

Prospect Generation for PV Solar & Battery Storage Projects

Portal2Energy (P2E) is creating optimized, development-ready locations for PV Solar & Battery Storage Development in New Mexico and surrounding area.

Opportunity

Locating and securing optimal land for PV (Photovoltaic) solar and battery storage development projects is a multi-pronged and complex problem. P2E has the track record and connections in natural resources/renewables development, the boots-on-the-ground experience and relationships, and the early-mover advantage to create a unique investment opportunity.

Approach

P2E is bringing a team of experienced energy professionals to generate prospects for PV solar generation and storage. Our team is already identifying and securing high potential acreage based on the *Optimization Variables* (right). We have also begun contracting with world-class PV solar developers to ensure timely and lucrative divestiture for our projects.

Why Us?

We are the local experts in land use and acquisition for natural resources/ solar development. We are among the first locally to recognize and execute on the increasing trend towards PV solar reliance and integration and the opportunity this presents to international and local solar developers. Using our existing relationships with local landowners, governments, and strategic partners, we are poised to hit the ground running with the wheels greased.

Revenue Model

Our revenue model is multi-faceted with opportunities for asset divestiture, net revenue interests based on production, and management and success fees from developers.

Team

Bill Hackett, CPL -Site Assessment / Business Development

Mr. Hackett is a Certified Professional Landman (CPL) with vast experience and expertise in energy land management across fee, state, tribal, and

federal lands. He represents clients in the Upstream E&P, Midstream / Produced Water and Photovoltaic Solar and Battery Storage space. He currently holds leadership positions in the American Association of Professional Landmen (AAPL) currently National Board of Directors, Chairman of Legislative/Regulatory Committee and Immediate Past Chairman of Public Lands and Access Committee; the New Mexico Landman's Association (NMLA) Director, and San Juan Basin Landman's Association (SJBLA) Vice President.

Bryan Case - Operations

Mr. Case was a Founder and Co- Managing Partner of SECP. SECP entitled over 2,500 acres of renewable energy projects in California and Nevada. SECP raised nearly \$20,000,000 of development capital for projects including Techren Solar 300 in Boulder City Nevada which is currently under construction with 300 Mw of executed PPA's with NV Energy. Bryan negotiated the \$65,000,000.00 sale of the project to Hanwha Q- Cells, headquartered in Seoul, South Korea. He is also a Co-Founder and President of Energy Capital Group. ECG entitled Utah Solar 1 located in Delta Utah. US 1 is a 300 Mw project that has been acquired by EDF the largest energy company in the world located in Paris France.

His experience includes working with local, state and national stakeholders, including city, county and state governments in California, Nevada, Utah and New Mexico, including public utility commissions, the BLM, FERC, State and U.S. Congressional members, governors, tribal leaders, environmental groups including the Sierra Club and Clean Nevada.

Current Projects

Jointly, Bryan is the Project Manager and Bill is the Land Manager for 2 projects in San Juan County, New Mexico covering 4,200 acres which will generate a combined 400 Mw to be distributed from the San Juan Power Plant infrastructure. Bryan and Bill also have a 200-acre, 80 Mw PV Solar and Battery Storage project located in Santa Fe County, New Mexico awaiting approval from PNM (September 2020).

Optimization Variables

Use and Access Rights

Number of developable acres with favorable topography

Proximity to infrastructure

Supportive land owners and

Friendly regulatory environment

Coordinated strategic partners and natural resource development

Environmental and archeological sensitivity