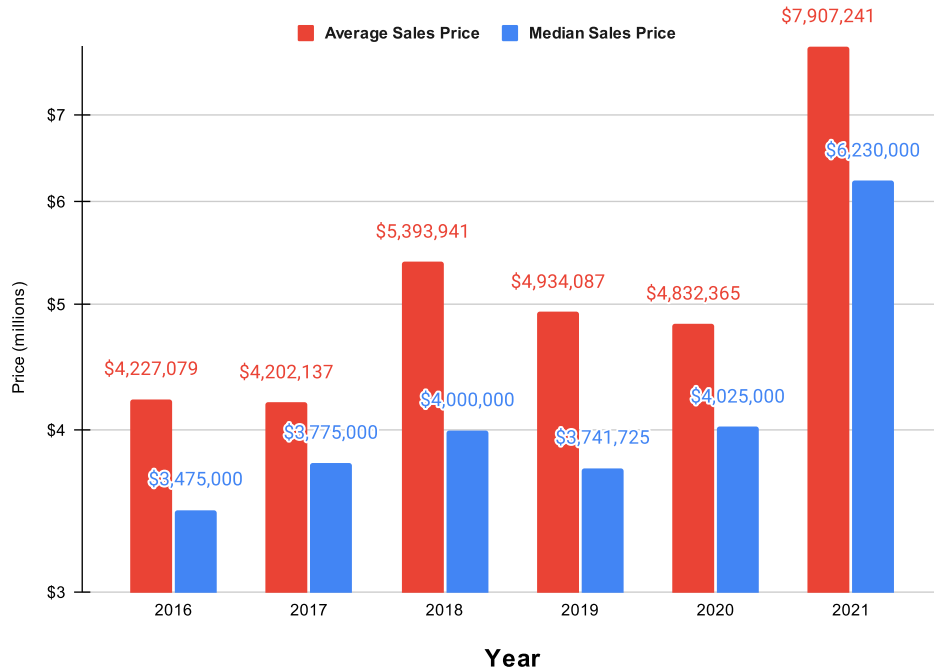


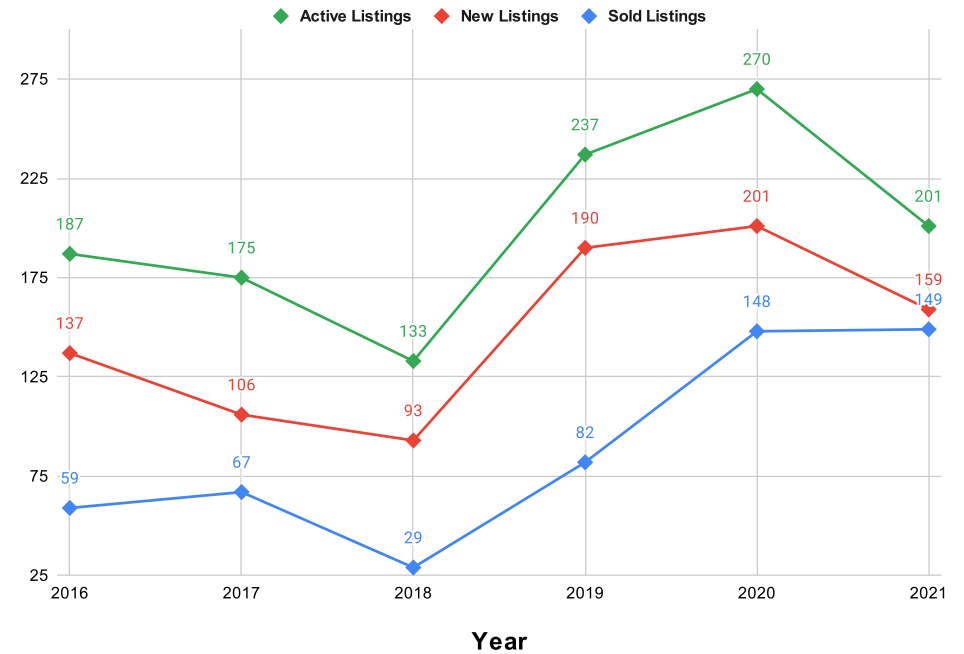
## Montecito Home/Estate

### Median & Average Sales Price 2016-2021



## Montecito Home/Estate

### Total Active, New & Sold Listings 2016-2021



MONTECITO												
YEAR	Total Active		New Listings		Number Sold		Sold Volume		Average Sale Price		Median Sale Price	
	This Year	% Change	This Year	% Change	This Year	% Change	This Year	% Change	This Year	% Change	This Year	% Change
2021	201	-25.56%	159	-20.90%	149	0.68%	\$1,178,178,962	64.74%	\$7,907,241	63.63%	\$6,230,000	54.78%
2020	270	13.92%	201	5.79%	148	80.49%	\$715,190,006	76.77%	\$4,832,365	-2.06%	\$4,025,000	7.57%
2019	237	78.20%	190	104.30%	82	182.76%	\$404,595,126	158.65%	\$4,934,087	-8.53%	\$3,741,725	-6.46%
2018	133	-24.00%	93	-12.26%	29	-56.72%	\$156,424,291	-44.44%	\$5,393,941	28.36%	\$4,000,000	5.96%
2017	175	-6.42%	106	-22.63%	67	13.56%	\$281,543,156	12.89%	\$4,202,137	-0.59%	\$3,775,000	8.63%
2016	187		137		59		\$249,397,638		\$4,227,079		\$3,475,000	

**\*\*Information is deemed to be reliable, but not guaranteed.**

**\*\*Information may be autofilled from county tax records and other sources, or input by listing agents and should be independently verified by users of such information.**



**Rincon  
Realty,  
Inc.**