

# YOUR TRUSTED B2B PARTNER FOR ADVISORY IN STRUCTURING AND SECURITIZATION



### **INTRO**

At Camino Capital Partners, we lead you on a successful journey to access the financial markets across a broad spectrum of securitization and structuring. We offer a one-stop-shop approach in all domains and jurisdictions, providing you with a comprehensive suite of investment vehicles under one roof.

### **MISSION**

Camino Capital Partners is a Swiss-based advisory boutique and service provider that operates globally. Our mission is to offer clients a gateway to best-in-class financial instruments ensuring access to bankable, alternative and digital assets, in the most efficient manner.





### **VALUE PROPOSITION**

Our value proposition ranges from asset-backed products, such as **Actively Managed Certificates** (AMCs), **Credit Linked Notes** (CLNs) and **Tracker Certificates**, to **Exchange Traded Notes & Products** (ETNs/ETPs) and **Fund Solutions**. These being cross-asset/cross-jurisdiction: from Guernsey to the Caymans, Luxembourg to Liechtenstein, the Bahamas to Panama. This enables investment professionals to make all underlyings accessible and investable:

Private Equity, Private Debt, Real Estate, Bankable-, Tangibleand Intangible Assets, even Digital.

### TAILORED SOLUTIONS

Camino Capital Partners plays a crucial role in empowering financial intermediaries including: Family Offices, Asset Managers, Private Debt and Equity Managers, to unlock streamlined market access. This is made achievable by offering a variety of tailor-made investable solutions to bridge the gap between investors and underlying investments, essential for cost optimization and enhancing efficiency.





### **MARKET ACCESSIBILITY**



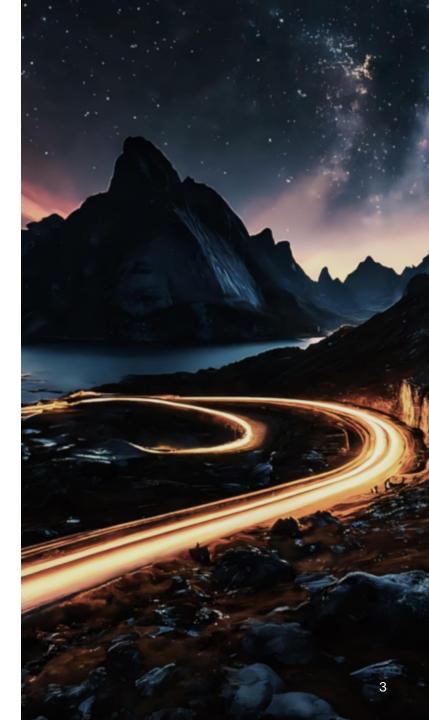
### **BANKABLE ASSETS**

- Equities
- Bonds
- Funds
- Structured Products
- Commodities
- Foreign Exchange



### **ALTERNATIVES**

- Private Equity
- Private Debt
- Real Estate
- Infrastructure
- Fund Feeders
- Art
- Islamic Finance



We also offer Digital Assets



## **CORE PRODUCT OFFERING**



# ACTIVELY MANAGED CERTIFICATES (AMCs)

- Issued via a segregated and ringfenced protected cell of a Guernsey-protected cell company
- White label issuance solution
- Off-balance-sheet solution no bank issuer risk
- Classical basket of assets and underlyings
- Open architecture with a flexible choice of custodians, brokers, and paying agents
- Swiss or international ISIN
- Direct execution (DMA) through the trading platform of the Broker/Custodian
- Unlimited rebalancing
- NAV is calculated and reported to SIX daily
- Institutional/Professional investors only



**CREDIT LINKED NOTES (CLNs)** 

- Issued via a segregated and ringfenced protected cell of a Guernsey-protected cell company
- White label issuance solution
- Off-balance-sheet solution no bank issuer risk
- Classical private debt securitization
- Swiss or international ISIN
- Daily price contribution on SIX
- Institutional/Professional investors only



TRACKER CERTIFICATES

- Issued via a segregated and ringfenced protected cell of a Guernsey-protected cell company
- · White label issuance solution
- Off-balance-sheet solution no bank issuer risk
- Private equity and Fund Feeders
- Swiss or international ISIN
- Price contribution to SIX upon revaluation
- Institutional/Professional investors only



## **CORE PRODUCT OFFERING**



# **EXCHANGE TRADED NOTES & PRODUCTS (ETNs/ETPs)**

- Issued from Ireland or Liechtenstein
- Exchange listed product, quoted daily
- · Classical basket of bankable assets
- Global distribution to retail and institutional investors
- Open architecture with flexible choice of custodians, brokers and paying agents
- German or international ISIN
- Direct execution (DMA) via the trading platform of the Broker/Custodian
- Unlimited rebalancing



#### **LUXEMBOURG SECURITIZATION**

- Luxembourg securitization solutions
- Bespoke Vehicles or single compartments
- All asset classes: Private Equity and Debt, bankable underlyings, Green Bonds, Fund Feeders, Islamic Finance, Real Estate
- International ISIN or direct subscription
- Globally Qualified Investors



#### **FUND SOLUTIONS**

- Fund setup and management in most domiciles and jurisdictions:
   Liechtenstein, Luxembourg, Switzerland, Germany, Ireland, Cayman Islands, Bahamas
- UCITS, AIF, RAIF,
- · Representation of foreign funds in Switzerland
- Feeder structures into US investments (via tax blocker)
- Global distribution (depending on the fund type)



### NO LIMITATIONS - "YOUR ONE-STOP-SHOP"



We grant our clients access to a wide range of underlying assets and financial product solutions



We don't sell products! Instead, we offer services to find the best investment solutions that fit you and your clients' needs



We advise and support clients during the entire value chain from strategy brainstorming to product issuance and lifecycle services



We establish partnerships with internationally renowned specialists for securitization and fund setups in different jurisdictions, all steered to our clients' personal needs





# **ABOUT US**

Philipp Sprenger is a financial industry specialist with over three decades of experience in various roles at leading banks and brokerage firms. Motivated by a profound passion and understanding of clients' needs and challenges and his drive for innovative investment solutions, he founded Camino Capital Partners.

His success story materialized with GenTwo, a firm specialising in securitization and assetization. For over five years, he actively supported his global clients in the issuance of over 150 bankable and non-bankable products as well as the securitization of digital assets, worth over 1 billion USD.

Philipp's reputation is built on strong, long-term client relationships, creating value through personalized services and transparent communication. His goal is to address the unique needs and challenges of each client. These are also the values of Camino Capital Partners.

Recognizing the unmet need in the market, Philipp launched the company to provide bespoke financial solutions tailored to niche markets and specific client demands. His mission is to offer clients a gateway to best-in-class financial instruments by fostering collaboration, growth, and innovation within the financial services sector.

Beyond finance, Philipp's interests include marathon and trail running and ocean skipping. These pursuits infuse his leadership style with the key qualities of endurance, strategic thinking, resilience, and risk management, enriching his role at Camino Capital Partners.



# **TESTIMONIALS**



"Making the impossible, possible" Philipp is our problem solver per say. Once our long list of criteria is in his hands, Philipp finds the match. We have been working with him over a number of years and have always been extremely satisfied with his service level.

Leonard Aquarone
Head of Institutional Sales & Marketing
Fortune Financial Strategies



"Over the four years I worked with Philipp, his dedication and hands-on approach consistently stood out. His commitment to service excellence and strong work ethic not only strengthened our company's operations but also ensured smooth and effective solutions to our challenges, making him a trusted and essential partner".

Mirko Visco
CEO & Founding Partner
Generation Alfa SA



"Philipp is the most client-focused and serviceoriented person we have come across in the past two
decades. Timely answering our never-ending
requests, anticipating our needs, and delving deeper
into research than expected. It is clearly unmatched,
and we can only recommend him at the highest level
to any service provider, client, or counterparty. You
will find the most professional, passionate and
available person you can think of, providing in our
view, the highest service level possible".



Maxime Gillot, Founder Lemvi SA



"A reliable and competent partner!" I had the privilege of working with Philipp for many years. He truly made a difference for my business. His professionalism, dedication, and flexibility were remarkable. But what made the difference with others: his ability to consistently find solutions to challenges. This enabled me to significantly enhance my business.

Denis Gerber
Head of Securitization Solutions
Capital Vision SA

"Service level at its finest! The unwavering dedication to client satisfaction ensure every step of the process was tailored to my needs. With his transparency and commitment to open communication, I felt confident and informed throughout"

Hakan Sesle Chief Investment Solutions Marcuard Heritage







