# Benefits of upgrading from PaaS to SaaS in PDQ Print Hub



### Direct supplier relationships

You engage directly with print suppliers, fostering stronger partnerships and giving you greater control. You will also have the opportunity to negotiate bespoke terms or pricing based on volume or loyalty.

### **✓** Transparent pricing

You pay a fixed license fee, which can be more cost-effective over time and means costs are more predictable. There is no markup on prices in SaaS; PDQ does not add a margin to each job. Prices are shown at supplier base rates.

### Greater autonomy

Self-governance means you retain ownership of procurement processes and quality standards. Allowing tailored workflows and more flexibility to integrate PDQ into your own systems and manage operations your way.

### Operational efficiency

Billing is streamlined so suppliers invoice you directly, avoiding any consolidation lag or need to go through us as a third-party administrator.

#### More data and control

You will have access to more granular data, reporting, and supplier performance metrics. Plus, you can control the level of sustainability, compliance, and risk management that suits your needs.

## Upgrade path to sustainability

If you need sustainability governance, SaaS can be upgraded to SaaS + carbon balancing without changing platform.