Penetration Testing Buyer's Checklist

Use this checklist to ensure your penetration testing partner delivers genuine security improvements, not just a document with technical jargon.

✓ Selection Criteria

☐ **Proven real-world offensive experience.**

☐ **Clear explanation of business impact, not just technical findings.**

☐ **Support for a realistic scope based on your actual threat landscape.**

☐ **Manual exploitation and an attacker mindset, not just scanning.**

☐ **High-quality detailed reporting with evidence and actionable guidance.**

☐ **Support for remediation and validation of fixes.**

☐ **Professional and transparent communication throughout.**