

Technical Bulletin 35c

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Dealer Terms and Conditions

Products Purchased By Dealer for Resale

Standard dealer discount is 40% off of suggested retail pricing. To receive this discount, use your dealer coupon code (DLR####) during checkout from our Order Now page.

Tax-Exempt Sales

As a re-seller, your dealership is eligible for tax-exempt status. Air Options is happy to honor this status. Air Options, Inc. **must be supplied, in advance**, with the appropriate tax-exempt form for your business.

Shipping

Air Options **Does Not** offer free shipping to its dealers.

The dealer can pay for shipping in two ways:

1. Use the dealer's UPS account. In this case, please provide Air Options, Inc. the dealer UPS account number and the billing zip code for the account. **This method is recommended by Air Options, Inc.**
2. Otherwise, shipping cost(s) will be billed separately via email invoice.
 - a. All items are shipped via UPS Ground. Any other method of shipping must be arranged in advance.
 - b. Air Options can drop ship directly to your customer's location.
 - c. All Air Options products are sent fully insured and require a signature when delivered by the carrier.

The Air Options Referral Program

- Products may be purchased directly by the customer at the recommendation of the dealer.
- Recommended customers must purchase through our web page and are not eligible for any discounts.
- Dealer must notify Air Options Inc. at r.hill@air-options.com of a pending customer sale before the sale occurs. Notification must include the name of the company and a contact name.
- The maximum number of referrals that a dealer may have on file at any given time is ten (10).
- Purchase must be made within three (3) months of notification to Air Options.
- Orders will be shipped directly to the customer.
- A Referral Fee of 10% of the order total will be paid to the dealer.
- Referral Fees are paid to the dealer via check, once monthly, unless other arrangements are made.

Payment

All payments to Air Options, Inc. are by **credit or debit card only**. (See technical bulletin 35b)

Returns

Air Options Inc. **Does Not** accept returns from any of our dealers.

Warranty Issues

See Air Options Inc. Warranty. Note Air Options does not reimburse for service costs.

Inventory

Air Options Inc. Maintains a full inventory of all of its products. We do not recommend that our dealers maintain an inventory of Air Options, Inc. products.

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AIR-OPTIONS, INC.

Advanced Technologies for Compressed Air