



PISP WV



2012 Training Conference

October 26th & 27th

150 Lakeview Dr, Morgantown, WV 26508

Two days of Education and Networking

\$50 Members \$100 Non-Members

Prices Double at the door!



The 2012 Training Conference is a month away.

See page two for a summary of topics and training. You don't want to miss these speakers, as they will provide invaluable assistance in increasing your knowledge, revenue, and networking.

FALL 2012

Newsletter Topics



Conference Training Highlights

2



President's Updates and continuing Programs

3



Summer Meeting Minutes

4



Conference Application

5

*Integrity, Service, Excellence
Core Values for Members*

2013 Quarterly Meeting Schedule Proposal

Holding PISP WV meetings throughout the state offers members a chance to see new areas and changes the impact of expenses evenly across the membership. Meetings over the last years included Summersville, Sutton, Charleston, Parkersburg, Clarksburg, Canaan Valley and others. Planning of the meetings occurred quarterly. To better prepare

for 2013 the dates and locations for the Quarterly meetings will be scheduled at the business meeting at the October conference. Tentative locations and dates include: Charleston, WV February 7th (Evening Meeting with dinner and reception), Wheeling, WV May 18th (Cabela's), Charles Town, WV August 10th (Hollywood Casino), Clarksburg, WV October 26th.

Training Schedule

Friday 26 October 2012

0800 Opening Remarks

0830 Keynote Speaker Ethics.....

0930 PI Now.....
Networking and Marketing your business Online

1030 FBI Supervisory Special Agent.....
Interaction between Private Sector and the Agency

1130 Lunch

1245 Cell Phone Forensics.....
From Text Messages to Call History "It's in there!"

1400 WV Public Defenders Office.....
How to Work Cases in Public Criminal Defense

1530 TBD (Special Topic)*

Saturday 27 October 2012

0800 Opening Remarks Day 2

0815 TBD (Special Topic)*

1015 Handwriting Analysis.....
Signature Fraud and Forgery

1115 Lunch

1230 NAPPS.....
Process Service

1330 Computer Forensics.....
Hidden Files and Deleted Files, Digital Footprints

1500 PISPWV Business Meeting.....
Old & New Business

*Two special topics are not yet confirmed by the presenters.

Each attendee will receive a conference brochure with details on the Speaker and Topic. The Advertisements and Sponsor information include Special Deals and Free Services for attendees.

Door Prizes and Raffles during the event.

SD Card with Wifi and Video Upload donated.

GPS Tracker from DataBlaze to one lucky person and a discount for all attendees.

NCISS is giving away a free membership*

TLO is providing each attendee a package worth more than the cost of training.

More Sponsors added each week.

Last Quarters Meeting Review

We held the last Quarterly Meeting in Summersville, WV and had training by Larry Peters on Evidence Types and Expert Witness and Mike McLaughlin discussed the importance of certifications and what ASIS offers.

Meeting minutes for the business meeting was covered by the Secretary and posted on page 5.

President: Robert L. Fluharty
522 Keyes Ferry Road
Charles Town, WV 25414

VP Invest.: Larry A. Peters
314 Lanny Drive
Winchester, VA 22601

VP Security: Bill Signorelli
5407 MacCorkle Avenue, WE
Charleston, WV 25304

Secretary: Lisa Turley
P.O. Box 7106
Charleston, WV

Treasurer: Diana Lewis
115 Malone Drive
Morgantown, WV 26505

VP Training: Vacant

Board Members are voluntary and unpaid. We all strive to serve this fine organization.

Robert Fluharty

PRESIDENT'S COMMENTS

Thank you for taking pride in your industry and joining a professional organization.

PISPWV is here to work for the member, that's why your participation in the meeting and events is so important. Working on requests from members we are making changes that work more inline with our goals.

1. The process of procuring an ID machine that is capable of producing a high quality card is underway. The goal is to provide members a wallet size credential that signifies to clients your integrity, service and excellence to the industry. The creation of a member certificate suitable for framing is also in progress. Additionally, to generate revenue and advertisement, for \$50 members can receive 500 business cards with their company information on one side and the PISPWV logo and Mission statement on the other. This will mirror the information posted on the website. Final details for business cards to be approved at the October business meeting.
2. Along with this newsletter you should have received a copy of the proposed changes to the by-laws. These documents are not inline with the practices taken over the past three years during meetings. What has become acceptable needs to be reflect in the paperwork. The changes are highlighted. Please read for ratification by vote in October.
3. I have initiated a contract with PI Now (one of the speakers at the conference) to redesign the Internet and social media presence of PISWWV. This will allow processing of dues by credit card over the Internet and quick updating of member information and communication. A more interactive program for communication is underway to correct issues with membership and active status.

Over the next 6 months PISPWV should become more useful in your business and networking needs. Driving business to members is an added bonus to you.

Minutes of Business Meeting August 10, 2012

11:45 a.m. – held at New River Community and Technical College

Officers Present: Robert Fluharty, President; Larry Peters, VP-Investigations;; Lisa Turley, Secretary; Absent: Diana Lewis, Treasurer

The meeting was called to order by Robert Fluharty at 11:45 a.m. A quorum was not present?? The attendees recited the Pledge of Allegiance.

The minutes from the Quarterly meeting held in Flatwoods, WV in May 19, 2012 were approved as presented.

Robert Fluharty welcomed the new board members and informed the attendees of the needed position of VP of Training. After discussion it was decided to send nominations to Robert in the next 30 days and an official vote will take place at the next quarterly meeting.

Nominations were made to replace the VP of Security as Bruce Deal who resigned his newly elected position due to availability. A motion was made and seconded for Bill Signorelli, with Security American to become the new VP of Security. A unanimous vote of confirmed the election.

The Treasurer's Report couldn't be made since Diana Lewis, Treasurer was not present. Robert Fluharty provided a statement that the account was low due to payments for the legislative lobbyist.

Legislative issues were briefly discussed whereby it was determined that because efforts were not successful in the last legislative session in early 2012 coupled with the lack of funding, it was decided that any future efforts would not be discussed until after the next meeting.

Brief reports were offered from the respective areas within the organization with discussion about the existing bylaws and the need to reflect the current practices of the organization. These will be emailed to those members to review and vote on at the next meeting in October.

Discussion regarding members willingness to join organizational committees as needed which includes but not limited to membership, legislative, bylaws, auditing, convention, security and investigations was suggested as needed and expected as part of membership. Attendees are encouraged to review the bylaws which addresses the organizational committees and decide where their desired interest by the next meeting.

Unfinished business items were discussed. PISPWV Membership Photo Passport Style Identification Cards and Office-Style Membership Certificates were approved for the near future. Robert Fluharty will research the cost associated with the approved items for the next meeting.

The October 27-28, 2012 Training Conference and Quarterly Meeting was discussed. Costs to attend along with a target number of 50 attendees was determined. Robert Fluharty suggested the PISPWV website was updated with limited information regarding subject matter and timeslots. Additional topic requests are to be referred to Robert Fluharty. The group discussed the free GPS gift given by Eagle Eye for the conference. Outside of Mr. Fluharty, the members present felt it was best for the organization to raffle tickets either 1 ticket for \$1.00 or 6 tickets for \$5.00 or similar combination. Members again are encouraged to reach out to related vendors especially for giveaways or marketing stuffers.

New Business. Discussions surrounding whether or not "posting" was legal and the possibility of the legal committee looking at the issue to make recommendations to the State lawmakers pointing out that under Federal Law, "posting" is acceptable service. Jim Terango said he would make some contacts with legislators. The "DMV" topic was tabled. The upcoming legislative agenda will be discussed after the Fall Conference.

Changes to the bylaws was discussed. Mr. Fluharty discussed some of the changes but it was suggested and agreed that the bylaws (while always available on the website) need to be reviewed with copy in hand prior to any formal vote. A summary of the suggested changes will be emailed to the members for review. Suggested changes to the membership application addressing felony convictions and status were discussed. Forfeiture of membership was also discussed and agreed it would be reviewed on a case by case basis. A motion and second was made to adjourn and motion passed.

Conference Application

October 26-27, 2012

Member \$50.00 _____

Nonmember \$100.00 _____

Nonmembers need to also complete a Membership Application and include it with payment for forwarding to the Treasurer.

Name: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

The address provided will be the used for certificate mailing.

LODGING

Contact the Lakeview Resort at:

304-594-1111

Or Book Online at:

www.lakeviewresort.com

Make Check to PISPWW

PISPWW Conference

c/o USSolutions

522 Keyes Ferry Road

Charles Town, WV 25414