

BUYER PRE-QUALIFICATION QUESTIONNAIRE

(Must be complete 100% to be accepted)

email completed questionnaire with copy of corporate certificate to info@theencorecompany.com

QUESTIONNAIRE FORMAT MUST NOT BE CHANGED , WE WILL NOT ACCEPT ANY OTHER FORMAT THAN OURS.

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1. Company registered name: _____

2. Trading name: _____

3. Company registration number: _____

4. Copy of Company Certificate: *(email a copy of the corporate certificate with the questionnaire)*

5. Company registered address: _____

6. Buyer's name: _____

7. Buyer's Corporate email: _____

8. Are you as the Buyer the majority stockholder in the company with at least 51% of the shares: Yes ☐ No ☐

9. If you answered no to question 8, provide the names and corporate emails of the other Partners / decision makers necessary to add up to 51% of the shares of the company:

Name: _____

Corporate email: _____

Shares of stock %: _____

Name: _____

Corporate email: _____

Shares of stock %: _____

10. Will you as the Buyer be able to provide an RWA and SBLC MT-760 or a trusted TSA/TSR required for the trial purchase of the product:

Yes ☐ No ☐

11. Is the intended purchase FOB: Yes ☐ No ☐

12. If you answered Yes to question 11, can you provide a trusted TSA/TSR in either Houston or Rotterdam with prior history for seller verification and acceptance: Yes ☐ No ☐ N/A ☐

FOB Product you want to buy: _____

Trial Quantity: _____

Monthly Quantity: _____

13. If you answered Yes to question 11, Please provide the name of the trusted tank farm any that you will be using in this transaction:

Name of Tank Farm: _____

14. Is the intended purchase CIF: Yes ☐ No ☐

15. If you answered Yes to question 14, will you be able to provide an RWA and SBLC-MT-760 with the approved verbiage that will be shared by the seller for the purchase: Yes ☐ No ☐ N/A ☐

CIF Product you want to buy: _____

Trial Quantity: _____

Monthly Quantity: _____

Shares of stock %: _____

16. Credit rating: _____

(If the Buyer, ultimate holding company or any other company in the group has rating with any recognized credit rating agency please provide details)

17. Tax information:

VAT #: _____

GST #: _____

Corporate: _____

(VAT, GST, or corporate tax id number held in each jurisdiction in which the buyer operates)

18. Contact details of key person with whom you as the Buyer want copied on the transaction correspondence:

Name: _____

Corporate email: _____

Phone number: _____

19. Buyer transaction coordinator information:

Name: _____

Corporate email: _____

Phone number: _____

20. Buyer logistics director or manager information:

Name: _____

Corporate email: _____

Phone number: _____

Important Clarifications:

- *All correspondence for the transaction must originate from corporate emails. No Gmail, Yahoo, etc. will be accepted for official documentation between Buyer and Seller.*
- *Method of payment for logistic related items such as Injection Fees, Tank Extension or Seller Tank Extension etc. will only be accepted by an MT103/ TT.*

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Please comply with the following prior to the onboarding call:

- A. *Email this Questionnaire 100% filled and signed by the Buyer with a copy of the Corporate Certificate to info@theencorecompany.com prior to the 2nd Zoom call -onboarding call.*
- B. *Complete NCNDA sent by seller via DocuSign signed for the Buyer, Buyer Logistic Director, Buyer Transaction coordinator and Seller mandates to sign prior to the Zoom call (onboarding call).*
- C. *Have your trusted TSA with prior history ready to share for review if you are engaging in an FOB transaction.*
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By signing this questionnaire, you as the Buyer are confirming that you understand what is being asked of you and agree to comply with the request to engage in a transaction with the Seller.

(This Questionnaire must be signed by the Buyer Only, no one else).

Buyer signature: _____ Date: __/__/____

Name: _____

Title: _____

QUESTIONNAIRE WILL NOT BE ACCEPTED IF NEXT SECTION IS LEFT BLANK

We required that you provide us the facilitator information bellow that referred you to us:

Company: _____

Name: _____

email: _____

Phone number: _____

END OF DOCUMENT