

Buyer Prequalification Questionnaire *(Must be complete 100% to be accepted)*

email completed questionnaire with copy of corporate certificate to info@theencorecompany.com

QUESTIONNAIRE FORMAT MUST NOT BE CHANGED , WE WILL NOT ACCEPT ANY OTHER FORMAT THAN OURS.

1. Company registered name: _____
2. Trading name: _____
(If different than registered name)
3. Company registration number: _____
4. Copy of Company Certificate: *(email a copy of the corporate certificate with the questionnaire)*
QUESTIONNAIRE WILL NOT BE ACCEPTED WITHOUT IT.
5. Company registered address: _____
6. Buyer's name: _____
7. Buyer's Corporate email: _____
8. Are you as the Buyer the majority stockholder in the company with at least **51%** of the shares: Yes ☐ No ☐
9. If you answered no to question 8, provide the names and corporate emails of the other Partners / decision makers necessary to add up to **51%** of the shares of the company:

Name: _____

Corporate email: _____

Shares of stock %: _____

Name: _____

Corporate email: _____

Shares of stock %: _____

10. Will you as the Buyer be able to provide an RWA and SBLC MT-760 or a trusted TSA/TSR required for the trial purchase of the product:

Yes ☐ No ☐

11. Is the intended purchase **FOB**: Yes ☐ No ☐

12. If you answered Yes to question 11, can you provide a trusted TSA/TSR in either Houston or Rotterdam with prior history for seller verification and acceptance: Yes ☐ No ☐ N/A ☐

FOB Product you want to buy: _____

Trial Quantity: _____

Monthly Quantity: _____

Price Quoted: \$ _____ per MT – BBL – GLN (*circle one*)

13. If you answered Yes to question 11, Please provide the name of the trusted tank farm if any that you will be using in this transaction:

Name of Tank Farm: _____

14. Is the intended purchase **CIF**: Yes ☐ No ☐

15. If you answered Yes to question 14, will you be able to provide an RWA and SBLC-MT-760 with the approved verbiage that will be shared by the seller for the purchase: Yes ☐ No ☐ N/A ☐

CIF Product you want to buy: _____

Trial Quantity: _____

Monthly Quantity: _____

Price Quoted: \$ _____ per MT – BBL – GLN (*circle one*)

Name of Bank issuing RWA & SBLC MT-760: _____

Bank SWIFT code: _____

16. Credit rating: _____

(If the Buyer, ultimate holding company or any other company in the group has rating with any recognized credit rating agency please provide details)

17. Government relationship: Yes ☐ No ☐

(if yes, please provide detail information)

18. Investigations: Yes ☐ No ☐

(Has the buyer or its affiliates been cited or investigated by a government agency for non-compliance with any governmental rule or regulation of a material nature in the past 5 years? If yes, provide detailed information)

19. Tax information:

VAT #: _____

GST #: _____

Corporate: _____

(VAT, GST, or corporate tax id number held in each jurisdiction in which the buyer operates)

20. Contact details of key persons with whom you as the Buyer want copied on the transaction correspondence:

Name: _____

Corporate email: _____

Phone number: _____

Name: _____

Corporate email: _____

Phone number: _____

21. Buyer transaction coordinator information:

Name: _____

Corporate email: _____

Phone number: _____

22. Buyer logistics director or manager information:

Name: _____

Corporate email: _____

Phone number: _____

Important Clarifications:

- *All correspondence for the transaction must originate from corporate emails. No Gmail, Yahoo, etc. will be accepted for official documentation between Buyer and Seller.*
- *No paymaster agreements for payment of product or Joint Ventures for tank storage with the end Seller will be accepted.*
- *Method of payment for logistic related items such as Injection Fees, Tank Extension or Seller Tank Extension etc. will only be accepted by an MT103/ TT.*

Please comply with the following prior to the onboarding call:

- A. Email this Questionnaire 100% filled and signed by the Buyer with a copy of the Corporate Certificate to info@theencorecompany.com prior to the 2nd Zoom call -onboarding call, (link provided on website).
- B. Complete NCNDA sent by seller via DocuSign signed for the Buyer, Buyer Logistic Director, Buyer Transaction Coordinator and Seller Mandates to sign prior to the 2nd Zoom call (onboarding call).

C. Have your trusted TSA with prior history ready to share for review if you are engaging in an **FOB** trusted TSA/TSR transaction.

By signing this questionnaire, you as the Buyer are confirming that you understand what is being asked of you and agree to comply with the request to engage in a transaction with the Seller.

(This Questionnaire must be signed by the Buyer Only, no one else).

Buyer signature: _____ Date: ____/____/____

Name: _____

Title: _____

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Questionnaire will not be accepted if this section is left blank.

We required that you provide us the facilitator information bellow that referred you to us:

Company: _____

Name: _____

email: _____

Phone number: _____

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