



Transformation Execution & Adoption

— Where Strategy Meets Mission.

De-risk transformation. · Accelerate adoption. · Sustain mission delivery.

COMPANY DATA

UEI DA3BGM8639G8
 CAGE 95Q61
 GSA MAS 47QRAA26D0029
 FOUNDED 2016 · S Corporation
 HQ Chicago, IL

PRACTICE AREAS

- Transformation Execution & Adoption
- Leadership Alignment & Advisory
- Workforce Transition & Readiness
- Operating Model & Shared Services
- Governance & Decision Velocity
- Strategic Communications & Engagement

PAST PERFORMANCE

FEDERAL
 DHS / U.S. Customs & Border Protection
 U.S. Postal Service
PUBLIC SECTOR
 Maryland Department of Health
REGULATED ENTERPRISE
 Federal Reserve Bank of Chicago
 Fortune 500 Financial Technology
 Fortune 50 Biopharmaceutical
 Fortune 100 Financial Services

CONTRACT VEHICLES

GSA Multiple Award Schedule

Contract No. 47QRAA26D0029

8(a) Sole-Source (FAR 19.8) up to \$5.5M
 8(a) Competitive
 Subcontracts & Teaming
 Purchase Order

CERTIFICATIONS



SBA 8(a) Program
 Expires 3 Nov 2033



WOSB / EDWOSB
 Expires 19 Nov 2026

NAICS CODES

541611 Management Consulting (Primary)
 541612 HR Consulting
 611430 Management Training
 541618 Other Mgmt Consulting

POINT OF CONTACT

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01 VALUE PROPOSITION — how we serve federal mission

NSP & Company helps federal agencies de-risk transformation and accelerate adoption so modernization, AI integration, restructuring, and operating-model change translate into mission outcomes. We embed senior practitioners alongside federal leaders to coordinate the people, governance, communications, workforce, and adoption work that determines whether transformation gains traction — and sustains.

ALSO DELIVERED AS organizational change management (OCM), training & workforce enablement, stakeholder engagement, governance design, program management (PMO), and strategic communications.

02 CHANGE MOMENTUM INDEX ®

NSP's proprietary diagnostic for transformation execution risk

The Index® addresses the widely cited 70–80% transformation failure challenge by giving sponsors early-warning visibility into execution risk — surfacing misalignment, readiness gaps, resistance, and adoption slowdowns before dashboards turn red, without requiring agencies to replace existing methodologies, program teams, or vendor partners.



Programs that reach sustained **Momentum** are able to meet adoption and execution objectives.

03 WHY NSP & COMPANY

- i Federal transformation pedigree.** Niki St. Pierre — 25+ years of federal and Fortune 500 transformation, including senior change leadership for DHS / CBP C3 and U.S. Postal Service through major federal primes.
- ii Senior practitioner model.** A network of 80+ senior practitioners — many with Big 4 and top-tier consulting backgrounds — enabling rapid mobilization without junior staffing layers, extended ramp-up, or handoff risk.
- iii Proprietary diagnostic insight.** Change Momentum Index® gives leaders early visibility into transformation execution risk before formal program dashboards turn red.
- iv Execution-to-adoption delivery model.** Assess → Align → Activate → Sustain closes the gap between strategy, workforce readiness, and operational adoption.

FEDERAL Access

NSP supports agencies through **GSA MAS, 8(a) sole-source, 8(a) competitive, WOSB / EDWOSB, and subcontracting / teaming** pathways — with company data and capability materials ready for rapid procurement coordination.

04 PROOF POINTS

Fortune 500 Financial

Technology — Connected-Workplace operating model for 14,000+ employees globally — 50% adoption in 3 weeks, \$30M+ in savings, 10-pt engagement lift.

Maryland Department of Health — Change leadership and governance across enterprise transformation at 11 independently operated hospitals & 3,000+ clinical users — sustained care continuity, multi-year engagement through 2026.

Fortune 50 Biopharmaceutical — Org

Excellence strategy refinement and implementation across global R&D transformation and gene-therapy launch governance — 30%+ improvement in cross-functional decision speed; VP alignment within 4 weeks.

Federal Reserve Bank of Chicago — Executive coaching for VP/EVP-level leaders navigating enterprise integration, consolidation, and infrastructure modernization across the Federal Reserve System.

