

	QaaS Quoting as a Service	PaaS Printing as a Service	SaaS Software as a Service
Purpose	Quotes only (no ordering).	Fully managed print-buying solution.	Self-managed print software.
Pricing methods	Live pricing, list pricing, SKU-pricing and traditional RFQ all available.	Live pricing, list pricing, SKU-pricing and traditional RFQ all available.	Live pricing, list pricing, SKU-pricing and traditional RFQ all available.
Buying print	No.	Yes.	Yes.
Carbon handling	Sustainability information is provided for businesses to take independent action.	All jobs are carbon balanced, helping businesses meet sustainability goals.	Sustainability information is provided for businesses to take independent action.
Integration	Can connect with all ERP and MIS systems for streamlined workflows.	Not available for integration.	Can connect with all ERP and MIS systems for streamlined workflows.
Commercial	Pay-per-quote (usage bands: low, medium, high, unlimited).	Platform costs are all built in and covers print costs, sustainability initiatives, and service management.	Licence fee based upon number of users. Flexible pricing models are available.
Billing	Monthly licence fee to Haybrooke.	Buyer receives one invoice each month from Haybrooke, itemising all jobs delivered and who fulfilled them.	Monthly licence fee to Haybrooke.
Supplier relationships	Fully managed by the user.	Managed by PDQ (contracts, governance, compliance).	Fully managed by the buyer.
Support & services	Haybrooke provide system support.	PDQ Print Experts can optionally assist with print sourcing and category management.	Haybrooke provide system support.
Best for	Organisations wanting low-cost access to quotes only.	Organisations wanting a hands-off, managed service.	Organisations wanting high-level software control.