



Agentic Workforce Solutions

Preparing organisations for a new class of worker
to capture the full value of AI agents

“What is most impressive is that Ray doesn't stop at building a strategy, he builds a plan you can actually act on. I would happily recommend him.”
- VP Global Advisory

CLIENT OUTCOMES

- AI priorities aligned to business strategy
- Capture the full value of agentic workers at scale
- Employee prepared for new roles and responsibilities
- A stronger foundation for productivity, better service and business growth
- Faster value realisation

**BOOK A NO-CHARGE
READINESS DISCUSSION**

Contact RAY WELSH,
Founder and Principal
Consultant

Agentic Workforce Solutions is an independent consultancy helping leadership teams prepare their organisations for autonomous AI agents.

We provide executive education, strategy development and practical guidance on the changes to processes, people, governance and operating models needed to turn AI investment into business value.

The challenges extend beyond technical
Agentic AI workers pursue objectives, plan and take action. Work gets done differently, requiring appropriate human oversight.

Integrating agents successfully requires organisations to decide how work and accountability will be allocated between people and agents.

This requires established processes, roles, structures and operating models to be redesigned to avoid low adoption, high costs and unrealised value.

The Mindset Change

Most organisations currently use AI as a tool for task efficiency, but the opportunities extend beyond productivity to generating revenue growth.

I help organisations rethink how work is organised, how people and agents collaborate, and how performance and accountability are managed.

Agentic Workforce Solutions was founded after seeing many organisations approach agentic AI as a bolt-on rather than workforce transformation.

While AI technology is complex and must be managed well, most value is generated when it becomes infrastructure, supporting transformation of operating and business models.

Agentic Workforce Value Index™



A Unique Perspective

I've worked for a leading agentic automation vendor and been part of a large deployment of intelligent automation and agentic workers, as well as reviewing many customers' agentic AI projects.

With more than 30 years' experience in enterprise software, 12+ with automation and AI, across technical, commercial and leadership roles, I connect AI to business operations and executive decision-making to help organisations integrate AI agents effectively and at scale.

Your Route Forward

- Readiness assessments: Quick or in-depth
- Executive Workshop: Build leadership understanding and find priorities
- Strategy Sprint: Develop a roadmap for integrating and scaling AI agents
- Ongoing Advisory: Support AI leaders as they implement and refine the plan

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