

# SMALL BUSINESSINVESTMENT PROGRAM

The Small Business Investment program has two (2) different financial reimbursementassistance grants that will be available to <u>entrepreneurs or small</u> <u>business owners.</u>

The **Small Business Investment Program** offers two grant opportunities and they are thefollowing:

- Commercial Façade Improvement Grant
- Rent Subsidy Grant

The eligible small businesses must be willing to open or expand within the City of San BenitoCity Limits.

GOALS: The goals of the Small Business Investment Program are to:

- Encourage business investment and activity within the City of San Benito city limits;
- Increase the city's sales tax base;
- Create opportunities for residents to show local;
- Reduce leakage of dollars to neighboring communities;
- Economically activate business properties;
- Encourage property investment that directly relates to improving the aesthetics ofbuilding and places in the designated/eligible areas of San Benito, TX;
- Expand business and employment opportunities in existing and deterioratedstructures;
- Enhance the visitors experience within our city attractions;
- Help new and existing businesses succeed by enhancing their curb appeal; and
- Increase commercial property values.

The Small Business Investment Program is funded on a yearly basis by the San Benito EDCand availability is subject to funding. For Fiscal Year, starting Oct. 1 and ending Sept. 30, the San Benito EDC has allocated a total amount of \$76,000 for **both** grants.

# Small Business Investment Program COMMERCIAL FAÇADE GRANT GUIDELINES

# **OVERVIEW**

The San Benito Economic Development Corporation (San Benito EDC) Commercial Façade Grant Program is an opportunity for the San Benito EDC to assist businesses in making storefront improvements, promote revitalization, support local businesses, and encourage new business startup. These guidelines are provided toassist applicants in understanding the types of improvements that the San Benito EDC desires to support. Priority will be given to projects that address the following goals:

- Improve the condition and appearance of the building's façade (storefront) and othersite elements visible from the public right-of-way (roadway).
- Promote collaboration between businesses to attract additional tenants and investment in San Benito, TX
- Rehabilitate commercial buildings to be attractive and compatible with their surroundings.
- Create functional and safe buildings, while improving customer access.
- Eliminate building elements that convey a sense of neglect, disrepair, or abandonment.
- Restoration of storefronts to their original historic status/design.

# FUNDING & ELIGIBILITY

The San Benito EDC offers a fifty percent (50%) reimbursement grant for eligible businesses that are located within the San Benito city limits to be used to improve the appearance of their building and business site.

Grant amounts are as follows:

Façade grants (front / entrance area of building) are available up to \$10,000 (\$20,000+ totalproject).

Sign only grants are available up to \$1,500 (\$1,000+ total project).

Paint only grants are available up to \$5,000 (\$10,000+ total project).

Properties may receive multiple awards, however, regardless of applicant (tenant or propertyowner), single-tenant buildings are limited to \$10,000 per property over five

years while multi-tenant properties are limited to \$20,000 per year, up to \$100,000 per property over fiveyears.

Applicant shall remain open for business for the entire grant period of six (6) months. In theevent the business closes the applicant will be required to reimburse the San Benito EDC any amount that has been distributed and will be ineligible for any future grant funding that the San Benito EDC may offer.

Applicants must be current on personal and business property taxes and sales tax payments. When the applicant is not the property owner, the property owner must be currenton personal and business property tax payments.

Buildings must have commercial use as their primary purpose (such as, but not limited to: retail, services, restaurant, cultural venue, professional offices, and manufacturing). Mix- use buildings are eligible as long as the ground floor is over fifty percent (50%) commercial use. Residential, assisted living, child and adult daycares, and nursing homes are not eligible.

Home based businesses or vendors operating inside another business are NOT eligible for the Commercial Façade Grant.

In order to avoid a conflict of interest or perception of it the property owner/landlord should not be a family relative to the business owner/tenant that will occupy/lease the property.

Property owner or tenants may apply for the grant. When the applicant is not the property owner, the property owner must provide written consent with the application. Tenants mustalso include a copy of their lease terms. Proof of ownership is required.

Vacant property applicants are encouraged to secure a tenant prior to executing the Grant Agreement, unless the property owner is intending to reinstate business activity at the location.

The following expenses **ARE NOT** eligible:

- New construction
- Full roof replacement
- Architectural fees
- Engineering fees
- Contractor administration fees
- Self-contracted labor

- Projects to correct violations
- Projects started prior to grant award
- Projects or repairs that are coveredby insurance
- Interior Renovations labor, equipment or materials purchased outside the UnitedStates.

## **GUIDELINES**

Structural Integrity - The applicant must be able to demonstrate that the building is structurally sound.

Compliance with Codes - All proposed improvements must adhere to San Benito zoning ordinances and building codes, along with all applicable local, state, and federal regulatoryrestrictions.

Respect for Original Design - Improvements are encouraged to respect the original design of the building, including the original style, form, and materials.

Respect for Surrounding Buildings - Improvements are encouraged to collaborate with the design of the surrounding buildings to provide a cohesive appearance.

Building scale - Improvements are encouraged to be compatible in scale and proportion withsurrounding buildings/structures. Larger or smaller scale buildings/structures may be integrated with opposing scale buildings/structures using creative architectural design.

Pedestrian safety - Improvements must make pedestrian safety a top priority.

Multiple Tenant Buildings - Individual storefronts within one building are encouraged to retaintheir individuality while retaining a cohesive appearance with fellow tenants.

Color schemes and materials - Colors should be complementary to the building and its surroundings. Quality materials are often most aesthetically appealing when left in their natural state (such as unpainted brick work). The colors in the brick or stone are an excellentstarting point for the color scheme of the façade. Vibrant or bold colors are often used to focus attention to portions of the property that are essential to the business (such as signage,entrance, merchandise displays). Less intense, or natural colors, make excellent backgrounds. Avoid proposals that include fluorescent or intense colors that are an extreme contrast to surrounding buildings, which may be deemed inappropriate for the architecturaldesign and cohesiveness of the area.

Awnings - Awnings are encouraged to promote individuality of the business, provide pedestrian shelter, and protect the storefront from the elements. Please contact San BenitoCode Enforcement for awning requirements.

Historical evaluation - Many buildings in downtown San Benito are of historical significance. When applicable, improvements will be submitted to the Texas Historical Commission for evaluation.

Texas Department of Transportation evaluation - Buildings along state Highways must adhere to Texas Department of Transportation (TxDOT) regulations. When applicable, improvements will be submitted to TxDOT for evaluation.

# **INELIGIBLE BUSINESSES**

Projects located on illegally obtained property, illegally used property per the City's zoning ordinances, or properties used for anything beyond that which it is approved by the City's Planning & Zoning Board ARE NOT eligible.

Faith based organizations whose building is primarily used for religious activities such as worship, religious instruction, or conversion ARE NOT eligible.

The following types of businesses **ARE NOT** eligible:

- Adult entertainmentorientedbusinesses
- Automotive sales
- Banking institutions

- Insurance Companies
- Check cashing stores
- Payday loan stores
- Nursing homes

- Assisted living facilities
- Child and Adult Day Care centers
- Entertainment/event centers orparty halls
- Non-profit organizations
- Corporate or Chain Retail Shops
- Corporate or Chain Restaurants
- Franchise Retail Stores or FastFoodRestaurants
- Schools/Trainings Facilities

# **INELIGIBLE PROPERTIES**

- Tax delinquent properties
- Property whose owner has any other tax delinquent property in the City of SanBenito
- Property in litigation
- Property in condemnation, receivership, or foreclosure
- Exclusively residential developments

The following items are **required** with your application. Please remember that detailed documents show a stronger impact in concept and provide greater explanation of the project.

• Applicant/Business owner must coordinate with the City of San Benito-Code Enforcement Department to determine space use, restoration requirements, renovation limitations, zoning, and obtain necessary licenses and permits for the use of the business location/property;

Must provide proof of licenses and permits that have been issued by the Cityof San Benito for the business to open and operate;

 Arrange a meeting with a business advisor from either the Small Business Development Center (SBDC) or UTRGV Entrepreneurship and Commercialization Center to establish or review a Business Plan Summaryand a One Year Business Pro Forma;

Must provide a Business Plan Executive Summary (minimum of 3 to 5pages);

Must provide One (1) Year Operating Pro Forma;

 Applicants/Business owner must provide proof of quarterly sales tax reportingas part of the application process and periodically for the time period of the grant;

If the business does not report sales tax, the business will not be eligible.

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- Must provide proof the business has a Texas Comptrollers Sales Tax Permit;
- Previous two years of business tax returns if an existing business or previoustwo years of personal tax returns for new businesses;
- Assumed Name Certificate/Doing Business As (DBA) certificate or proof that business has filed with the county and state;

- An executed 2 year lease agreement. The dollar per square foot of the spaceshould fall within fair market value and should be disclosed on the lease agreement;
- Tenants only: Letter from property owner authorizing the implementation of the project;
- If the owner is the applicant he/she must provide prove of ownership;
- Detailed scope of work: must outline all proposed work/renovations includingmaterials, location of work, size of work area;
- Formal cost estimate from at least 3 bidders. Cost estimates must includelabor and materials;
- Attach current photographs of the project site;
- Photos of renderings with clear notation illustrating the areas/features to beimproved. Items to remember: neighboring businesses and parking;
- Proof of financial ability to execute the project. Examples: bank statement or letter from financial institution that guarantees funding for your project via ownaccount, loan, or a mix;

The San Benito EDC reserves the right to request additional information to evaluate beyond that which is requested on the grant application.

## **GRANT AGREEMENTS / AWARDS**

Applicants must have a signed Grant Agreement with the San Benito EDC prior to entering into any contracts, purchasing materials, or executing activities outlined in the proposed improvement project.

Funds spent prior to execution of the Grant Agreement by both parties are not eligible forreimbursement.

Reimbursements will be made within 30 calendar days from when a reimbursement request is submitted to the San Benito EDC with required documentation.

The project shall be completed within six (6) months of the date the Grant Agreement is fully executed.

Amendments to the San Benito EDC funded portion of the scope of the project may not be amended without San Benito EDC approval. **Grant amounts may not be increasedafter the Grant Agreement is executed.** 

If the award grantee fails to be incompliance with the grant agreement stipulations/requirements, the SBEDC reserves the right to negate/rescind the award and redistribute those funds.

If awarded an agreement will need to be signed that stipulates a guarantee that theSan Benito EDC will have a method to recover any funds from the grantee if it fails to meet the requirements of the grant.

Project scope eliminations may be presented for evaluation and possible approval. Theoutcome of the evaluation will depend on how the revised scope adheres to the key elements that earned the recipient the grant. When an approved elimination reduces the project budget, the San Benito EDC may need to reduce the grant amount, as the grant cannot exceed fifty percent (50%) of the project.

The grant amount will be based on the lowest cost of three (3) contractor bids submittedby the applicant. The applicant may select the higher bid, but must pay one hundred percent (100%) of the cost difference.

Grant recipients are reimbursed upon satisfactory completion of the entire project. The grant recipient must provide inspection results, project balance sheet, and invoices with proof of payment (front and back of the check, or proof of electronic payment) for expenditures in order to be reimbursed.

Upon failure to execute the project as defined in the Grant Agreement, including amendments, funding may be revoked. Written request for extensions may be granted at the discretion of the San Benito EDC.

Applicants must be willing to agree to maintain the project improvements for a minimum of 10 years for façade projects and 3 years for sign and paint projects.

# **CRITERIA**

- Level of private investment. Applicants providing more than fifty percent (50%)match will have a higher priority.
- Number of years applying without receiving an award.
- Activating a vacant building, or portion of a vacant building.

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• Ability of the project to aesthetically transform the building.

- Impact the improvements will make to downtown.
- Long-term durability and sustainability of the improvements.
- Level of blight and/or risk of deterioration of current building.

# **APPLICATION**

Grant applications will be reviewed on a monthly basis and are due by the last Friday of the month by 12:00 PM. Complete Applications received by the deadline will presented to the EDC Board of Directors for consideration during the following month EDC Board Meeting.

Applicants that have been denied a grant, may resubmit an updated application and be considered for the SBEDC Board the following month. However, do note that the San Benito EDC reserves the right to accept or deny grant applications/requests and changethe grant guidelines at any time.

San Benito EDC reserves the right to request additional information to evaluate beyond that which is requested on the grant application. A good faith effort by the SBEDC staff will be made to notify all interested parties.

Completed Applications are due	Monthly on the last Friday of the month by		
	12:00 PM		
Information Session	One to One session as requested		
Grant application review	Monthly (2 <sup>nd</sup> Thursday of the month after completed application is submitted). i.e if submitted in May, completed application will be reviewed by EDC staff by the 2 <sup>nd</sup> Thursday of June.		
SBEDC Board Consideration & Possible Award	Monthly (4 <sup>th</sup> last Wednesday of the month after the completed application is submitted). i.e if completed application is submitted in May, then the completed application will be reviewed by the EDC Board on the 4 <sup>th</sup> last Wednesday of June.		
Notification of Decision	No later than 10 working days from award by the SBEDC Board and Final City Commission Approval.		
Project start date	No later than forty-five (45) days after the grant agreement is executed.		
Project completion date	No later than six (6) months from the date the Grant Agreement is executed.		

For additional information about the Rent Subsidy Grant, please contact the San Benito Economic Development Corporation via phone (956) 626-1350 and/ or visit the San Benito EDC website at <a href="http://www.sanbenitoedc.us">www.sanbenitoedc.us</a>



# Small Business InvestmentProgram-COMMERCIAL FAÇADE GRANT Application

Type of improvement: 
Building façade 
Signage 
Paint

Applicant must provide the following information for consideration of funding.

Business Name	
	*If applicant is a non-profit, provide non-profit status or
	registration with the Texas Secretary of State.
Federal ID#	
Business Owner(s)	
Business Address	
Mailing Address	
Maining / Marcoo	
Historical or Current building	
Name	
Phone	
Email	
Relationship to Property	Owner  Tenant  Other
	*If applicant is a tenant, please include letter/document from
	property owner authorizing the tenant to implement the
	project/undertake improvements.
Property Owner(s)	
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Building occupancy	□ Single □ Multi
Current use of each level of	Basement Type:   Retail  Service  Professional
the building	Residential  Other
	Street Type:  Retail  Service  Professional  Residential
	Other
	2 <sup>nd</sup> floor Type:  Retail  Service  Professional  Residential
	Other

	3 <sup>rd</sup> floor Type:  □ Retail  □ Service  □ Professional  □ Residential  □ Other
San Benito zoning Designation	
Date business was established in San Benito	
Date business was established at current Address	
Type of business	
Are property taxes current?	
Are sales tax submissions current?	□Yes □ No
Is property located in Downtown San Benito (see guidelines)	□ Yes □ No
Are there outstanding code violations against the property?	□Yes □ No
Is the property occupied?	
	*If no: will the renovations reactivate the building? □ Yes □ No
	Proposed/secured tenants:
Does property owner or	
landlord have a business or family relationship to the business owner that will occupy the property?	Please Explain:
Estimated Cost of Project	
Amount of funding request	*Maximum of up to 50% of the lowest bid, not to exceed the amount specified in the Guidelines for the type of improvement.
Briefly describe the project	

Monthly Rent Amount			
	Starting	Ending	
Term of lease	Lease Date:	Lease Date:	
Square Footage of Leased			
Space			
Price per Square Foot			

# Incomplete applications without the required documents will not be accepted.NOTE: ALL DOCUMENTS WILL BE KEPT CONFIDENTIAL

By signing below, I acknowledge that I fully understand the Commercial Façade Grant Program Guidelines. I intend to use this grant program for the renovations detailed in this Application. I have not received, nor will I receive, insurance monies for this project.

If the award grantee fails to be in compliance with the grant agreement stipulations/requirements, the SBEDC reserves the right to negate/rescind the award and redistribute those funds.

I understand that if I am awarded a Commercial Façade Grant by the San Benito Economic Development Corporation, any deviation from the approved project mayresult in partial or total withdrawal of the grant monies.

If the improvements are altered for any reason within ten (10) years for façade projects, or three (3) years for sign and paint projects, from the finish of construction, I may be required to reimburse the San Benito Economic Development Corporation immediately for the full amount of the grant monies received.

APPLICANT

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