



## Deliver Results through Relationships™ Virtually

### Productive Relationships Predict High-Performance

#### Learn How to Build Agile Teams Where Relationships Thrive

Doesn't it seem like some managers and teams make "it" happen, no matter what "it" is? Even in uncertainty or times of crisis, they find a way to turn opposition into opportunity. They transform the stumbling blocks of conflict and misunderstanding into stepping stones for success.

For these high-achievers, building collaborative relationships is priority one. Whether in-person or dispersed, they understand that members of their teams can go further together than they can alone. The good news is that you, too, can leverage the power of relationships and drive results.

#### Workshop Description

We provide you with world-class facilitation tools to help you train your teams to:

- Keep communication strong with distributed teammates and clients so you can achieve mutually beneficial results
- Understand how they relate to each other and how to productively navigate conflict
- Increase commitment and responsibility for achieving shared outcomes
- Know their strengths and deploy them at the right time for greater effectiveness
- Collaborate remotely to make the best decisions for your organization
- Create a *Results Action Planner* for a high-stakes situation they are facing right now



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## Before the Workshop

### The SDI 2.0

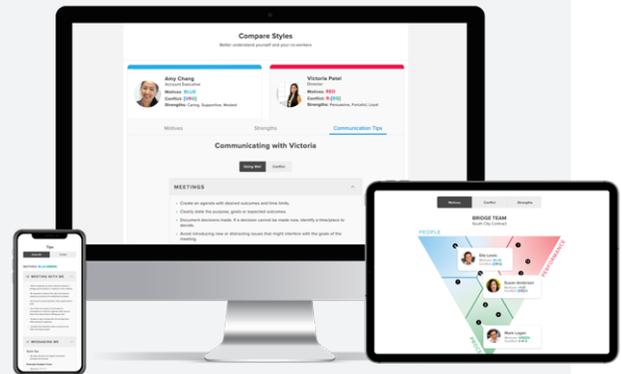
Core Strengths® is powered by the Strength Deployment Inventory 2.0 (SDI 2.0). This award-winning, scientifically validated assessment provides four views of a person. It reveals why they do what they do, and how they relate to others. Using Relationship Intelligence (RQ), the SDI 2.0 provides a common language for understanding what's important to the people on your teams, and how they can work together more effectively. It provides tools for choosing the right strengths to make the right decisions, even in high-stakes situations.

### World-Class Facilitation Tools

The **Core Strengths Platform** provides you with best-in-class facilitation management and enables you to extend the learning experience beyond the virtual classroom.

#### What You Get

1. The award-winning SDI 2.0 for every learner.
2. Customizable invites for multi-session virtual classes.
3. Self-paced micro-learning debriefs with personalized videos and reports for each learner (in multiple languages).
4. Core Strengths Presenter software with fully built slide deck content and videos, with learner data synced to each class. This enables you to guide insightful discussions around motives, conflict, and effective strength management that is unique to each participant.
5. Exercises and breakouts to enhance the learning experience and provide effective insight for growth and development.
6. We help your learners increase their relationship intelligence beyond the classroom. Our platform encourages them to compare results, build teams on demand (with visibility into the team relationship dynamics), and develop a common language of collaboration.
7. Built-in class evaluations to help you with your growth as a facilitator.



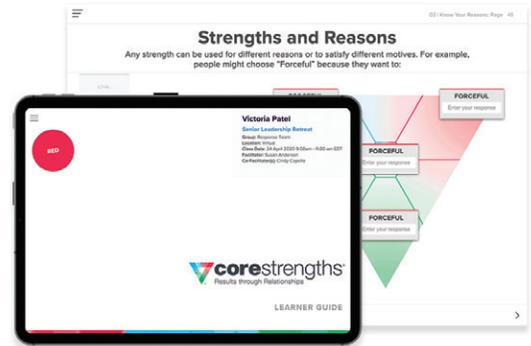
## During the Workshop

- **Multi-session modules** to accommodate schedules and minimize work disruption
- **Insightful discussions** to improve Relationship Intelligence and collaboration
- **Interactive sessions** to increase learning retention beyond the virtual classroom
- **State-of-the-art tools** that deliver your personalized results
- **Compelling videos** showing strengths-based communication in action
- **Hands-on exercises** let your learners practice the skills essential for working better together



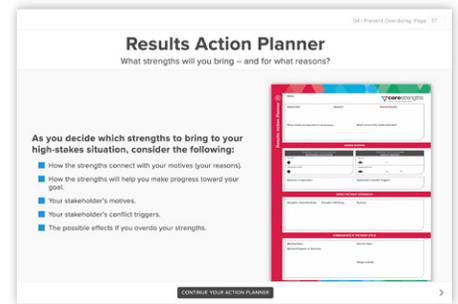
# Digital Learner Toolkit

This isn't an antiquated PDF. Our Digital Learner Toolkit is a personalized, smart learner guide that's populated with each learner's individual results. They can read along with the class content, fill in answers during the session, build action plans, save progress and refresh their learning again on any device.



## Includes a Results Action Planner that:

- Builds skills for smarter decisions in high stakes situations
- Delivers insight for understanding the stakeholders and what drives their priorities
- Focuses action steps to create the best possible outcomes



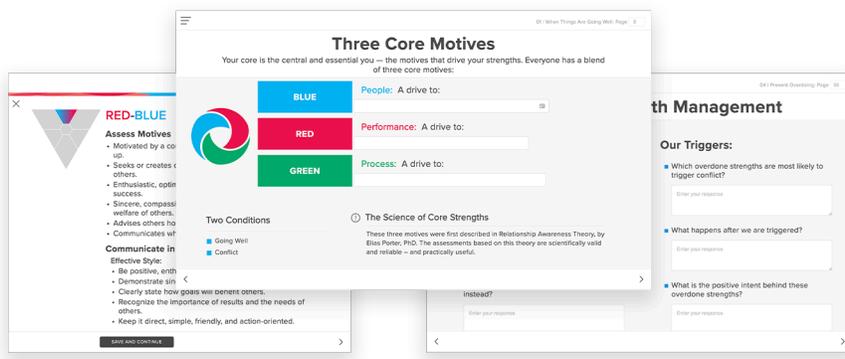
# Beyond the Workshop

To help you extend the learning beyond the virtual classroom, your participants will be able to access Relationship Intelligence on any digital device. With the Core Strengths Platform, they can now develop and nurture collaborative and effective relationships with anyone, anywhere.

## Supporting Resources

As a facilitator, we'll provide you with world-class presenter materials and provide your learners with digital resources to support their learning:

- Core Strengths Digital Learner Guide
- Strength Deployment Inventory 2.0 (online assessment, personal videos and reports)
- Digital SDI Quick Guide to Communication
- Digital Results Action Planner
- Boost your RQ on the Core Strengths Platform
- Complimentary guest access to one SDI 2.0 assessment (with Platform access with personalized videos and reports for the guest)



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## Organizational Impact

After decades of research, we're driven by one central reality: lasting results are the product of resilient relationships. So, we've devoted our entire mission to helping leaders and organizations develop Relationship Intelligence (RQ): the science of relationships and how to improve them.

During the Results through Relationships experiential workshop, our goal is to give your organization a common language and actionable insight where you can:

### Improve Collaboration

Leverage differences and build trust to overcome innovation-killers while rapidly achieving goals.

### Build Better Teams

Whether in person or remote, teams with resilient relationships achieve breakthrough when others breakdown. Teams with high RQ shape the conversations that solve problems and get work done.

### Coach for Performance

Turn managers into effective coaches. Core Strengths' real-time RQ insight elevates the manager-team relationship, allowing them to rise to challenges and respond to opportunities, together.

Bottom line, that elusive "it" factor is Relationship Intelligence (RQ). It is teams who know how to speak each other's language and show up with the right strengths for the moment — all while staying true to their intrinsic motives and values. That's "it". So if results are your goal, let relationships be the glue. That's RQ.

“The implementation of the Core Strength training has been transformational to our organization. Core Strengths provides our workforce with the tools they need to be better leaders, better teammates, strengthen relationships and get better results.”

**SHERYL D. ROY**

GLOBAL ORGANIZATIONAL EFFECTIVENESS CONSULTANT, EXXONMOBIL

**ExxonMobil**

“Core Strengths has led to improved team effectiveness through greater self and team understanding, improved collaboration, and lower conflict costs.”

**EFRAIN AYALA-JOHNSON**

SENIOR MANAGER, ENTERPRISE LEARNING DELIVERY

**UNITED** 

## WHAT'S NEXT

Schedule an appointment with Ryan or call 562.270.0825 to discuss your company's goals and unique needs.