



PROFESSIONAL DEVELOPMENT SERIES: ENHANCING DEAN- STUDENT RELATIONSHIPS AND ADVISORY IMPACT

Reach new goals with our
transformative training program

TIER 1: BUILDING FOUNDATIONS

\$2,500

- **Format:** Remote
- **Sessions:** 3-part series
- **Focus:** This introductory tier is designed to equip deans with foundational skills in communication, empathy, and student engagement to foster positive relationships.
- **Session 1:** Essentials of Effective Communication - Techniques for active listening, clear communication, and conflict resolution basics.
- **Session 2:** Empathy and Understanding - Strategies for developing empathy and understanding diverse student backgrounds and needs.
- **Session 3:** Engaging Students Effectively - Methods to increase student engagement and participation in school activities and advisory sessions.

TIER 2: ADVANCED RELATIONSHIP BUILDING

\$5,000

- **Format:** Hybrid (Remote and Onsite)
- **Sessions:** 4-part series
- **Focus:** Expands on foundational skills with advanced strategies for building deeper relationships and more effective advisement.
- **Includes all sessions from Tier 1**
- **Session 4:** Onsite Workshop - Role-Playing and Scenario-Based Training - Practical application of communication and empathy skills through role-playing exercises tailored to common scenarios deans face.

ADDITIONAL INFORMATION:

- **Customization:** All sessions can be customized to meet the specific needs of your staff and organizational goals.
- **Follow-up Support:** Each tier includes follow-up support via email or a virtual meeting to assess the implementation and impact of the PD sessions.
- **Materials and Resources:** All necessary materials and resources for the PD sessions will be provided as part of the package.

TIER 3: STRATEGIC ADVISORY TECHNIQUES

\$6,000

- **Format:** Hybrid (Remote and Onsite)
- **Sessions:** 6-part series
- **Focus:** Provides comprehensive training on strategic advisory techniques that incorporate soft systems thinking to enhance guidance and student support.
- Includes all sessions from Tiers 1 and 2
- **Session 5:** Implementing Soft Systems in Advising - Introduction to soft systems methodology for understanding complex student issues and designing effective interventions.
- **Session 6:** Developing Personalized Advising Plans - Techniques for creating personalized advising strategies that align with individual student goals and institutional objectives.

TIER 4: LEADERSHIP IN STUDENT AFFAIRS

\$8,000

- **Format:** Hybrid (More Onsite Focus)
- **Sessions:** 8-part series
- **Focus:** The most comprehensive package, focusing on leadership within student affairs, enhancing campus culture, and ensuring sustainability of effective advisement practices.
- **Includes all sessions from Tiers 1, 2, and 3**
- **Session 7:** Leading Change in Student Affairs - Strategies for leading and managing change within the dean's department, focusing on innovative practices in student relationships and advisement.
- **Session 8:** Capstone Project - Integrated Student Support Systems - Participants develop and present a comprehensive plan for an integrated student support system that incorporates learned techniques and soft systems thinking.

TIER 5: CUSTOMIZABLE APPROACH

TBD