SHG International Hospitality & Business Schools

SWISS EDUCATION - SWISS HOSPITALITY - SWISS QUALITY

OFFICIAL TRANSCRIPT - 2024/2025

Name: Maria Sofia FURTADO
Country: Canada
Degree: MBA International Hospitality Management (IHM)
Year: Year 2
Campus: Lisbon (Portugal)

	Categories	Courses	Codes	Dates	Average		Coeff.	Points	ECTS
					%	Letter			
MBA IHM YEAR 2	BUSINESS	Advanced HR & Recruitment (Level 3)	ADVHR/20242025/Y2/MBA	Semester 1	97,75	A	1	97,75	2
	BUSINESS	Advanced Leadership (Level 3)	ADVLEA/20242025/Y2/MBA	Semester 1	100,00	A	1	100,00	2
	BUSINESS	Advanced Entrepreneurship (Level 3)	ADVENTR/20242025/Y2/MBA	Semester 1	85,20	B	1	85,20	2
	BUSINESS	Advanced Communication (Level 3)	ADVCOMM/20242025/Y2/MBA	Semester 1	99,20	A	1	99,20	2
	BUSINESS	Advanced Marketing (Level 3)	ADVMKG/20242025/Y2/MBA	Semester 1	77,90	C+	1	77,90	2
	BUSINESS	Advanced Digital Business (Level 3)	ADVDIG/20242025/Y2/MBA	Semester 1	89,75	B+	1	89,75	2
	HOSPITALITY	Business Plan (Group Work)	BPGR/20242025/Y2/MBA	Semester 1	80,50	B-	1	80,50	2
	BUSINESS	Advanced Real-Estate (Level 3)	ADVREAL/20242025/Y2/MBA	Semester 1	91,00	A-	1	91,00	2
	BUSINESS	Advanced Sales (Level 3)	ADVSALES/20242025/Y2/MBA	Semester 1	77,85	C+	1	77,85	2
	BUSINESS	Advanced Management of People (Level 3)	ADVPEO/20242025/Y2/MBA	Semester 1	93,00	A-	1	93,00	2
	BUSINESS	Advanced Negotiation (Level 3)	ADVNEG/20242025/Y2/MBA	Semester 1	83,50	B-	1	83,50	2
	HOSPITALITY	Business Plan (Individual Work)	BPI/20242025/Y2/MBA	Semester 1	83,00	B-	1	83,00	2
	LANGUAGE	Language	20242025/Y2	Semester 1	100,00	A	6	600,00	12
	INTERNSHIP	Internship Written Report	INTREP-Y2-MBA-IHM	Semester 2	95,00	A-	5,5	522,50	11
		Internship Presentation	PRE-Y2-INT-MBA- IHM	Semester 2	95,00	A-	5,5	522,50	11

AVERAGE GRADE (%)	93,23
AVERAGE GRADE (Letter)	A-

TOTAL ECTS
60

Letter	%	Letter	%
A	96-100	C+	77-79
A-	90-95	C	74-76
B+	87-89	C-	70-73
B	84-86	D	60-69
B-	80-83	F	59 and below

Edited on:
Nov. 14th 2025

MBA YEAR 2 RESULT:
PASSED

Unacceptable <60% **Borderline 60-69%** **Partially proficient 70-79%** **Proficient 80-89%** **Accomplished 90-100%**

ECTS: European Credits Transfer System in respect with Bologna Process Agreement approved by the European Union.
Accredited by EHSAC - European Hospitality Schools Accreditations Council.