

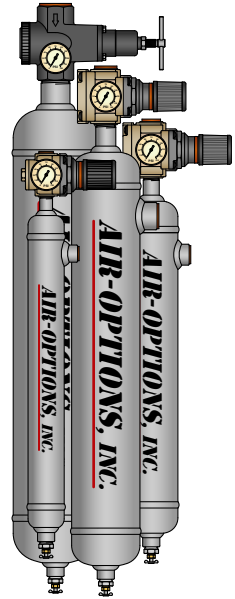
Technical Bulletin 35a

Copyright 2023 by Air Options, Inc.

Sales Tips and Installation Recommendations for Air Options' Products

The Positive Sales Attributes for JT Series Dryers

- Same Performance as Freon Units
- Considerably Less Expensive Than Their Freon Counterparts
- Zero Maintenance
- Includes a Master Regulator Producing Consistent Shop Pressure
- Improves Compressor Efficiency
- 25 to 30 Year Life Expectancy
- Extremely Durable, All-Welded Construction
- For Two-Stage Compressors in the 5 Through 30 HP Range
- Interactive Sales Literature Available
- Use a Multiplier of 1.66



Installation Recommendations for JT Series Dryers

Generally, JT-20 and JT-40 dryers can be installed by a competent mechanic in approximately 30 to 45 minutes. The recommended charge for this service is 2 hours on site + travel time + fittings. Add 1 hour for JT-80's and 2 hours for JT-120's.

(Note: These recommendations are for air compressors that are in good, serviceable condition and provide the mechanic with reasonable access during normal business hours.)

Yes, We Can Drop Ship Directly to Your Customer's Location

Air Options is happy to drop ship directly to your customer's location. All Air Options products are sent fully insured and require a signature when delivered by the carrier. More information on this process is available in the dealer terms and conditions.

The Air Options Referral Program

Air Options products can be promoted through our referral program. If you recommend one of our products to a customer, you simply contact us with that customer's information. If the customer purchases the product within 3 months, then we send you a check for 10% of the sale. More information on this process is available in the dealer terms and conditions.

Have a Question That Isn't Answered by Our Literature?

Contact Air Options, Inc at Info@Air-Options.com or Call us at: 713-721-9619

Air Options, Inc. P.O. Box 35984
Houston, Texas 77235-5984
Ph.: 713-721-9619
E-Mail: Info@Air-Options.com

JTDryers.com
AIR-OPTIONS, INC.

Advanced Technologies for Compressed Air