

	PaaS Printing as a Service	SaaS Software as a Service
Pricing methods	Live pricing, list pricing, SKU-pricing and traditional RFQ all available.	Live pricing, list pricing, SKU-pricing and traditional RFQ all available.
Carbon balancing	All jobs are carbon balanced, helping businesses meet sustainability goals.	Sustainability information is provided for businesses to take independent action.
Supplier governance	Haybrooke handles all supplier relationships, governance and compliance.	Buyer owns the supplier relationships and manages its own procurement directly.
Expert support	PDQ Print Experts can optionally assist with print sourcing and category management.	Buyer is trained in the use of the platform only.
Billing	Buyer receives one, easy-to-manage invoice each month, itemising all jobs delivered and who fulfilled them.	Buyer is invoiced directly by the suppliers.
Commercial	Platform costs are all built in and covers print costs, sustainability initiatives, and service management.	Pricing is based upon number of users. Flexible pricing models are available.
Integration options	Limited to suppliers back-end systems.	Can connect with all ERP and MIS systems for streamlined workflows.