Lawyers Paralegals Legal Arbitrators Mediators	Services that do not require skills unique to field of Printers Delivery services Stenography services
Accounting Actuarial	Accountants Enrolled Agents Return Preparers Financial Auditors Actuarials	
Science		
Performing Arts	Individuals who participate in the creation of performing arts, such as: Actors Directors Singers Musicians Entertainers Production companies	Services not requiring skills unique to the creation of performing arts Maintenance & operation of equipment or facilities Broadcasting or disseminating video or audio
Consulting	Provision of professional advice and counsel to clients to assist in achieving goals and solving problems Lobbyists and similar professionals Anyone paid solely for their advice	Services other than advice and counsel Sales or economically similar services Training or education courses Advice offered with other services if no separate payment for the consulting services Advice offered by a building contractor as part of other services provided Architecture Engineering Assessment of client's needs as part of a sale Staffing firms
Athletics	Athletes who participate in athletic competition Coaches who participate in athletic competition Managers who participate in athletic competition Team owners	Services provided by those who do NOT participate in athletic competition Services not requiring skills unique to athletic competition Maintenance & operation of facilities Broadcasting or disseminating video or audio
Principle asset	is reputation or skill ONLY these 3 things: 1. Receiving income for endorsing products or services 2. Receiving income for use of image, likeness, name, signature, voice, trademark, or other symbols associated with the individual's identity 3. Receiving income for appearing at an event or on radio, TV, or another media format	Engineering Architecture Agricultural or horticultural cooperatives

©Brass Tax Presentations 11.28.19

Profession	Includes (and similar professionals)	Does NOT Include
Financial	Managing wealth	Taking deposits
Services	Advertising with respect to finances	Making loans
Scivices	Developing retirement plans	Franchisors, even of financial services firms
	Developing wealth transition plans	Tranchisors, even of infancial services firms
	Advisory or similar services regarding valuations,	
	mergers, acquisitions, dispositions, & restructurings	
	Raising financial capital by underwriting	
	Acting as clients' agent in issuance of securities	
	Financial Advisors	
	Investment Bankers	
	Wealth Planners	
	Retirement Advisors	
	Arranging lending transactions (loan broker)	
	Designing a personal budget to assist client in	
	monitoring the client's financial situation	
D	Adopting investment strategies tailored to clients' needs	Deal colors and the deal of th
Brokerage	Person who arranges transactions between a buyer	Real estate agents/brokers
Services	and a seller with respect to securities	Insurance agents/brokers
	Stock brokers	Divertile and a second
nvesting &	Providing investing, asset management, or investment	Directly managing real property
Investment	management services, including advice	
ivianagement	Providing advice with respect to buying and selling	
Fue din e	investments	
Trading	Trading in securities, commodities, or partnership	
Dardina in	interests, whether for own account or for others	Convices to originate a lean are not treated as the
Dealing in Securities	Regularly purchasing securities from & selling securities	Services to originate a loan are not treated as the
Securities	to customers in ordinary course of trade or business	purchase of a security from the borrower
	Regularly offering to enter into, assume, offset, assign,	
	or otherwise terminate positions in securities with	
D I'	customers in ordinary course of trade or business	Color and larger from a difficult color
Dealing in	Regularly purchasing commodities from and selling	Gains and losses from qualified active sales
Commodities	commodities to customers	Taxpayer, such as manufacturer or farmer, who
	Regularly offering to enter into, assume, offset, assign,	engages in hedging transactions as part of their
	or otherwise terminate positions in commodities	trade or business
	with customers in ordinary course of trade or business	
Dealing in	Regularly purchasing partnership interests from and	
Partnership	selling them to customers	
Interests	Regularly offering to enter into, assume, offset, assign,	
	or otherwise terminate positions in partnership	
	interests with customers	
Anti-abuse ru	lle for services or property provided to SSB	
	SSB includes any trade or business:	
	·If there is ≥50% common ownership of two or more	
	trades or businesses (including lineal related parties) AND	
	·Business provides ≥80% of its property or services to	
	the commonly owned SSB	
	In addition, if the non-SSB provides < 80% of its	BRASS AA Presentations
	property or services to the commonly owned SSB,	presentation
	then that portion of the income is treated as SSBI	

©Brass Tax Presentations www.BrassTax.com

Education@BrassTax.com