

**Buyer Prequalification Questionnaire** *(Must be complete 100% to be accepted)*

**QUESTIONNAIRE FORMAT MUST NOT BE CHANGED, WE WILL NOT ACCEPT ANY OTHER FORMAT THAN OURS.**

1. Company registered name: \_\_\_\_\_
2. Trading name: \_\_\_\_\_  
*(If different than registered name)*
3. Company registration number: \_\_\_\_\_
4. Copy of Company Certificate: *(email a copy of the corporate certificate with the questionnaire)*  
**QUESTIONNAIRE WILL NOT BE ACCEPTED WITHOUT IT.**
5. Company registered address: \_\_\_\_\_
6. Buyer's name: \_\_\_\_\_
7. Buyer's Corporate email: \_\_\_\_\_
8. Are you as the Buyer the majority stockholder in the company with at least **51%** of the shares: Yes  No
9. If you answered no to question 8, provide the names and corporate emails of the other Partners / decision makers necessary to add up to **51%** of the shares of the company:

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Shares of stock %: \_\_\_\_\_

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Shares of stock %: \_\_\_\_\_

10. Will you as the Buyer be able to provide an RWA and SBLC MT-760 or a trusted TSA/TSR required for the trial purchase of the product:

Yes  No

11. Is the intended purchase **FOB**: Yes  No

12. If you answered Yes to question 11, can you provide a trusted TSA/TSR in either Houston or Rotterdam with prior history for seller verification and acceptance: Yes  No  N/A

FOB Product you want to buy: \_\_\_\_\_

Trial Quantity: \_\_\_\_\_

Monthly Quantity: \_\_\_\_\_

Price Quoted: \$ \_\_\_\_\_ per MT – BBL – GLN (*circle one*)

13. If you answered Yes to question 11, Please provide the name of the trusted tank farm if any that you will be using in this transaction:

Name of Tank Farm: \_\_\_\_\_

14. Is the intended purchase **CIF**: Yes  No

15. If you answered Yes to question 14, will you be able to provide an RWA and SBLC-MT-760 with the approved verbiage that will be shared by the seller for the purchase: Yes  No  N/A

CIF Product you want to buy: \_\_\_\_\_

Trial Quantity: \_\_\_\_\_

Monthly Quantity: \_\_\_\_\_

Price Quoted: \$ \_\_\_\_\_ per MT – BBL – GLN (*circle one*)

Name of Bank issuing RWA & SBLC MT-760: \_\_\_\_\_

Bank SWIFT code: \_\_\_\_\_

16. Credit rating: \_\_\_\_\_

*(If the Buyer, ultimate holding company or any other company in the group has rating with any recognized credit rating agency please provide details)*

17. Government relationship: Yes  No

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*(if yes, please provide detail information)*

18. Investigations: Yes  No

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*(Has the buyer or its affiliates been cited or investigated by a government agency for non-compliance with any governmental rule or regulation of a material nature in the past 5 years? If yes, provide detailed information)*

19. Tax information:

VAT #: \_\_\_\_\_

GST #: \_\_\_\_\_

Corporate: \_\_\_\_\_

*(VAT, GST, or corporate tax id number held in each jurisdiction in which the buyer operates)*

20. Contact details of key persons with whom you as the Buyer want copied on the transaction correspondence:

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Phone number: \_\_\_\_\_

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Phone number: \_\_\_\_\_

21. Buyer transaction coordinator information:

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Phone number: \_\_\_\_\_

22. Buyer logistics director or manager information:

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Phone number: \_\_\_\_\_

**Important Clarifications:**

- *All correspondence for the transaction must originate from corporate emails. No Gmail, Yahoo, etc. will be accepted for official documentation between Buyer and Seller.*
- *No paymaster agreements for payment of product or Joint Ventures for tank storage with the end Seller will be accepted.*
- *Method of payment for logistic related items such as Injection Fees, Tank Extension or Seller Tank Extension etc. will only be accepted by an MT103/ TT.*

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**Please comply with the following prior to the onboarding call:**

- A. *Email this Questionnaire 100% filled and signed by the Buyer with a copy of the Corporate Certificate to [info@theencorecompany.com](mailto:info@theencorecompany.com) prior to the 2<sup>nd</sup> Zoom call -onboarding call, (link provided on website).*
- B. *Complete NCNDA sent by seller via DocuSign signed for the Buyer, Buyer Logistic Director, Buyer Transaction Coordinator and Seller Mandates to sign prior to the 2<sup>nd</sup> Zoom call (onboarding call).*

C. Have your trusted TSA with prior history ready to share for review if you are engaging in an **FOB** trusted TSA/TSR transaction.

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By signing this questionnaire, you as the Buyer are confirming that you understand what is being asked of you and agree to comply with the request to engage in a transaction with the Seller.

***(This Questionnaire must be signed by the Buyer Only, no one else).***

Buyer signature: \_\_\_\_\_ Date: \_\_\_/\_\_\_/\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

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***Questionnaire will not be accepted if this section is left blank.***

**IT is required that you provide us the facilitator information bellow that referred you to us:**

Company: \_\_\_\_\_

Name: \_\_\_\_\_

email: \_\_\_\_\_

Phone number: \_\_\_\_\_