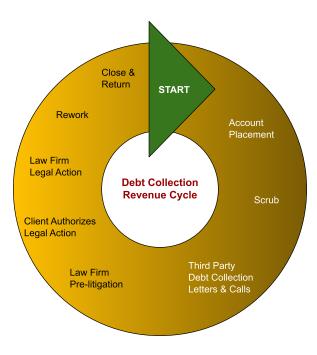


Client Welcome Packet

For more information, forms, and articles, visit our support website:

https://portal.creditoradvocates.com/client-resources



Debt Collection Revenue Cycle Overview

Upon account placement, accounts are scrubbed and cleansed using internal and external databases through automated and manual means:

- Bankruptcy
- Deceased
- Red flags & fraud
- Military
- Minor guarantors
- Duplicate placements
- Account bundling with same guarantors
- Statute of limitations

- USPS address integrity with NCOA updates & AES corrections
- Litigious
- Wrong phone numbers
- Mail returns
- Skip tracing & credit monitoring
- Credit reporting
- Custom processes

After scrubbing, a series of letters and calls are initiated in an attempt to successfully contact guarantors and set up payment arrangements. Accounts may go through a legal process and reworked prior to closing and returning the accounts.

Code of Conduct

Creditor Advocates understands that clients want their patients treated with dignity and respect during the collection process and have instituted a Zero Tolerance policy for abusive, harassing, oppressive, false, deceptive, or misleading behavior. Agents are trained to create a positive experience, when possible. Continual documented call monitoring and complaint process ensures compliance with our Code of Conduct is followed.

Security & Compliance

We've designed redundant administrative, technical, and physical layered safeguards to protect data. Our database is maintained on a PCI DSS and HIPAA compliant, SSAE audited platform. Our annually audited processes and trained agents ensure continued compliance with FDCPA, FCRA and Reg V, UDAAP, HIPAA & HITECH, GLBA and Reg P, EFTA and Reg E, NACHA, PCI DSS, TCPA, TILA, ECOA and Reg B, SCRA, 501(r), MN-AG, FTC, Red Flag, state, and local regulations.

Advanced Technical Capabilities

Creditor Advocates has additional capabilities to automate business office operations, such as EFT remittance payments, electronic payment files (including EDI 835 format), inventory audits, automated reporting, file processing, and custom processes.

Business Office	4719 Park Nicollet Ave SE #115 Prior Lake, MN 55372
Mailing Address	PO Box 1264 Prior Lake, MN 55372
Phone Numbers	(866) 357-7522 Agent Representatives (952) 657-5931 Client Support (952) 657-5932 Fax
Website	www.capayonline.com for consumers portal.creditoradvocates.com for business clients www.creditoradvocates.com for general information
Email	customerservice@creditoradvocates.com



Next Steps - Getting Started



Welcome to Creditor Advocates! We take over at the point when you are *done* sending statements and making phone calls to someone that you can't seem to reach or doesn't want to respond. It's at this point where the cost of statements and your staff's time starts to outpace the benefit of receiving those past due payments. Our systems efficiently and professionally contact those accounts for payment while minimizing your time spent managing inventory.

Next Steps to Reducing Your AR:

- 1. **Send over your past due accounts.** Through your online portal, you can enter accounts manually through our easy-to-use "New Account" form or upload a spreadsheet of accounts securely through our Dropbox. Otherwise, we can manually enter those accounts through our Data Entry Option by faxing or mailing the account information to us.
- 2. **Update us on account changes.** If you receive a payment on an account, insurance has reprocessed, you receive a bankruptcy notice, or any other account changes, you can easily update account changes through your online portal, by email, or by phone.
- 3. **Respond to requests.** During the course of our collections, we may reach out to you for additional information or authorizations. For accounts that dispute their account, we may request an itemized statement or signed financial agreement. For accounts at the stage for attorney involvement, we may request authorization for legal action. In any case, we'll reach out only when it's required.
- 4. **Start receiving payments.** On a periodic basis, we will organize detailed payment reports and remit money received on those accounts.
- 5. **Get curious.** Transparently view account activity through your online portal. Go ahead and login and take a peek.

Next Steps to Making Your Job Even Easier:

- Automate account placements. Work with your IT department to produce a spreadsheet file of
 accounts to be placed for collections. The file can be uploaded to our secure portal or via sFTP.
- **Automate your account updates.** Work with your IT department to send account changes to our office and it will automatically be updated within our systems.
- Enable EFT and electronic payment files. Get paid faster and eliminate manual payment postings ...
 your staff will thank you.
- Enable access to your billing systems. Depending on inventory levels and demand, we can pull
 itemized statements and conduct periodic inventory audits.

Portal Access

Portal username and password will be sent to you shortly after your account has been set up. If you don't have a username and password, please contact Creditor Advocates.

Access your secure portal by going directly to http://portal.creditoradvocates.com.



Common Troubleshooting when Logging In:

- Creditor Advocates portal only supports the latest two browser versions. Chrome typically works best.
- If you've bookmarked the page, try to reload the page by going to http://portal.creditoradvocates.com.
- If you forgot your password, press on "Did you forget your password?"



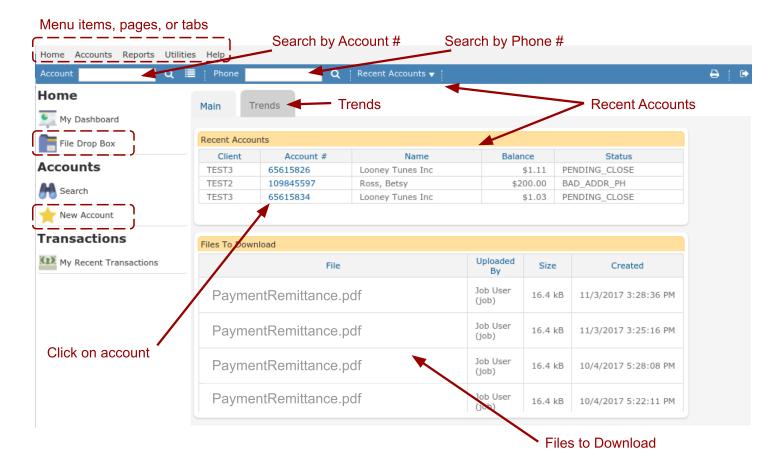
First Time Login or After Password Resets



Password Rules:

- → 8 characters long
- → Must contain at least 1 uppercase letter
- → Must contain at least 1 lowercase letter
- → Must contain at least 1 number
- → Must contain at least 1 symbol
- → Cannot use previously used password

Portal Overview



After logging in, there will be five tabs across the top of the page:

- Home: this page shows the previous 15 accounts that you've accessed and recently uploaded files to you.
- Home Accounts Reports Utilities Help

 Account Phone Phone
- Accounts: lookup accounts or browse account inventory.
- Reports: you can access various reports, such as status report, list of payments, disputes, etc.
- Utilities: you can send and receive files through this page.

Looking Up an Existing Account

There are three ways to look up an existing account:

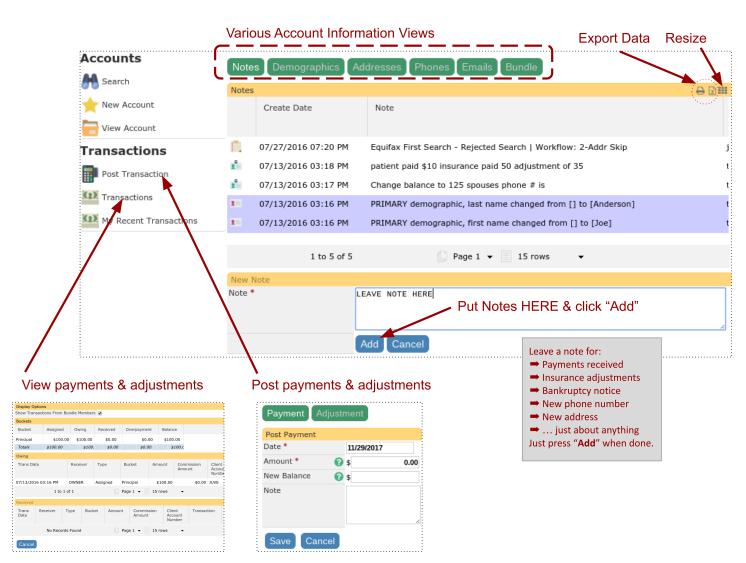
- Enter your account number in the blue bar at the top of the page Account
- Go to the "Accounts" tab and "Search" and look up the account by the name, address, phone number, etc.
- Go to the "Accounts" tab and "Search". At the top right of the form next to the "Client" field, click on the green
 cross and then select the desired client code from the pull-down menu and press "Search". All accounts should
 appear.

View Account Details

Creditor Advocates allows you to view the account details, transactions, enter transactions, and leave a note on the account.

Account Summary at the top

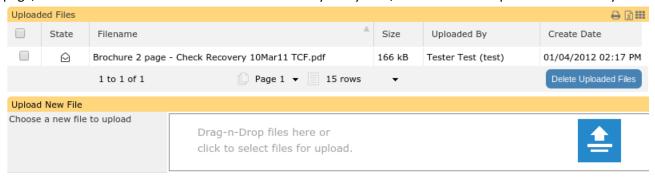




Sending Over New Accounts

Accounts can be sent over in a variety of formats and methods:

- *File Format:* Spreadsheet in Excel, csv or comma delimited, tab delimited, pipe delimited, flat files, electronic screenshots, other delimited formats, or reports from your billing system. If you can generate it, we can load it. However, the most reliable file format has been csv csv or comma delimited file formats.
- *Upload to Portal:* To upload the spreadsheet file, please login, go to "File Drop Box" from the Home or Utilities page, click on the blue arrow and select the file from your system, and the file will upload automatically.



- **Send over files via sFTP:** We can either pick up the files from your FTP site or we can establish a secure FTP site for you to drop them off. Please contact your sales rep to coordinate technical support.
- Entered directly into the system through the portal interface: To enter a new account, please login, click on the "New Accounts" on the Home or Account page. Enter the demographic information, Last Date of Service or Last Charge Date, and amount due.
- *Manual entry:* Fax or mail account information to use our Manual Entry Option. Please contact your sales rep to enable this option.

Account Fields (Required account fields are bolded)

Guarantor Employer

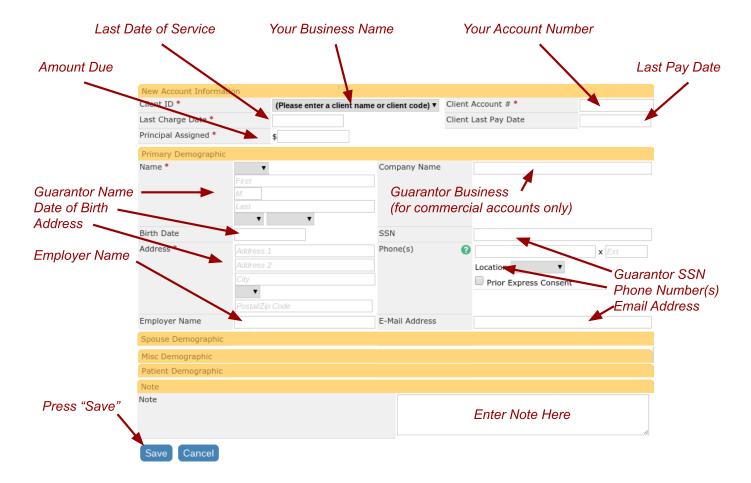
Guarantor full name 1	Account number	Patient name	Location of service
Guarantor address ¹	Encounter number	Patient phone numbers	Total charges
Guarantor SSN ¹	Principal assigned	Spouse name	Insurance company names
Guarantor DOB ¹	Last date of service	Spouse phone numbers	
Guarantor phone numbers			

¹Sufficient information should be given to uniquely identify the guarantor on the account.

Placement files are automatically processed within one full business day of receiving them unless an error occurred during processing. Once the file is uploaded to the system and passed the quality checks, an email will be sent to the person who sent the file (typically the IT department) immediately after the file processing has been completed. The acknowledgement to the designated back office staff is sent the following day.

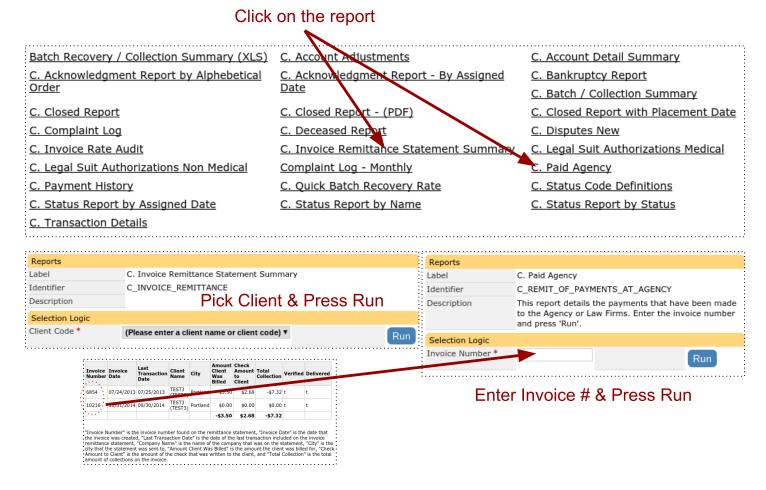
Manually Entering Accounts into System

To enter a new account, please login, click on the "New Accounts" on the Home or Account page. Enter the demographic information, Last Date of Service or Last Charge Date, and amount due.



Reports

A variety of reports are available online under the "**Reports**" tab and "**Dashboard**" at the top of the screen, such as Status Report, Acknowledgment Report, Closed Report, among others. To run the report, select the report and press "**Run**". To export the data into Excel, click the little Excel icon after the report is run.



Payment Remittance

Remittances are typically sent out during the first week of the month of the payments that have been received in the previous month. Remittance along with the payment details can be either mailed or electronically remitted. If you would like to set up electronic remittance, please fill out the attached EFT form. In either case, a PDF version of the remittance invoice will be uploaded to your portal for future reference and electronic spreadsheet in Excel or CSV format is available under the "Reports" tab, "Dashboard", and select "C. Paid Agency", enter in the invoice number, and press "Run".

Additionally, you can access a list of past remittance invoices by logging in and under "Reports" select the "C. Invoice Remittance Statement Summary" and press "Run".

Electronically Authorize Through Online Interface

Step 1: Receive email with link and PIN

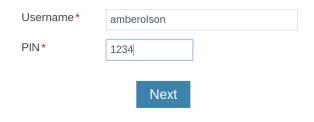
1. Electronically Authorize Through Online Interface. Click on the link and enter your portal login username along with the PIN supplied below and follow the instructions.

Temporary Message Link: Authorize Legal Action Through Online Interface PIN: 1660

Please note that this link will expire within 1 week.

Click here

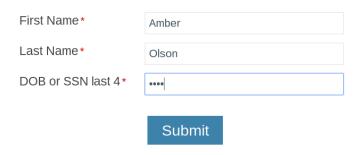
Step 2: Enter the PIN supplied in the email and your portal username



- Your username is the same username you use to access your online portal.
- PIN is supplied in the email from Step 1.

Step 3: Identify Yourself

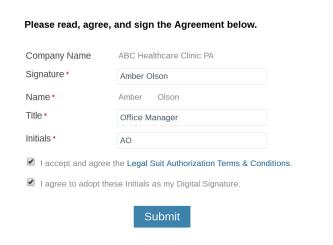
Please verify your identity below.



- Enter your name
- Enter an identifying feature
 - SSN last 4
 - o DOB
 - etc

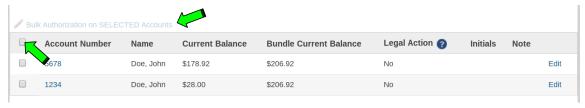
Step 4: Adopt Your Signature

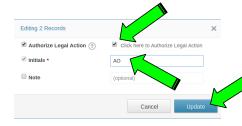
E-Sign Digital Signature & Legal Action Authorization



Step 5: Authorize Legal Action

Method 1: Bulk Authorization





Bulk Authorization

- 1) Select accounts for Legal Action
- 2) Click on "Bulk Authorization on Selected Accounts"
- 3) Click on Authorize Legal action, Initial, and press Update or Submit.

Method 2: Inline Authorization



Method 3: By Individual Account





Integration & Advanced Technical Capabilities

For advanced technical capabilities, please contact your sales representative or call (952) 657-5931 and speak with the technical department.

Inbound (to Creditor Advocates) Data Integration & Implementation

Data	Client	Creditor Advocates	Implementation Timeline
Placement File	Client must provide an example placement file	Creditor Advocates will translate and map the file to internal systems	1-3 business days
Documentation Upon Demand (itemized statements, etc)	Client must provide the preferred method and process for transferring itemized statements to Creditor Advocates. Their preferred process must be communicated to internal personnel.	Standard method includes client faxing requested documentation to Creditor Advocates. Implementation steps depend on client preferences.	1 to 5 business days depending on preferred process
Direct Payment/Adjustment File (optional)	Client must provide an example payment/adjustment file	Standard process includes client placing notes on CA's online portal.	1 to 5 business days depending on preferred process
Financial Assistance Applications Sent (optional)	Client must provide an example file	Standard process includes client placing notes on CA's online portal.	1 to 5 business days depending on preferred process
Inventory Audit (optional)	Client must provide an example file	Standard process includes client conducting their own inventory audit based on CA's standard reports	1 to 5 business days depending on preferred process
System Access (optional)	Client must provide access and credentials to access their billing system	Standard process includes organized bi-weekly reports sent to the client	1 to 5 business days depending on preferred process
Custom Data	Creditor Advocates and Healthcare P efficiency.	rovider can work together to find oppor	tunities to increase operational

Outbound (to Client) Data Integration & Implementation

Data	Client	Creditor Advocates	Implementation Timeline
PDF Remittance File	Client must complete setup profile	Creditor Advocates will set up client profile	1 to 2 business days
Check	Client must complete setup profile	Creditor Advocates will set up client profile	1 to 2 business days
EFT / Electronic Payment (optional)	Client must complete the EFT remittance request	Creditor Advocates will set up client profile	1 to 2 business days
Electronic Remittance File (optional)	Client must specify required file format	Creditor Advocates will set up client profile. Standard process includes a spreadsheet upon demand from CA online portal.	1 to 5 business days
Inventory Audit Results (optional)	Client must provide an example file	Standard process includes client conducting their own inventory audit based on CA's standard online reports	1 to 5 business days depending on preferred process
Financial Assistance Applications Sent (optional)	Client must provide FA Application	Creditor Advocates will set up client profile.	1 to 5 business days
Custom Data	Creditor Advocates and Healthcare P efficiency.	rovider can work together to find oppor	rtunities to increase operational

FAQ - Frequently Asked Questions

Q: How do I report payments and adjustments made at our office?

Since we routinely report to the credit bureaus, involved in litigation, and other creditor remedies, you are required to report any payments made to your office and any adjustments on the account immediately to Creditor Advocates. Failure to do so creates exposure to consumer complaints and lawsuits. There are a variety of ways to report the pay direct:

- **Report it Online:** To note the account, go online, navigate to the account, go to the bottom of the page and add the payment, adjustment, and current balance for that account under "Add Note", and press "**Save**". For example, your note could indicate "ins pd \$50.34 adj \$80.32 bal \$33.12". This account will be flagged for follow up immediately upon saving and will be visible to supervisors and collectors in realtime.
- **Send a Report:** Your payment report can be uploaded either through online portal, sFTP, secure email, or regular mail.
- Send a secure email: to customerservice@creditoradvocates.com and detail the payment and/or adjustment.
- Call Client Support Line (952) 657-5931 to talk with client service rep.

Q: How do you handle disputed accounts?

In the case that the consumer disputes an account, we may request additional information. You can view the disputes at any time by logging in and go to "**Reports**" then "**C. Disputes**". Otherwise, we will send you a list of disputed accounts periodically. Failure to respond to the disputed items may result in it being deleted off of their credit report or cancellation of the account from our system.

Q: What happens when an account goes "Legal"?

In the case that legal action is recommended on an account, we will request your authorization before proceeding forward. You can view the Legal Suit Authorizations anytime by logging in and clicking on the "Reports" tab then the report "C. Legal Suit Authorizations" and pressing "Run". Otherwise, the suit authorizations requests will be sent out periodically. After we are authorized for legal action, our network of attorneys will begin the process of pursuing the debt through the legal system.

Q: How do I recover my password?

Your password is encrypted and your password cannot be viewed by anyone at Creditor Advocates.

If you are having trouble with your existing password and you are using your browser's "bookmarks" to navigate to the login page, then try accessing the page directly by typing in the URL http://portal.creditoradvocates.com and re-enter your username and password. If it works, you will need to re-bookmark the login page.

If you forgot or lost your password, click on "Did you forget your password?" from the portal login screen and reset your password and have it sent to your email address.

Q: When a patient contacts us and wants to discuss the account, what do I tell them?

We encourage you to direct all communications through Creditor Advocates. If you receive a dispute letter, please forward it to us and let us handle the disputed item.

Q: I made a mistake when adding a new account. How do I correct it?

Go to the account and simply add a note. For example, write in the note "651-232-2323 is the wrong number – correct number is 651-432-2133".



PO Box 1264 Prior Lake, MN 55372 (952) 657-5932 fax

ACH Direct Deposit Remittance Payment Authorization

Payment remittance reports are processed, verified, and uploaded to your client portal. The amount of the deposit will appear on the payment remittance invoice and will be submitted to your bank. To take advantage of this service, complete the form below, attach a voided check, sign and return to us.

Your Financial Institution	Your Account Type (checking, savings, trust)
Bank Routing Number	Bank Account Number
Name on bank account	Authorized Signature
Title	Printed Name
Your Creditor Advocates Client Code (from your invoice) This authorization is to remain in effect until Creditor Advocate time and in such a manner as to afford Creditor Advocates and the such a manner as to afford Creditor Advocates and the such a manner as to afford Creditor Advocates and the such a manner as to afford Creditor Advocates and the such as the suc	
copy of this authorization for your records.	ia Depository a reasonable time to act of it. I rease retain a
Place Attach Voide	d Check Here



Fax to: (952) 657-5932

Collection Agency Placement Form - Data Entry Option Additional Fees May Apply

CLIENT CODE *	CLIENT NAME (BUSINESS OFFICE) *	CLIENT CONTACT NAME & PHONE *	
ACCOUNT # / GUARANTOR # *	VISIT / ENCOUNTER # (IF APPLICABLE)	TOTAL ORIGINAL CHARGES *	CURRENT BALANCE DUE *

Guarantor In	formation						
	FIRST		ı	MI LAST & SUFFIX	((COMPANY NAME IF APPLICABLE)
Guarantor	DATE OF BIRTH			SSN, FEIN, OR	OTHER ID# AS AI	PPLICABLE	
	CURRENT			PREVIOUS / ALTERNA	ATIVE		
Address							
Phone #	MOBILE ()	-	номе ()	-	
Email							
EMPLOYER NAME & WO	RK PHONE			BANK NAME + LOCAT	ΓΙΟΝ		

Itemization Dates (Fill in all that apply)				
Last Date of Service*		Charge-off Date		
Last Statement Date*		Last Pay Date		
Judgment Date		Last Payment Amount		

lte	emization Amounts (All fields required)	
Ite	mization Date (Choose a reference date from above)	Date:
1	Enter amount based on Itemization Date above: → Total Charges (If Itemization Date reference date is Last Date of Service) → Otherwise Balance as of the Itemization Date	+
2	Total Finance Charges or Interest Charged Since Itemization Date ¹	+
3	Total Fees (ie Late Fee, NSF, etc) Charged Since Itemization Date ¹	+
4	Total Payments Received Since Itemization Date	-
5	Total Credits or Adjustments Since Itemization Date	-
6	Total Amount Assigned to Creditor Advocates (Total of 1 thru 5)	

Note 1: Client represents and warrants that any interest, finance charges, fees, and other amounts incidental to the principal obligation is expressly authorized by the agreement creating the debt and permitted by law.

Other Informat	ion					
	FIRST			MI	LAST & SUFFIX	
Spouse	PHONE ()	-		DATE OF BIRTH / SSN	BANK / EMPLOYER NAME
Patient or Misc	FIRST			MI	LAST & SUFFIX	
(circle one)	PHONE ()	-		DATE OF BIRTH / SSN	BANK / EMPLOYER NAME
Other	INSURANCE CO	OMPANY NAME		TOTAL INSURA	NCE PAYMENTS	TOTAL INSURANCE ADJUSTMENTS
Description and	Additional	l Informa	tion:			
	cable) Guar	antor sigr			and that agreement is p	
procedures were	•				•	at identity verification policies and
☑ Attach the sign	ed financia	l agreeme	ent, a current	t itemized st	atement, and/or other su	upporting documentation.
	rovides Cre	editor Adv	ocates expre	ess permissi	on to collect these and/o	correct and complete on the date or other amounts expressly
Signature & Title:						Date:
Return Address:					Use this si	Mail Option de with a #10 Window envelope
				_		

Creditor Advocates Inc PO Box 1264 Prior Lake, MN 55372

Instructions

Before the collection process begins, every account requires sufficient information for our collection process to comply with regulatory requirements as well as to maximize the amounts recovered on the account. All items listed below are required unless otherwise noted.

Client Information

- Client Code: The code Creditor Advocates has assigned the creditor client
- Client Name: The legal name of the creditor client
- Client Contact Name: Name of the person filling out the form
- Client Contact Phone: Phone number of the person filling out the form

Basic Account Information

- Account #: Account number from client billing system
- Visit # (if applicable): Secondary account number from client's billing system, such as visit #
- **Total Original Charges:** Total principal charges for all products or services without any interest, fees, payments, or adjustments
- Current Amount Due: Current balance being placed for collections

Account Guarantor Information

Enough information must be provided to individually identify guarantor(s). Accounts without sufficient identifiable information may be severely impacted as our ability to credit report, skip trace, resolve disputes, and recover the amounts owed will be adversely affected.

- Primary Name: Account guarantor's name. Include suffixes (ie Jr, Sr, III, etc) when applicable
- Primary SSN (Recommended): Account guarantor's social security number
- Primary DOB (Recommended): Account guarantor's date of birth
- Primary Addresses (Recommended): Guarantor address and/or last known address
- Primary Phone Numbers (Recommended): Account guarantor's phone numbers
- Primary Email (if applicable): Account guarantor's email address
- Employer Name (if known): Guarantor's place of employment
- Bank Name (if known): Name of the guarantor's bank

Itemization Dates

- Last Date of Service: Date of service or, if multiple days, the most recent date of service
- Last Statement Date: Last date an invoice or statement was sent
- Last Pay Date & Amount (if applicable): Last date and amount of any payment (guarantor or insurance)
- Charge-off Date (if applicable): Accounting charge-off date to "bad debt" or equivalent
- Judgment Date (if applicable): Date court judgment was obtained and the case number

Account Itemization Amounts

All items listed below are required unless otherwise noted.

✓ Itemization Date: Choose one of the reference dates previously entered. Most commonly, if no interest or fees are being charged, choose the "Last Date of Service" as the referenced Itemization Date. If interest or fees are being charged, or if it's difficult to quickly determine total charges, choose the "Last Statement Date".

You had a Main Street Department Store crec of Rockville with account number 123-456-78		rd f	rom Bank
As of January 2, 2017, you owed:		\$	2,234.56
Between January 2, 2017 and today:			
You were charged this amount in interest:	+	\$	75.00
You were charged this amount in fees:	+	\$	25.00
You paid or were credited this amount toward the debt:	-	\$	50.00
toward the debt: Total amount of the debt now:		•	2.284.56

1. Total Charges or Balance as of the Itemization Date:

The amount to be entered is based on the reference date previously chosen:

- If the Itemization Date is "Last Date of Service", provide the Total Principal Charges (do not include, but list separately, interest charges, fees, payments, and adjustment amounts).
- If you choose any other reference date, provide the account's balance as of that date (including any interest, fees, payments, or adjustments up to that date).
- Total Interest since the Itemization Date: Total interest or finance charges, or any amounts in which a
 percentage of the outstanding balance is charged on a periodic basis, since the referenced Itemization
 Date.
- 3. **Total Fees since the Itemization Date:** Total amount charged incidental to the original obligation, such as late fees, NSF fees, collection fees, or any penalty fees since the referenced Itemization Date.
- 4. **Total Payments since the Itemization Date:** Total of ANY payments (guarantor or insurance) since the referenced Itemization Date.
- 5. **Total Credits or Adjustments since the Itemization Date:** Total credits or adjustments received on the account (insurance or otherwise) since the referenced Itemization Date.
- 6. **Total Amount Assigned to Creditor Advocates:** Total the amounts in 1 through 5. This will be the current balance being placed into collections. This amount should be equal to the current amount due.
- ✓ **Confirm payment agreement.** Ensure amounts in 2 and 3 are authorized by the agreement creating the debt and permitted by law.

Other Relevant Information

Supplying other relevant information is often useful during the collection process.

- **Spouse Information:** Spouse's name, SSN, DOB, and other contact information.
- Patient or Misc Information (if applicable): The name, SSN, DOB, and other contact information.
- **Insurance Information (if applicable):** Name of the primary, secondary, and tertiary insurance company. Name and contact information for workers compensation.
- Facility (if applicable): If multiple branches, place the relevant location here.
- Nature of visit (if applicable): Very general description (ie office visit, surgery, physical therapy, etc).

Send to Creditor Advocates

Fax to (952) 657-5932 or mail to the address at the bottom of the form. Include a copy of their itemized statement and financial agreement if interest or fees are being charged.